



December 30, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y23-708-MB, Courthouse Additional Vendor Parking

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-708-MB, Courthouse Additional Vendor Parking, to the low responsive and responsible bidder, Valencia Construction Group, Inc., in the total contract award amount of \$523,023.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract will consist of the construction of a paved parking lot for vendor services at the Orange County Courthouse in Orlando, Florida. The project is located in District 5.

FUNDING:

Funding is available in account number 1023-043-0263-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Staff determined that the bid from Valencia Construction Group, Inc. is considered reasonable for this type of work. References provided by Valencia Construction Group, Inc. were verified and satisfactory for this type of work. Therefore, award is recommended to Valencia Construction Group, Inc.

Award of Invitation for Bids Y23-708-MB, Courthouse Additional Vendor Parking
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Bid tabulation is as follows:

<u>Bidder</u>	<u>Estimated Total Bid</u>
Valencia Construction Group, Inc.	\$523,023
S.A. Casey Construction, Inc.	\$587,000
American Persian Engineering and Construction LLC	\$647,900



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

December 8, 2022

TO: Michelle Black, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y23-708-MB / Courthouse Additional Vendor Parking

The Business Development Division evaluated the three bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening; at least 61 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Orange County MBE firm Valencia Construction Group, Inc. is bidding as Prime Contractor. Therefore, Valencia Construction Group, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Valencia Construction Group, Inc., reported self-performing 94.64% and met the Orange County M/WBE participation goal **per the Ordinance requirement**. While they listed WBE firm Angco in their bid, they did not specify the scope of classification on attachment C-2. No letter of intent is applicable as the Prime Contractor is a MBE firm that is self-performing 94.64% of the scopes of service. Please note the following certified M/WBE participation:

MBE-AM	Valencia Construction Group, Inc.	\$495,000
MBE-AFAM	Sterling Silver Scape Sod	\$25,000
WBE-WF	Angco	\$4,700
Total MWBE Participation		\$495,000 (94.64%)

Aheena Ferguson

Interoffice Memorandum

The apparent second low bid, submitted by S.A. Casey Construction, Inc., reported 25.03% in M/WBE participation. They met the 25% Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	EM Paving	\$30,008
WBE-WF	John B. Webb & Associates	\$31,400
MBE-HM	Central Florida Construction Walls	\$85,491
Total MWBE Participation		\$146,899 (25.03%)

The apparent third low bid, submitted by American Persian Engineering and Construction, LLC (dba Apec, LLC), reported 28.23% in M/WBE participation. They met the 25% Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	German Delaware	\$181,412
WBE-WF	Winter Garden Grassing	\$1,500
Total MWBE Participation		\$182,912 (28.23%)

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division