




August 25, 2022

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFCEM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED-AP, Manager II, Utilities Engineering  
Division  
407-254-9918

Subject: Award of Invitation for Bids Y22-794-ZR, Force Main South Area  
Package 1

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y22-794-ZR, Force Main South Area Package 1, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$3,555,555.

**PROCUREMENT:**

Work under this contract includes improvements associated with the removal and replacement of existing wastewater force main infrastructure located at Bachman Road, South Texas Avenue, Legacy Oaks Drive, Whisper Lakes Boulevard, Plantation Pointe Drive, Voltaire Drive, Diamond Cove Circle, Boice Street/Hawkes Avenue, and Landstar Boulevard. The project is located in Districts 1, 3, 4, and 6.

**FUNDING:**

Funding is available in account number 4420-038-1539-29-6345.

**APPROVALS:**

The Utilities Engineering and Business Development Divisions concur with this recommendation.

**REMARKS:**

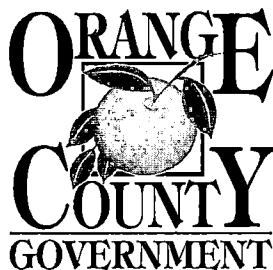
Four bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Prime Construction Group, Inc. is considered reasonable based on estimate and current market conditions. References provided were satisfactory for this type of work and Prime Construction Group, Inc. has been determined to

Award Invitation for Bid Y22-794-ZR, Force Main South Area Package 1  
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be responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Bid tabulation is as follows:

<b>Bidder</b>	<b>Total Bid Amount</b>
Prime Construction Group, Inc.	\$3,555,555
Cathcart Construction Company – Florida, LLC	\$4,213,050
Metro Equipment Service, Inc.	\$4,481,624
R.P. Utility & Excavation Corp. dba RPU	\$5,916,648



## BUSINESS DEVELOPMENT DIVISION

July 29, 2022

TO: Zuleimy Ralat Perez, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y22-794-ZR / Orange County Force Main South Area Package 1

The Business Development Division evaluated three of the four bids received for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 18%. At the time of bid opening, at least 48 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Prime Construction Group, Inc., reported 18% in M/WBE participation. They met the 18% M/WBE participation goal. Letters of intent were received from the low bidder for the M/WBE subcontractors listed. Please note the following certified M/WBE participation:

WBE-WF	Flash-Rite, Inc.	\$20,000.00
MBE-HM	Central Florida Construction Walls	\$105,458.00
MBE-HM	Fresh Ink Signs & Graphics	\$4,425.75
WBE-WF	JML Advertising	\$1,500.00
MBE-AFAM	HZ Construction	\$312,500.00
MBE-HM	EM Paving	\$156,200.00
MBE-HM	Trujillo Trucking	\$20,000.00
MBE-HM	La Costa Sod	\$20,000.00
<b>Total MWBE Participation</b>		<b>\$640,083.75 (18.00%)</b>

*Sheena Ferguson*

**Interoffice Memorandum**

The apparent second low bid, submitted by Cathcart Construction Company-Florida, LLC, reported 18.06% in M/WBE participation. They met the 18% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Diversified Supply	\$150,000.00
MBE-HM	EM Paving	\$300,000.00
MBE-HM	Centra Florida Construction Walls	\$50,000.00
MBE-HM	On Point Surveying	\$46,000.00
MBE-AM	Sunrise Trucking ( <i>Sunrise Hauling &amp; Excavation</i> )	\$50,000.00
WBE-WF	Kathy's Video	\$15,000.00
WBE-WF	Flash Rite, Inc.	\$50,000.00
MBE-HM	La Costa Sod	\$50,000.00
WBE-WF	Global-5	\$50,000.00
<b>Total MWBE Participation</b>		<b>\$761,000.00 (18.06%)</b>

The apparent third low bid, submitted by Metro Equipment Service, Inc., reported 18.09% in M/WBE participation. They met the 18% M/WBE participation goal. Please note the following certified M/WBE participation:

MBE-HM	Corcel Corporation	\$328,200.00
WBE-WF	Flash Rite, Inc.	\$89,560.00
MBE-HM	On Point Surveying	\$36,450.00
MBE-HM	EM Paving	\$156,200.00
MBE-AM	David Outar Trucking	\$42,160.00
WBE-AFAF	Mims Construction	\$158,050.00
<b>Total MWBE Participation</b>		<b>\$810,620.00 (18.09%)</b>

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

<b>BID COMPARISON</b>						
<b>Y22-794-ZR / Orange County Force Main South Area Package 1</b>						
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 18%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	Prime Construction Group, Inc.	\$3,555,555.00	\$640,083.75	18.00%	N/A	38 / 12 %
2nd Low	Cathcart Construction Company-Florida, LLC	\$4,213,050.00	\$761,000.00	18.06%	N/A	29 / 6 %
3rd Low	Metro Equipment Service, Inc.	\$4,481,624.00	\$810,620.00	18.09%	N/A	100 / 0 %