




July 29, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Richard Steiger, FMA, Manager II, Facilities Management Division
407-836-7473

Subject: Award of Invitation for Bids Y22-775-R2 Orange County Public Works
Building 1 Lighting Upgrades

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-775-R2, Orange County Public Works Building 1 Lighting Upgrades, to the low responsive and responsible bidder, S.A. Casey Construction, Inc., in the total contract award amount of \$728,300.

PROCUREMENT:

Work under this contract consists of upgrading existing fluorescent light fixtures throughout the building with LED fixtures, providing lighting controls via occupancy sensors and relay panels. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-043- 2050-3810.

APPROVALS:

The Facilities Management and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Base 3, LLC dba Gibson Electric and Carter Electric Inc. were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. The bid submitted by Structural Solutions Group was deemed non-responsive by the Procurement Division, for not providing the required bid bond. S.A. Casey Construction, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to S.A. Casey Construction, Inc.

Award of Invitation for Bid Y22-775-R2, Orange County Public Works Building 1 Lighting Upgrades
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Bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Estimated Bid:</u>
S.A. Casey Construction, Inc.	\$728,300.00
CORE Engineering & Construction, Inc.	\$886,047.12
Structural Solutions Group	Non-Responsive
Base 3, LLC dba Gibson Electric	Non-Responsive
Carter Electric, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

May 31, 2022

TO: Rolando Melo, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y22-775-R2 / Orange County Public Works Building 1 Lighting Upgrades**

The Business Development Division evaluated four of the four bids received for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal will remain at 25%. At the time of bid opening, at least 39 M/WBE firms were certified to provide the scope of services at the subcontract level

The apparent low bidder, submitted by Base 3, LLC dba Gibson Electric, reported 0% in M/WBE participation. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation.

The apparent second low bidder, submitted by Carter Electric, Inc., reported 37.31% in M/WBE participation. While they listed M/WBE firm Aldan Electric Supply, Inc. in their bid, they did not specify scope of service on attachment C-2 and are not Orange County certified. They did not meet the 25% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation that is not confirmed:

Not Orange County Certified	Aldan Electric Supply, Inc.*	\$183,260.00
Total MWBE Participation (Not Confirmed)		\$0.00 (0%)

*At time of bid the company is not Orange County certified.

The apparent third low bidder, submitted by S.A. Casey Construction, Inc., reported 62.47% in M/WBE participation. They met the 25% M/WBE participation. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services	\$455,000.00
Total MWBE Participation		\$455,000.00 (62.47%)

Sheena Ferguson

Interoffice Memorandum

The fourth low bidder, submitted by Core Engineering & Construction, Inc., reported 80.82% in M/WBE participation. They met the 25% M/WBE participation. Please note the following certified M/WBE participation:

MBE-HM	M & M Electric of Central Florida	\$716,085.09
Total MWBE Participation		\$716,085.09 (80.82%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y22-775-R2 / Orange County Public Works Building 1 Lighting Upgrades						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Base 3, LLC dba Gibson Electric	\$488,137.00	\$0.00	0.00%	No	20 / 0 %
2nd Low	Carter Electric, Inc.	\$491,159.00	\$0.00	0.00%	No	31 / 6 %
3rd Low	S.A. Casey Construction, Inc.	\$728,300.00	\$455,000.00	62.47%	N/A	8 / 8 %
4th Low	Core Engineering & Construction, Inc.	\$886,047.12	\$716,085.09	80.82%	N/A	0 / 0 %