



February 27, 2023

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Terry Devitt, Deputy Director, Orange County Convention Center
407-685-9867

Subject: Award of Invitation for Bids Y23-743-MB, Orange County Convention Center
Campus Roadway and Parking Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-743-MB, Orange County Convention Center Campus Roadway and Parking Improvements, to the low responsive and responsible bidder, Hubbard Construction Company, in the total contract award amount of \$10,393,155.04, inclusive of Additives No. 1, 2, 3 and 4.

PROCUREMENT:

Work under this contract will consist of pavement rehabilitation from Exhibit Drive, located in the Northwest quadrant of the project site to Convention Way, and from Convention Way to International Drive. There are three parking lot sections that will have pavement rehabilitation as well, located in the South section of the project site. Additive No. 1 incorporates Phase 3 to add portion of Exhibit Drive from parking lot #2 to security dock entrance. Additive No. 2 incorporates Phase 10, which consists of adding entire parking lot #1. Additive No. 3 incorporates Phase 8, which consists of adding an entire parking lot #3. Additive No. 4 incorporates Phase 9 to add an entire parking lot #2. The project also includes three raised crosswalks along Convention Way located on the East side of the project site. Additional improvements include minor drainage upgrades and restriping of all rehabilitated asphalt and concrete segments. The project is located in District 6.

FUNDING:

Funding is available in account number 4430-035-0960-72-6210.

APPROVALS:

The Orange County Convention Center, Capital Planning Division, and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bid from Kiewit Infrastructure South Co. was deemed non-responsible for failure to satisfy the similar project reference requirements outlined in the IFB. Hubbard Construction Company satisfied the similar project requirements and has been determined to be responsible. Therefore, award is recommended to Hubbard Construction Company.

Award of Invitation for Bids Y23-743-MB, Orange County Convention Center Campus
Roadway and Parking Improvements
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The bid tabulation is as follows:

<u>Bidder</u>	<u>Total Bid</u>
Hubbard Construction Company	\$7,763,422.99
Additive #1	\$275,644.36
Additive #2	\$919,394.03
Additive #3	\$775,853.88
Additive #4	\$658,839.78
Total Bid	\$10,393,155.04
Kiewit Infrastructure South Co.	Non-Responsible



BUSINESS DEVELOPMENT DIVISION

February 15, 2023

TO: Michelle Black, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y23-743-MB / Orange County Convention Center Campus Roadway and Parking Improvements (Base Bid plus Additive #1-4)**

The Business Development Division evaluated two bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 85 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Hubbard Construction Company, reported 32.42% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. While they listed MWBE firms with the bid they did not provide the scope of classification on Attachment C-2.

Business Development issued a Submittal of Clarification email request on February 13, 2023, for the low bidder to submit:

- The prime and sub-contractors' scopes of classification omitted from Attachment C-2.

On February 14, 2023, the low bidder responded and submitted:

- an updated Attachment C-2 with the prime and sub-contractors' scopes of classifications

Please note the following certified M/WBE participation:

MBE-HM	Transpremier	\$55,000
MBE-HM	EM Paving	\$2,743,000
WBE-WF	Angco	\$571,000
Total MWBE Participation		\$3,369,000 (32.42%)

Aheena Ferguson

Interoffice Memorandum

The second low bid, submitted by Kiewit Infrastructure South Co., reported 25.38% in M/WBE participation and met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Diversified Supply	\$7,525.21
MBE-HM	Central Hauling & Excavating	\$84,796.05
MBE-HM	EM Paving	\$2,061,364.00
WBE-WF	Angco	\$375,484.53
MBE-HM	Qualis Concrete	\$87,058.00
MBE-HM	Garcia Civil Contractors	\$155,653.59
Total MWBE Participation		\$2,771,881.38 (25.38%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y23-743-MB / Orange County Convention Center Campus Roadway and Parking Improvements (Base Bid plus Additive #1-4)						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Hubbard Construction Company	\$10,393,155.04	\$3,369,000.00	32.42%	N/A	29 / 4 %
2nd Low	Kiewit Infrastructure South Co.	\$10,920,866.00	\$2,771,881.38	25.38%	N/A	25 / 15 %