



Interoffice Memorandum

February 23, 2023

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

~~FROM:~~

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Mark Robinson, Assistant Manager, Utilities Water Reclamation Division
407-254-6791

SUBJECT: Approval of Amendment No. 3, Contract Y20-180, Transport, Processing and
Disposal of Biosolids for the Eastern and Northwest Water Reclamation Facilities

ACTION REQUESTED:

Approval of Amendment No. 3, Contract Y20-180, Transport, Processing and Disposal of Biosolids for the Eastern and Northwest Water Reclamation Facilities, with Denali Water Solutions LLC, in the amount of \$1,917,000, for a revised estimated total contract amount of \$10,023,160.

PROCUREMENT:

This amendment renews the contract for a one-year term and adds funding to support a contract price escalation allowable under the contract terms, which has been validated through the department's market research from competitors in the industry that quoted higher prices.

FUNDING:

Funding is available in the account numbers 4420-038-1355-3197 and 4420-038-1357-3197.

APPROVALS:

The Utilities Department concurs with this recommendation.

REMARKS:

On February 25, 2020, the Board authorized award of Contract Y20-180 to Denali Water Solutions LLC, Inc. in the estimated contract total of \$7,999,500. In accordance with the contract, Denali Water Solutions LLC submitted a request for a contract price escalation due to market fluctuations. The Procurement Division evaluated the request against the Department's market research and confirmed that the request is reasonable. The Utilities Department has confirmed that they are agreeable to the requested contract price escalation.

Previous amendments to the contract are as follows:

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Amendment No. 1: Renewed the contract for the period of May 1, 2022 through April 30, 2023 and increased the contract by \$106,660, for a revised estimated contract amount of \$8,106,160. This increase was in accordance with the contract price escalation provision and validated with the U.S. Bureau of Labor and Statistics Consumer Price Index.

Amendment No. 2: Increased unit prices due to market price increases per department market research. The estimated contract amount remained unchanged.