



Interoffice Memorandum

August 19, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: 

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Eduardo Avellaneda, M.S., P.E., Manager, Roads and Drainage Division
(407) 836-7875

Subject: Award of Invitation for Bids Y22-1055-CR, Stormwater Pipe Video Inspection,
Cleaning, Sealing and Related Services

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-1055-CR, Stormwater Pipe Video Inspection, Cleaning, Sealing and Related Services, to the low responsive and responsible bidder, EnviroWaste Services Group, Inc. in the estimated contract award amount of \$2,496,522 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under this contract will consist of providing all labor, materials, equipment and incidentals necessary to inspect, clean and seal existing stormwater lines, manholes, catch basins, and detect and fill voids. This is intended to alleviate flooding and ensure positive water flow during rain events. Work shall be issued on an as needed basis throughout Orange County.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness and responsibility. The bids from Shenandoah General Construction, Vortex Services, LLC, and USA Services of Florida, LLC were deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and sufficient good faith effort documentation was not provided. EnviroWaste Services Group, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to EnviroWaste Services Group, Inc.

Award of Invitation for Bids Y22-1055-CR, Stormwater Pipe Video Inspection, Cleaning,
Sealing and Related Services
Page 2

Bid tabulation is as follows:

EnviroWaste Services Group, Inc.	Base Year:	\$2,496,522
	Option Year 1:	\$2,496,422
	Option Year 2:	<u>\$2,496,422</u>
	Total Bid:	\$7,489,366
Shenandoah General Construction	Non-Responsive	
Vortex Services, LLC	Non-Responsive	
USA Services of Florida, LLC	Non-Responsive	



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 1, 2022

TO: Cassandra Reyes, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y22-1055-CR, Stormwater Pipe Video Inspection,
Cleaning, Sealing and Related Services**

The Business Development Division evaluated the four bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal is 10%. At the time of bid opening; at least nine firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by EnviroWaste Services Group, Inc. reported 10% in M/WBE participation and met the Orange County M/WBE participation goal of 10%. While they listed German Delaware, Inc. they did not list the dollar amount nor complete Attachment C-2 correctly. The Letter of Intent (LOI) was received from the low bidder for the M/WBE subcontractor listed. However, the LOI does not match exactly the information on Attachment C-2. Please note the following certified M/WBE participation:

HM	German Delaware, Inc. d/b/A GDI	\$748,936.60
Total MWBE Participation		\$789,936.60 (10%)

VaSantha Raysor, BDD Administrator

Interoffice Memorandum

The apparent second low bid, submitted by Shenandoah General Construction reported .3% in M/WBE participation and did not meet the Orange County M/WBE participation goal of 10%. While they listed La Costa Sod LLC., they did not list the scopes to be subcontracted nor complete Attachment C-2 correctly. In addition, the bidder did not achieve good faith effort documentation. The Letter of Intent (LOI) was received from the second low bidder for the M/WBE subcontractor listed. However, the LOI does not match exactly the information on Attachment C-2. Please note the following certified M/WBE participation:

HM	La Costa Sod, LLC	\$78,000
Total MWBE Participation		\$78,000 (.3%)

The apparent third low bid submitted by Vortex Services, LLC reported 0% in M/WBE participation and did not meet the Orange County M/WBE participation goal of 10%. The Attachment C-2 was not completed correctly and the Letter of Intent states "N/A, will provide if awarded." In addition, the bidder did not achieve good faith effort documentation.

The apparent fourth low bid, submitted by USA Services of Florida, LLC reported 0% in M/WBE participation and did not meet the Orange County M/WBE participation goal of 10%. The Attachment C-2 was not completed correctly and the Letter of Intent states "N/A" In addition, the bidder did not achieve good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON										
IFB-Y22-1055-CR, Stormwater Pipe Video Inspection, Cleaning, Sealing and Related Services										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	EnviroWaste Services Group, Inc.	\$7,489,366	\$748,936.60	10%	N/A					60%/20%
2nd Low	Shenandoah General Construction	\$23,080,810	\$78,000	0.3%	No	\$15,591,444	208.18%			30%/20%
3rd Low	Vortex Services, LLC	\$74,793,363	\$0	0%	No	\$67,303,997	898.66%	\$51,712,553	224.05%	Not submitted
4th Low	USA Services of Florida, LLC	\$79,946,801.99	\$0	0%	No	\$72,457,436	967.47%	\$56,865,992	246.38%	20%/40%