




Interoffice Memorandum

August 1, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Roseann Harrington, Chief of Staff, County Mayor's Office
407-836-0029

SUBJECT: Selection of Contractor, Request for Proposals Y22-609-AV, Orange County
Fiber Optic Broadband Networks Services

RECOMMENDATION:

Selection of Charter Communications Holdings, LLC to provide Orange County Fiber Optic Broadband Networks Services, Request for Proposals Y22-609-AV.

Request authority for the Procurement Division to negotiate and execute a three-year contract within a total estimated revenue budget amount of \$4,400,000 and an expense of \$59,988.

The proposal was evaluated by the Procurement Committee on July 20, 2022. Commissioner Victoria P. Siplin was assigned to the Procurement Committee.

PURPOSE:

This contract provides for enhanced broadband last mile fiber optic network services to address issues of broadband speeds, digital equity, and access for residents of Orange County.

APPROVALS:

The Mayor's office and Business Development Division concur with this recommendation.

REMARKS:

Two proposals were received in response to this Request for Proposals (RFP). The Procurement Committee evaluated the proposals in accordance with the criteria set forth in this RFP. The proposal submitted by IBT Construction LLC scored too low for Board consideration.

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Federal funding will be utilized through the American Recovery Plan Act to create a reliable broadband internet service that will enable Orange County citizens, within specific districts, the ability to access telehealth, online learning, social services, workforce development, and digital skills.

Charter Communications Holdings, LLC, meets all specifications and other requirements of the RFP.

The Procurement Committee's consensus scores are below.

Procurement Committee Meeting - July 20, 2022
Y22-609-AV, Orange County Fiber Optic Broadband Network Services

CRITERIA	Qual. of Staff	Qual of Firm	Technical Approach	Fee Proposal	Total Weighted Points
Weighted Value	25	30	25	20	100
Charter Communications Holdings, LLC	125.00	150.00	125.00	100.00	500.00