



## Interoffice Memorandum

February 27, 2023

TO: Mayor Jerry L. Demings  
-AND-  
County Commissioners

FROM: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

CONTACT: Iulia Siemen, Manager, Water Operations Division, Utilities Department  
407-254-9844

SUBJECT: Award of Invitation for Bids Y22-1009-RM, Aerator Cleaning

### ACTION REQUESTED:

Approval to award Invitation for Bids Y22-1009-RM, Aerator Cleaning, to the low responsive and responsible bidder, Cloud 9 Services Group, LLC, in the estimated contract award amount of \$327,600 for a three-year term. Further request Board authorization for the Procurement Division to renew the contract for two additional one-year terms.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

### PROCUREMENT:

This contract will provide all materials, supplies, equipment, and labor to provide all aerator cleaning services at six water plant sites identified as: Cypress Walk, Hidden Springs, Hidden Springs #2, Hunters Creek, Hunters Creek #2 and Oak Meadow.

### FUNDING:

Funding is available in account number 4420-038-1324-3820.

### APPROVALS:

The Utilities Department and Business Development Division concur with this recommendation.

### REMARKS:

Five bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. Zyann Staffing Services, LLC and Grace Shipping Center, LLC were deemed non-responsive for failing to submit required documentation. Coastal Waste Services, LLC was deemed non-responsible for failure to provide the minimum references as required in the IFB. Cloud 9 Services Group, LLC has a

satisfactory record of performance, is considered responsible, and has the necessary manpower to perform this contract. Therefore, recommendation for award is made to Cloud 9 Services Group, LLC.

The bid tabulation is as follows:

<b>Bidder</b>	<b>Estimated Annual Bid Total</b>	<b>Estimated Annual 3-year Bid</b>
Cloud 9 Services Group, LLC	\$109,200	\$327,600
Razorback, LLC	\$162,604	\$487,812
Coastal Waste Services, LLC		Non-Responsible
Grace Shipping Center, LLC		Non-Responsive
Zyann Staffing Services, LLC		Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

March 6, 2023

TO: Rebeca Malave, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation (re-submitted)

**PROJECT: IFB #Y22-1009-RM, Aerator Cleaning**

The Business Development Division evaluated **three bids** submitted for this project. **The bidders** are not an Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*