



BCC Mtg. Date: November 1, 2016

October 12, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

A handwritten signature in black ink, appearing to be "C. Woodell", is written over the "From:" line.

Contact: James Becker, Manager, Solid Waste Division
407-254-9660

Subject: Award of Invitation for Bids Y17-115-PD, Application of Posi-Shell for the
Landfill

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-115-PD, Application of Posi-Shell for the Landfill, to the sole responsive and responsible bidder, Sterns, Conrad and Schmidt Consulting Engineers, Inc. dba SCS Field Services, in the estimated contract award amount of \$918,000 for a 1-year term.

PROCUREMENT:

This contract will provide necessary equipment, materials and manpower to provide application of Posi-Shell material to 2,000,000 square feet on top of intermediate cover.

FUNDING:

Funding is available in account number 4410-038-1021-3197.

APPROVALS:

The Solid Waste and Business Development Divisions concur with this recommendation.

REMARKS:

One bid was received and evaluated for responsiveness, responsibility and price. Sterns, Conrad and Schmidt Consulting Engineers, Inc. dba SCS Field Services is the sole responsive and responsible bidder. The bid is considered reasonable based on the technical evaluation and recommendation of staff.

Staff obtained a price estimate from the manufacture of the Posi-Shell of \$0.474/square foot prior to issuing the solicitation for comparison. This number is in line with the bid submitted by SCS Field Services. After researching, no other contractor was found with the equipment and staff to perform this service.

Posi-Shell is a patented blend of clay binders, reinforcing fibers, and polymers that when mixed with water or leachate, produces a spray applied mortar that dries in the form of a thin durable stucco. For this application Portland Cement is added to the Posi-Shell and is to be sprayed on areas of the landfill with intermediate cover. The Posi-Shell helps keep erosion down and rain water out of the landfill. A test area has successfully had this product applied.

Bid Tabulation

Bidder:	Bid Amount
Sterns, Conrad and Schmidt Consulting Engineers, Inc. dba SCS Field Services	\$918,000




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 30, 2016

TO: Perry Davis, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y17-115-PD, Application of Posi-Shell for the Landfill

The Business Development Division evaluated the 1 bid submitted for this project and found that the bidder is not an Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

