



## Interoffice Memorandum

September 1, 2022

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From: 

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Raymond Williams, P.E., Manager, Public Works Engineering Division  
407-836-7909

Subject: Award of Invitation for Bids Y22-7014-TA, Pine Hills Pedestrian  
Safety Improvements Phase 1

### ACTION REQUESTED:

Approval to award Invitation for Bids Y22-7014-TA, Pine Hills Pedestrian Safety Improvements Phase 1, to the low responsive and responsible bidder, RMS Constructors Group, LLC, in the estimated contract award amount of \$5,372,082.

### PROCUREMENT:

This project will improve pedestrian safety by constructing a raised median along Pine Hills Road and a 10-foot sidewalk along the east side of the roadway as well as upgrading curb ramps. The project includes signalization, knee wall and sign structures, wayfinding signs, adjustment of curb, pattern pavement and architectural pavers at the intersection of Pine Hills Road and Silver Star Road. The project is located in Districts 2 and 6.

### FUNDING:

Funding is available in account number 1002-072-5137-6311.

### REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Cathcart Construction Company-Florida, LLC was deemed non-responsive by the Procurement Division based on the analysis provided by the Business Development Division which identified that the M/WBE participation goal was not achieved and sufficient good faith effort documentation was not provided.

Staff determined that the bid from RMS Constructors Group, LLC is considered reasonable for this type of work. References provided by RMS Constructors Group, LLC were verified and deemed satisfactory for this type of work.

Award of Invitation for Bids Y22-7014-TA, Pine Hills Pedestrian Safety  
Improvements Phase 1

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RMS Constructors Group, LLC has a satisfactory record of performance and has been determined to be responsible. Therefore, award is recommended to RMS Constructors Group, LLC

Bid tabulation is as follows:

<u>Bidder</u>	<u>Estimated Total Bid</u>
RMS Constructors Group, LLC.	\$5,372,082
Cathcart Construction Company-Florida LLC	non-responsive

**BUSINESS DEVELOPMENT DIVISION**

August 25, 2022

TO: Tracy Attenasio, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation Revised

PROJECT: Y22-7014-TA / Pine Hills Pedestrian Safety Improvements Phase 1

The Business Development Division evaluated the two bids received for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 36 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by RMS Constructors Group, LLC, reported 26.81% in M/WBE participation. While they listed M/WBE firms in their bid they did not specify the scope of classification on attachment C-2. Letters of intent were received from the low bidder for the M/WBE subcontractors listed which confirmed the scope of classification and the scope of services listed on attachment C-2. Please note the following certified M/WBE participation:

MBE-AM	WT Comp	\$850,000.00
MBE-HM	EM Paving	\$490,000.00
WBE-WF	Angco	\$100,188.22
<b>Total MWBE Participation</b>		<b>\$1,440,188.22 (26.81%)</b>

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The apparent second low bid, submitted by Cathcart Construction Company-Florida LLC, reported 25.01% in M/WBE participation. While they listed M/WBE firms in their bid, they did not specify the scope of classification. In addition, two of the firms listed we could not verify the certification. Thus, they did not meet the 25% M/WBE participation goal and did not achieve good faith effort. Please note the following certified M/WBE participation that is not confirmed:

	C. Pearson Contracting	\$646,210.00
MBE-HM	Central Florida Construction Walls	\$400,000.00
MBE-HM	EM Paving	\$450,000.00
	Sunrise Trucking	\$76,000.00
WBE-WF	KMG Fence	\$400,000.00
WBE-WF	Kathy's Video	\$3,000.00
WBE-WF	Angco	\$150,000.00
<b>Total MWBE Participation (Not Confirmed)</b>		<b>\$2,125,210.00 (25.01%)</b>

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y22-7014-TA / Pine Hills Pedestrian Safety Improvements Phase 1**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	RMS Constructors Group, LLC	\$5,372,208.00	\$1,440,188.22	26.81%	N/A	0 / 25 %
2nd Low	Cathcart Construction Company-Florida LLC	\$8,496,841.00	\$0.00	0.00%	No	20 / 5 %