



December 30, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Terry Devitt, Deputy Director, Orange County Convention Center
407-685-9867

SUBJECT: Consultant Selection, Request for Proposals, Y23-803-RC, Design
Services for the Orange County Convention Center West Building Access
Control Replacement

RECOMMENDATION:

Selection of SGM Engineering Inc. to provide Design Services for the Orange County Convention Center West Building Access Control Replacement, Request for Proposals, Y23-803-RC.

Request the Board to authorize the Procurement Division to negotiate and execute a contract with a not-to-exceed budget of \$577,500.

The proposal was evaluated by the Procurement Committee on December 28, 2022. Commissioner Emily Bonilla was assigned to the Procurement Committee.

PURPOSE:

This contract will provide final design and construction plans for the Orange County Convention Center (OCCC) West Building Access Control Replacement. This project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0966-6210.

DISCUSSION:

The OCCC is currently managing two separate access control systems for the West Building. Eighty percent of these access control systems (Pegasys) are beyond their expected lifecycle and no longer supported by the manufacturer. The OCCC Security Division is responsible to provide a safe environment for clients

Selection of Consultant, Request for Proposals Y23-803-RC Design Services for the
Orange County Convention Center West Building Access Control Replacement
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attending the OCCC events. This project will allow for a unified and fully updated access control system compliant with current security and ISS standards.

Two proposals were received in response to this Request for Proposals (RFP). The proposal from RTM Engineering Inc. scored too low for Board consideration. The Procurement Committee evaluated the proposals in accordance with the criteria set forth in this RFP. The Procurement Committee's consensus scores are attached.

Procurement Committee Meeting - December 28, 2022

Y23-803-RC, DESIGN SERVICES FOR THE ORANGE COUNTY CONVENTION CENTER WEST BUILDING ACCESS CONTROL REPLACEMENT

CRITERIA	Project Manager	Engineer	Project Team	Scope	VOW	Location	M/WBE	Dislocated Workers (B)	SDV (B)	Total Weighted Points
Weighted Value	15	10	15	30	10	10	15	5	15	140
Similar Projects Requested	3	3	(B) Indicates Bonus Points (Maximums Bonus Points Above)							
SGM Engineering, Inc.	75.00	50.00	52.50	120.00	20.00	50.00	37.50	0.00	2.00	407.00
<i>Michael Johnson</i>	3.00	3.00	4.00	4.00	2.00	5.00	50%	0.00	2.00	
<i>Crystal Mudd</i>	3.00	3.00	3.00	4.00	2.00	5.00	50%	0.00	2.00	
<i>Matthew Stofflet</i>	3.00	3.00	4.00	4.00	2.00	5.00	50%	0.00	2.00	
<i>Sheena Ferguson</i>	3.00	3.00	3.00	4.00	2.00	5.00	50%	0.00	2.00	
<i>Consensus or Average</i>	3.00	3.00	3.50	4.00	2.00	5.00	50%	0.00	2.00	

POINT STRUCTURE:

1= Poor 4= Above Avg.

2= Below Avg. 5= Excellent

3= Average



INTEROFFICE MEMORANDUM

December 22, 2022

TO: Rochelle Chambers, Contracting Agent
Procurement Division

FROM: Angela Brown, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Proposal Evaluation

PROJECT: Y23-803-RC / Design Services for the Orange County Convention Center West Building
Access Control Replacement

APPROVED: *Sheena Ferguson*

The M/WBE participation goal for this RFP is 27% and the M/WBE Employment Workforce goal is 24%. Listed below are respondents to the subject RFP with their sub-consultants and M/WBE participation score on a one (1) to five (5) scale:

1. SGM ENGINEERING, INC.
Minority Prime (MBE-AM(Is))

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
Rhodes + Brito Architects, Inc.	AFAM	22%	Architectural Services
BASE Consultants, Inc.	AF(Is)	3%	Structural Engineering
GreenPath Energy Solutions, Inc.	AFAM	3%	Cost Estimating

Total M/WBE Participation Proposed: 28%

M/WBE Sub consultant participation Weighted Score: **37.5**

Total M/WBE Workforce: 50%

Total WBE Workforce: 2%

Minority Workforce and Women Workforce Weighted Score: 0

Total M/WBE Participation Weighted Score: 37.5

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
Roger A. Repstien, dba RDC	2	Quality Control

Registered SDV(s) Proposed: 1
SDV Bonus Points: 2

Dislocated Worker(s) Proposed: 0
Dislocated Worker(s) Bonus Points: 0

Total Bonus Points: 2
(Includes SDV & Dislocated Workers)

2. RTM ENGINEERING CONSULTANTS, LLC Majority Prime

M/WBE Sub-consultant(s)	M/WBE Classification	Projected %	Sub-consultants Role
KLPN Studios, Inc.	WF	25%	Architecture

Total M/WBE Participation Proposed: 25%
M/WBE Sub consultant participation Weighted Score: 0

Total M/WBE Workforce: 0%*
Total WBE Workforce: 0%*

***Proposer recorded applicable employees in OMSA (Orlando Metropolitan Statistical Area) on their Equal Opportunity Workforce Schedule (Form J). Per the directions provided in RFP #Y23-803-RC, the County will only consider your total workforce ("TWF") that falls within the "employee types" designated by an asterisk (*) when evaluating this Bid/Proposal Response.**

Minority Workforce and Women Workforce Weighted Score: 0

Total M/WBE Participation Weighted Score: 0

Registered Service-Disabled Veteran(s) (SDV) Sub-consultant	Points	SDV Sub-consultant Role
Blue Cord Design & Construction, LLC dba Blue Cord Professional Services	2	Cost Estimating, Constructability Review, and Construction Admin

Registered SDV(s) Proposed: 1
SDV Bonus Points: 2

Dislocated Worker(s) Proposed: 0
Dislocated Worker(s) Bonus Points: 0

Total Bonus Points: 2
(Includes SDV & Dislocated Workers)