




February 9, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y23-720-MB, Regional History Center First Floor
Modifications

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-720-MB, Regional History Center First Floor Modifications, to the low responsive and responsible bidder, Core Engineering & Construction, Inc., in the total contract award amount of \$449,754.58

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract will consist of the removal of existing partitions, portions of ceiling and lighting, and HVAC systems. The new work includes new partitions, doors, ceilings, interior finishes, lighting, and HVAC systems. The project is located in District 5.

FUNDING:

Funding is available in account number 0001-062-1851-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness and responsibility, and price reasonableness. The bids from Boulevard Contractors Corp., and MIE Inc. were deemed non-responsive by the Procurement Division for failing to submit the required bid documents. SkyBuilders USA, LLC was deemed non-responsive by the Procurement Division for failure to meet the similar project requirements.

Award of Invitation for Bids Y23-720-MB, Regional History Center First Floor Modifications
Page 2

Staff determined that the bid from Core Engineering & Construction, Inc. is considered reasonable for this type of work. References provided by Core Engineering & Construction, Inc. were verified and satisfactory for this type of work. Therefore, award is recommended to Core Engineering & Construction, Inc.

Bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Bid:</u>
Core Engineering & Construction, Inc.	\$449,754.58
CIC Construction Group USA, LLC.	\$637,776.00
S.A. Casey Construction, Inc.	\$654,000.00
Boulevard Contractors Corp.	Non-Responsive
MIE, Inc.	Non-Responsive
SkyBuilders USA, LLC.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

February 22, 2023

TO: Michelle Black, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y23-720-MB / Regional History Center First Floor Modifications

The Business Development Division evaluated the three bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 22%. At the time of bid opening; at least 77 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by CORE Engineering & Construction, Inc. reported 23.13% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Color Services Group	\$7,025
MBE-HM	M & M Electric of Central Florida	\$97,020.24
Total MWBE Participation		\$104,045.24 (23.13%)

Sheena Ferguson

Interoffice Memorandum

The apparent second low bid, submitted by Orange County MBE firm SkyBuilders USA, LLC, is bidding as Prime Contractor. Therefore, SkyBuilders USA, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 22% M/WBE goal. SkyBuilders USA, LLC, reported self-performing 34.51% with 21.35% subcontractor's participation listed on attachment C-2 and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	SkyBuilders USA, LLC	\$180,773
MBE-HM	D'Novo Services	\$111,825
Total MWBE Participation		\$292,598 (55.85%)

The apparent third low bid, submitted by CIC Construction Group USA, LLC, reported 23.52% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

WBE-WF	Boyd Hart Company	\$22,995
MBE-HM	Industrial Sprinklers	\$4,986
MBE-HM	D'Novo Services	\$122,000
Total MWBE Participation		\$149,981 (23.52%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y23-720-MB / Regional History Center First Floor Modifications**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 22%)	Total MWBE %	GFE	EEO % M / W
Low Bid	CORE Engineering & Construction, Inc.	\$449,754.58	\$0.00	\$104,045.24	0.00%	23.13%	23.13%	N/A	0 / 0%
2nd Low	SkyBuilders USA, LLC	\$523,888.00	\$180,773.00	\$111,825.00	34.51%	21.35%	55.85%	N/A	0 / 100 %
3rd Low	CIC Construction Group USA, LLC	\$637,776.00	\$0.00	\$149,981.00	0.00%	23.52%	23.52%	N/A	50 / 0 %