



February 27, 2023

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division  
407-836-0048

Subject: Award of Invitation for Bids Y23-730-GO, Tax Collector Downtown Office  
Modifications

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-730-GO, Tax Collector Downtown Office Modifications, to the low responsive and responsible bidder, S.A. Casey Construction, Inc. in the total contract award amount of \$845,000, inclusive of Additive No. 1.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

Work under this contract consists of modify existing Downtown Tax Collector's Office to accommodate clientele more efficiently. Additive No.1 consists of modifications to existing employee restrooms. The project is located in District 5.

FUNDING:

Funding is available in account number 1023-043-2090-6210.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Eight bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Powe and Associates Inc. was deemed non-responsive for failing to submit required documents. The bids from CIC Construction Group USA, LLC and Boulevard Contractors Corp were deemed non-responsible for failing to provide similar projects that conform to the requirements of the IFB.

Award of Invitation for Bids Y23-730-GO, Tax Collector Downtown Office Modifications  
Page 2

S.A. Casey Construction, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to S.A. Casey Construction, Inc.

Bid tabulation is as follows:

<b>Bidder:</b>	<b>Base Bid</b>	<b>Additive No. 1</b>	<b>Total</b>
S.A. Casey Construction, Inc.	\$725,000.00	\$ 120,000.00	\$845,000.00
MIE Inc.	\$748,733.15	\$ 128,585.26	\$877,318.41
Poli Construction Inc.	\$689,800.00	\$ 226,650.00	\$916,450.00
SkyBuilders USA, LLC	\$856,844.00	\$ 86,000.00	\$942,844.00
Mejia International Group Corp	\$989,481.13	\$ 167,800.00	\$1,157,281.13
Powe and Associates Inc.	Non-Responsive		
Boulevard Contractors Corp.	Non-Responsive		
CIC Construction Group USA, LLC	Non-Responsive		



## BUSINESS DEVELOPMENT DIVISION

January 9, 2023

TO: Gian Carlo Otero, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y23-730-GO / Tax Collector Downtown Office Modifications (Base Bid plus Additive No.1)**

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 52 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by CIC Construction Group USA, LLC, reported 28.81% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AFAM	Creative Oak Furniture	\$19,625
MBE-AFAM	CK Flooring	\$67,286
MBE-HM	Color Services Group	\$10,500
MBE-HM	Industrial Sprinkler	\$13,987
MBE-HM	D'Novo Services	\$125,597
<b>Total MWBE Participation</b>		<b>\$236,995 (28.81%)</b>

The apparent second low bid, submitted by S.A. Casey Construction, Inc., reported 26.11% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Rey's Concrete	\$44,500
MBE-AFAM	CK Flooring	\$85,523.60
MBE-HM	Industrial Sprinkler	\$16,385
MBE-HM	Control Engineering Group	\$74,254.77
<b>Total MWBE Participation</b>		<b>\$220,663.37 (26.11%)</b>

*Sheena Ferguson*

**Interoffice Memorandum**

The apparent third low bid, submitted by Poli Construction, Inc., reported 28.04% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Rey's Concrete	\$40,500
MBE-AFAM	CK Flooring	\$84,966
MBE-HM	D'Novo Services	\$131,500
<b>Total MWBE Participation</b>		<b>\$256,966 (28.04%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

<b>BID COMPARISON</b>						
<b>Y23-730-GO / Tax Collector Downtown Office Modifications (Base Bid plus Additive No.1)</b>						
<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	CIC Construction Group USA, LLC	\$822,748.00	\$236,995.00	28.81%	N/A	50 / 0 %
2nd Low	S.A. Casey Construction, Inc.	\$845,000.00	\$220,663.37	26.11%	N/A	0 / 13 %
3rd Low	Poli Construction, Inc.	\$916,450.00	\$256,966.00	28.04%	N/A	21 / 14 %