# Orange County Arts & Cultural Affairs Cultural Tourism Funding 2017



Presentation to the
Orange County
Board of County Commissioners
October 18, 2016

## Arts and Cultural Affairs Advisory Council Mission

To elevate the status of Central Florida's arts and culture to that befitting a world-class community.

## August 2001 BCC Resolution

TDT Investment in Arts and Culture

Office of Arts & Cultural Affairs

Advisory Council
 Advise on funding from TDT and non-TDT sources

### Resolution 2001-M-30

#### Section 3.A.2

The Council shall assist the Board in allocating County funding for arts and cultural affairs. Such assistance shall include the review of funding requests for the arts. The Council shall review requests from arts and cultural organizations for funding from designated tourist development tax funds as well as from general fund revenues.

## Florida Statutes Chapter 125.0104 (5)a Authorized Uses of TDT Revenue

#### **Cultural Tourism**

Section 1

To ... operate, or promote ... auditoriums, or museums.

Section 2

To promote and advertise tourism.

#### **Cultural Facilities**

Section 1

To acquire, construct, extend, enlarge, remodel, repair, improve, [or] maintain ... auditoriums, or museums.

## **Defining Tourist**

Chapter 125.0104 (2)b.2 "Tourists" means a person who participates in trade or recreation activities outside the county of his or her permanent residence or who rents or leases transient accommodations ....



Terry Olson and Stacy Barton performing at Epcot as tacky tourists *Gutfred and Myrtle*, circa 1984.

## Arts and Cultural Affairs Advisory Council

#### Hal Kantor, Chair

Lowndes, Drosdick, Doster, Kantor & Reed, P.A.

Commissioner Ted Edwards

Orange County BCC

Edgar Lopez

Harris, Harris, Bauerle, Ziegler, Lopez

**Evelyn Martinez** 

Bongos Cuban Café

Patrick Noze

Professional Artist and Arts Advocate

Jennifer Quigley

WBQ Design & Engineering

Rick Richbourg

Adelphi Agency

Melvin Rogers

University of Central Florida

Becky Roper

Roper Family Foundation

Tiffany Sanders

JHT, Inc.

Dr. Rick Schell

University of Central Florida

Sara Segal

Community Volunteer

Beverly Winesburgh

**Product Marketing Group** 

## Overview of Evaluation

- Identity (25 points)
  - Innovation & Uniqueness
  - Attention/Standing
- Quality (25 points)
  - Artistic Excellence
  - Feedback/Critical Acclaim
- Tourism (30 points)
  - Marketing & Public Relations
  - Projected Total and Tourist Attendance

## Implementation (20 points)

**Outreach & Diversity** 

Operational Readiness

Financial Readiness

Financial Match

## Attendance Scoring

#### Requests over \$75K

Minimum attendance of 30,000 Tourist attendance of 5,000

#### Requests from \$40K to \$75K

Minimum attendance of 20,000 Tourist attendance of 3,333

#### Requests of \$40K or less

Minimum attendance of 10,000 Tourist attendance of 1,667



© Angel Franco/
The New York Times
June 13, 2016.
Candlelight Vigil
at the Dr. Phillips
Center.

Part of 'UNISON' exhibition, on view through October 28 at Snap! Downtown

## Orange County Cultural Community

- There are 191 Arts & Cultural nonprofits in Orange County. 67 have profiles on NonProfit Search on the Central Florida Foundation's website. 62 have applied for CT Funding to date. 48 received funding. Eleven cultural organizations closed in the past two decades.
- The required funding workshops were attended by 53 organizations.
- United Arts of Central Florida funded 59 organizations this year.

## Recommendations

Organization	Orange County Funding	Approval
The Association to Preserve the Eatonville Com	munity	\$150,000
Bach Festival Society of Winter Park		\$125,000
Downtown Arts District		\$100,000
Enzian		\$150,000
Garden Theatre		\$150,000
Orlando Ballet		\$150,000
Orlando Fringe		\$110,000
Orlando Museum of Art		\$150,000
Orlando Philharmonic Orchestra		\$150,000
Orlando Repertory Theatre		\$150,000
Orlando Science Center		\$150,000
Orlando Shakespeare Theater		\$150,000

Subtotal (12 projects) \$1,685,000

### Recommendations continued

Organization	Orange County Funding Approval	
Art & History Museums—Maitland	\$75,000	
Central Florida Ballet	\$75,000	
Crealdé School of Art	\$75,000	
Creative City Project, Inc.	\$67,000	
Mad Cow Theatre Company	\$75,000	
The Friends of the Mennello Museum of	f American Art \$75,000	
Subtotal (6 projects) \$442,000		

### Recommendations continued

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#### **Orange County Funding Approval**

Albin Polasek Museum & Sculpture Gardens	\$40,000
Asian Cultural Association of Central Florida	\$30,000
Global Peace Film Festival	\$40,000
Holocaust Memorial Resource and Education Center of Florida	\$40,000
Friends of Leu Gardens	\$40,000
Maker Effect Foundation - NEW	\$40,000
The Winter Park Playhouse	\$40,000

Subtotal (7 projects) \$270,000

**TOTAL FUNDING RECOMMENDATIONS \$2,397,000** 

## Cultural Tourism Summary FY 17

- Organizations requested funding: 26
- Organizations recommended for funding: 25
- Total project budgets: \$16.9 million
- TDT investment: \$2.4 million



















































## Projections

- Total attendance: 1,094,130 (24% tourists)
- Total tourists: 261,576
- Increased awareness of Orlando as a cultural destination in regional, national and international media
- Total spending: \$42,551,491
- Total economic impact: \$47,181,740
- Return on Investment: \$19:\$1

## Requested Action

Approval of the Arts and Cultural Affairs Advisory Council's funding recommendations for the Cultural Tourism Funding program for FY 2017.

## FY 17 Projected Funding

		TDT	General Fund
TDT Funding Cald	culation	\$4,706,000	\$709,475
	Other	\$594,942	
Program			
Cultural Tourism		\$2,458,416	
Cultural Facilities		\$1,500,000	
Operational Support through United Arts		\$543,526	\$709,475
Fiscal & Grants Management		\$199,000	
Community-wide Marketing		\$100,000	
Blockbuster Fund		\$500,000	
	TOTAL	\$5,300,942	\$709,475