



December 28, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Lindy A. Wolfe, P.E., Manager II, Utilities Engineering Division
407-254-9918

Subject: Award of Invitation for Bids Y22-7049-ZR, Utilities Pump Stations
Improvements Package 42

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-7049-ZR, Utilities Pump Stations Improvements Package 42, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$3,525,525.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of improvements to four duplex pump stations including installations of liners in the wet wells, replacement of pumps, riser and discharge piping, valves, electrical systems, and improve site access and security. The project is located in Districts 1, 4, and 6.

FUNDING:

Funding is available in account numbers 4420-038-1502-94-6310, 4420-038-1599-0146-6310, 4420-038-1599-0127-6310, and 4420-038-1559-0136-6310.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Prime Construction Group, Inc. is considered reasonable based on updated engineer's cost estimate and current market conditions. References provided were satisfactory for this type of work and Prime Construction Group, Inc. has been determined to be responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Bid tabulation is as follows:

Bidder	Total Bid Amount
Prime Construction Group, Inc.	\$3,525,525
R.P. Utility & Excavation Corporation	\$4,164,694



BUSINESS DEVELOPMENT DIVISION

November 9, 2022

TO: Zuleimy Ralat Perez, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation Revised

PROJECT: Y22-7049-ZR / Utilities Pump Stations Improvement Package 42

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced from 25% to 20%. At the time of bid opening, at least 79 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Prime Construction Group, Inc., reported 20.13% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Letters of intent were received from the low bidder for certified M/WBE subcontractors. Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$198,320
MBE-HM	EM Paving	\$22,614
WBE-WF	LP Video	\$1,050
MBE-AFAM	HZ Construction	\$405,429.20
MBE-HM	Diversified Supply	\$82,400
Total MWBE Participation		\$709,813.20 (20.13%)

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The apparent second low bid, submitted by R.P. Utility & Excavation Corporation, reported 20.03% in M/WBE participation, and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AFAM	SOP Consulting & Construction Services	\$511,000
MBE-HM	EM Paving	\$40,000
MBE-AFAM	Tek Hauling	\$5,000
WBE-WF	Global-5	\$11,500
MBE-HM	Central Florida Construction Walls	\$200,623
MBE-HM	Corcel Corp.	\$50,000
MBE-AFAM	HZ Construction	\$16,100
Total MWBE Participation		\$844,223 (20.03%)

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y22-7049-ZR / Utilities Pump Stations Improvement Package 42						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 20%)	GFE	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$3,525,525.00	\$709,813.20	20.13%	N/A	41 / 11 %
2nd Low	R.P. Utility & Excavation Corporation	\$4,164,694.00	\$834,223.00	20.03%	N/A	67 / 33 %