




Interoffice Memorandum

September 1, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

 Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Michael J. Drozeck, P.E., CFM, Manager, Stormwater Management Division
(407) 836-7945

SUBJECT: Award of Invitation for Bids Y22-1000-RM, Fill Dirt and Natural Sand

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-1000-RM, Fill Dirt and Natural Sand, to the sole responsive and responsible bidder, G.W. Trucking, Inc., in the estimated contract amount of \$1,000,000 for the base year. Further request authorization for the Procurement Division to renew the contract for option years one and two.

PROCUREMENT:

This contract will provide fill dirt and natural sand for the Stormwater Management Division at designated locations throughout Orange County.

FUNDING:

Funding is available in account number 1002-072-2708-4160.

APPROVALS:

The Stormwater Management and Business Development Divisions concur with this recommendation.

REMARKS:

One bid was received in response to this Invitation for Bids and was evaluated for responsiveness, responsibility and price reasonableness. The bid submitted by G.W. Trucking, Inc. was considered reasonable based on comparison to the County's independent estimate and current market fluctuations. The bid submitted by G.W. Trucking, Inc. is recommended for contract award as they meet the requirements and have satisfactorily provided similar services to Orange County.

To ensure an open and competitive process, the Invitation for Bids was posted on the County's e-procurement platform. A query from staff to known potential bidders that declined to participate in this solicitation resulted in the following findings:

1. Prime Construction Group, Inc.: Did not submit an offer as they are too busy to respond to the solicitation at this time.
2. Lake Jem Farms: Did not respond to query.
3. Interstate Recycling Waste, Inc.: Did not respond to query.
4. SiteOne Landscape Supply: Did not respond to query.
5. Paul E Walsh Trucking, Inc.: Did not respond to query.
6. Tek Hauling, Inc.: Did not respond to query.

Bid Tabulation is as follows:

<u>VENDORS</u>	<u>PRICES</u>
G.W. TRUCKING, INC.	Base Year: \$1,000,000
	Option Year No. 1: \$1,000,000
	Option Year No. 2: \$1,000,000
	Total Bid: \$3,000,000



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 5, 2022

TO: Rebeca Malave, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB-Y22-1000-RM, Fill Dirt and Natural Sand

The Business Development Division evaluated the **one bid** submitted for this project and found that this contract may be awarded to **G. W. Trucking, Inc.** a Certified Minority Business Enterprise (MBE) firm. At the time of bid opening at least 12 firms were certified at the prime level in the scope of services.

c: Sheena Ferguson, Manager, Business Development Division