




February 13, 2023

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II  
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division  
407-836-0048

Subject: Award of Invitation for Bids Y23-724-CR, Corrections Genesis Sanitary Pipe  
Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-724-CR, Corrections Genesis Sanitary Pipe Replacement, to the low responsive and responsible bidder, S.A. Casey Construction, Inc., in the total contract award amount of \$2,425,000.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of replacing the existing underground sanitary sewer piping and save/reinstall all water fixtures. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-2093-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. S.A. Casey Construction, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to S.A. Casey Construction, Inc.

Award of Invitation for Bid Y23-724-CR, Corrections Genesis Sanitary Pipe Replacement  
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Bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Bid:</u>
S.A Casey Construction, Inc.	\$2,425,000
Axios Construction Services LLC.	\$2,440,492



**BUSINESS DEVELOPMENT DIVISION**

January 30, 2023

TO: Cassandra Reyes, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y23-724-CR / Corrections Genesis Sanitary Pipe Replacement**

The Business Development Division evaluated the two bids submitted for this project. The Business Development Division completed a M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening; at least 77 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by S.A. Casey Construction, Inc., reported 28.65% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	SR Plumbing	\$694,779
<b>Total MWBE Participation</b>		<b>\$694,779 (28.65%)</b>

*Athena Ferguson*

**Interoffice Memorandum**

The apparent second low bid, submitted by Orange County MBE firm Axios Construction Services, LLC, is bidding as Prime Contractor. Therefore, Axios Construction Services, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Axios Construction Services, LLC, reported self-performing 67.12% with 32.88% sub-contractor's participation listed on attachment C-2 and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AFAM	Axios Construction Services, LLC	\$1,638,125.99
MBE-HM	Quick Plumber	\$802,366.00
<b>Total MWBE Participation</b>		<b>\$2,440,491.99 (100%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON									
Y23-724-CR / Corrections Genesis Sanitary Pipe Replacement									
Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	S.A. Casey Construction, Inc.	\$2,425,000.00	\$0.00	\$694,779.00	0.00%	28.65%	28.65%	N/A	15 / 8 %
2nd Low	Axios Construction Services, LLC	\$2,440,492.00	\$1,638,125.99	\$802,366.00	67.12%	32.88%	100.00%	N/A	0 / 0 %