




December 15, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Emily Lawson, Engineer, Environmental Protection Division
407-836-1540

Subject: Award of Invitation for Bids Y22-7036-EB, Lake Gandy Water Quality Improvements Phase
2 Magnolia Lakes

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-7036-EB, Lake Gandy Water Quality Improvements Phase 2 Magnolia Lakes, to the low responsive and responsible bidder, Carr & Collier, Inc. in the total contract award amount of \$1,827,700.

PROCUREMENT:

This project will construct stormwater quality improvements for an area in Magnolia Lakes Subdivision that discharges to Lake Gandy. The work includes constructing structural stormwater Best Management Practices, including two biofiltration inlets, one up-flow filter, and one subsurface gravel wetland. Also included in this project are the installation of concrete drainage structures, steel reinforced concrete pipes, and mitered end sections, and the construction and reconstruction of sidewalks, driveways, and curb and gutter. The work required to complete the project includes, but is not limited to, construction of the above items, demolition of the existing drainage infrastructure and the work associated with these tasks. In order to construct the proposed improvements, the work also includes activities related to mobilization, dewatering, clearing and grubbing, site grading, temporary traffic control, erosion control countermeasures, and site restoration. This project is located in District 2.

FUNDING:

Funding is available in account number 1023-068-2439-3197.

APPROVALS:

The Environmental Protection Division, Highway Construction Division, and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Gregory Construction, Inc. and Gibbs & Register, Inc. were deemed non-responsive for failing to include the required utility project references. The low bid by Carr & Collier, Inc. is considered reasonable based on estimate and current market factors. References provided were satisfactory for this type of work, and Carr & Collier, Inc. has been determined to be responsible. Therefore, award is recommended to Carr & Collier, Inc.

Bid Tabulation as follows:

BIDDER	ESTIMATED TOTAL BASE BID
Carr & Collier, Inc.	\$1,827,700
Gregori Construction, Inc.	Non-Responsive
Gibbs & Register, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

November 17, 2022

TO: Elia Batista, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y22-7036-EB / Lake Gandy Phase II Magnolia Lakes**

The Business Development Division evaluated the three bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 19%. At the time of bid opening; at least 61 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Carr & Collier, Inc., reported 19.61% in M/WBE participation. They met the 19% Orange County M/WBE participation goal **per the Ordinance requirement**. Letters of intent were received from the low bidder for certified M/WBE subcontractors. Please note the following certified M/WBE participation:

MBE-HM	Central Hauling & Excavating	\$345,237.12
MBE-HM	La Costa Sod	\$13,200
Total MWBE Participation		\$358,437.12 (19.61%)

Aheena Ferguson

Interoffice Memorandum

The apparent second low bid, submitted by Gregori Construction, Inc., reported 16.83% in M/WBE participation and did not meet the Orange County M/WBE participation goal **per the Ordinance requirement. Good Faith Effort (GFE) was not submitted per the Ordinance if the M/WBE goal is not met.** Therefore, GFE was not achieved.

WBE-WF	Pipe Nipple & Supply	\$190,000
MBE-HM	Corcel Corp	\$57,100
WBE-WF	Flash Rite	\$4,000
MBE-HM	On Point Surveying	\$21,000
WBE-AFAF	LMCC	\$9,000
MBE-AFAM	Sterling Silver Scape & Sod	\$22,500
WBE-WF	KMG Fence	\$20,000
MBE-HM	Central Hauling & Excavating	\$55,000
Total MWBE Participation		\$378,600 (16.83%)

The apparent third low bid, submitted by Gibbs & Register, Inc., reported 18.99% in M/WBE participation and did not meet the Orange County M/WBE participation goal **per the Ordinance requirement. Good Faith Effort (GFE) was not submitted per the Ordinance if the M/WBE goal is not met.** Therefore, GFE was not achieved.

MBE-AFAM	Sterling Silver Scape & Sod	\$80,092
MBE-AM	Sunrise Hauling	\$66,257
WBE-WF	KMG Fence	\$25,584
MBE-HM	On Point Surveying	\$27,180
MBE-HM	La Costa Sod	\$19,800
WBE-AFAF	Mims Construction	\$9,273
MBE-HM	Diversified Supply	\$278,160
Total MWBE Participation		\$506,346 (18.99%)

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y22-7036-EB / Lake Gandy Phase II Magnolia Lakes						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 19%)	GFE	EEO % M / W
Low Bid	Carr & Collier, Inc.	\$1,827,700.00	\$358,437.12	19.61%	N/A	10 / 20 %
2nd Low	Gregori Construction, Inc.	\$2,249,050.00	\$378,600.00	16.83%	No	0 / 0 %
3rd Low	Gibbs & Register, Inc.	\$2,666,190.00	\$506,346.00	18.99%	No	16 / 26 %