

August 26, 2022

To: Mayor Jerry L. Demings

-AND-

**County Commissioners** 

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,

Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED-AP, Manager II, Utilities Engineering

Division

407-254-9918

Subject: Award of Invitation for Bids Y22-7003-ZR, Force Main Lake

Underhill at Chickasaw Trail

# **ACTION REQUESTED:**

Approval to award Invitation for Bids Y22-7003-ZR, Force Main Lake Underhill at Chickasaw Trail, to the low responsive and responsible bidder, Metro Equipment Service, Inc. in the total contract award amount of \$1,592,695.

### PROCUREMENT:

Work under this contract includes improvements associated with the removal and replacement of existing wastewater force main infrastructure located near the intersection of Lake Underhill Road and Chickasaw Trail. The project is located in District 3.

# **FUNDING:**

Funding is available in account number 4420-038-1539-0051-6345.

# **APPROVALS:**

The Utilities Engineering and Business Development Divisions concur with this recommendation.

#### REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by R.P. Utility & Excavation Corp. dba RPU was deemed non-responsive by the Procurement Division, based on the analysis provided by the Business Development Division, which identified that the M/WBE participation goal was not achieved, and good faith effort documentation was not provided. The low bid is considered reasonable based on estimate and current price trend. References provided were satisfactory for this type of work and Metro Equipment Service,

Award Invitation for Bid Y22-7003-ZR, Force Main Lake Underhill at Chickasaw Trail Page 2

Inc. has been determined to be responsible. Therefore, award is recommended to Metro Equipment Service, Inc.

# Bid tabulation is as follows:

Bidder	Total Bid Amount		
Metro Equipment Service, Inc.	\$1,592,695		
R.P. Utility & Excavation Corp. dba RPU	Non-Responsive		



# BUSINESS DEVELOPMENT DIVISION

September 1, 2022

TO: Zuleimy Ra

Zuleimy Ralat Perez, Contracting Agent

**Procurement Division** 

FROM: Princess Clarke, Senior Contract Administrator

**Business Development Division** 

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y22-7003-ZR / Force Main Lake Underhill at Chickasaw Trail

The Business Development Division evaluated two of the two bids received for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 12%. At the time of bid opening, at least 36 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Metro Equipment Service, Inc., reported 12.17% in M/WBE participation. They met the 12% M/WBE participation goal. Letters of intent were received from the low bidder for the M/WBE subcontractors listed. Please note the following certified M/WBE participation:

MBE-HM	Corcel Corporation	\$181,000.00
MBE-HM	On Point Surveying	\$12,830.00
Total MWBE Participation		\$198,830.00 (12.17%)

The apparent second low bid, submitted by R.P. Utility & Excavation Corp., dba RPU, reported 11.14% in M/WBE participation. They did not meet the 12% M/WBE participation goal and did not achieve good faith effort documentation. Please note the following certified M/WBE participation:

Total MWBE Participation		\$301,262.50 (11.14%)		
WBE-WF	Global-5	\$23,230.00		
Not Orange County Certified	Bid N' Build Construction*	<del>\$24,143.00</del>		
MBE-HM	Corcel Corp.	\$125,000.00		
MBE-AFAM	SOP Consulting & Construction Services	\$115,500.00		
MBE-HM	EM Paving	\$30,032.50		
MBE-AFAM	Tek Hauling	\$7,500.00		

<sup>\*</sup>At time of bid the company is not Orange County certified.

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

	BID COMPARISON  Y22-7003-ZR / Force Main Lake Underhill at Chickasaw Trail									
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 12%)	GFE	EEO %				
Low Bid	Metro Equipment Service, Inc.	\$1,592,695.00	\$193,830.00	12.17%	N/A	100 / 0 %				
2nd Low	R.P. Utility & Excavation Corp., dba RPU	\$2,704,438.33	\$301,262.50	11.14%	No	67 / 33 %				