BCC Mtg. Date: November 1, 2016

#### 2016 - <u>B</u> - <u>16</u> RESOLUTION

WHEREAS, the ORANGE COUNTY HOUSING FINANCE AUTHORITY (the "Authority") was created pursuant to Ordinance 78-18, codified in the Code of Orange County at Section 2-151 *et seq*; and

WHEREAS, the Tax Equity and Fiscal Responsibility Act of 1982 ("TEFRA") has created a requirement that all industrial development bonds issued after December 31, 1982, for the purpose of financing multifamily housing developments require approval by the Authority, and each governmental unit having jurisdiction over the area in which the bond financed facility is located; and

WHEREAS, such approval is to be given after a public hearing for which reasonable notice has been given; and

WHEREAS, the Authority is contemplating the issuance of up to \$17,750,000 Orange County Housing Finance Authority Multifamily Housing Revenue Bonds, Series [to be designated] (Westwood Park Apartments) (the "Bonds"), the proceeds of which would finance the acquisition and construction of a residential rental project to be owned by Westwood Park Partners, Ltd., a Florida limited partnership, for persons of low, middle and moderate income (the "Project").

#### PROJECT/LOCATION

NUMBER OF UNITS

Westwood Park Apartments
East side of Westwood Boulevard, South of the intersection of Westwood Boulevard and Harbor Vista Drive, in
Unincorporated Orange County, Florida, 32821

178

WHEREAS, a public hearing was held at 10:00 A.M. on Monday, October 3, 2016, with regard to financing this qualified housing development, at the place and time described in the Notice of Public Hearing attached hereto as Exhibit A, which Notice was published at least 14 days in advance of the hearing date in a newspaper of general circulation in Orange County; and

WHEREAS, the Authority has presented the issue in the aggregate principal amount set forth above for approval to the Board of County Commissioners of Orange County;

THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ORANGE COUNTY:

**SECTION 1.** <u>Authority</u>. This Resolution is adopted pursuant to the Constitution of the State of Florida, Chapters 125 and 166, <u>Florida Statutes</u>, and other applicable provisions of law.

MIA 185225702v2

#### **SECTION 2.** Findings. The Board hereby finds, determines and declares as follows:

The Board is the elected legislative body of Orange County and has jurisdiction over the Project located in Unincorporated Orange County, Florida.

**SECTION 3.** Approval. For the purpose of Section 147(f) of the Internal Revenue Code of 1986, as amended (the "Code"), the Board hereby approves the issuance of the Bonds to finance the Project, acknowledging, however, that the Bonds will not be issued until the Authority gives its final approval to the issuance of the Bonds.

SECTION 4. <u>Limited Approval</u>. The approval given herein shall be solely for the purpose of satisfying the requirements of Section 147(f) of the Code and shall not be construed as (i) an endorsement of the creditworthiness of the Borrower or the financial viability of the Project, (ii) a recommendation to any prospective purchaser to purchase the Bonds, (iii) an evaluation of the likelihood of the repayment of the debt service on the Bonds, or (iv) approval of any rezoning application or approval or acquiescence to the alteration of existing zoning or land use or approval for any regulatory permit relating to the Project, or creating any vested right with respect to any land use regulations, and the Board shall not be construed by virtue of its adoption of this Resolution to have made any such endorsement, finding or recommendation or to have waived, or be estopped from asserting, any rights or responsibilities it may have in that regard. Further, the approval by the Board of the issuance of the Bonds by the Authority shall not be construed to obligate the County to incur any liability, pecuniary or otherwise, in connection with either the issuance of the Bonds or the acquisition and construction of the Project, and the Authority shall so provide in the financing documents setting forth the details of the Bonds.

**SECTION 5.** <u>Effective Date</u>. This Resolution shall become effective immediately upon its passage.

PASSED AND ADOPTED this 1st day of November, 2016.

ORANGE COUNTY, FLORIDA

By: Board of County Commissioners

Orange County Mayor

Attest: Martha O. Haynie, Orange County Comptroller as Clerk of the Board of County Commissioners

By: Alloy For Deputy Clark

#### **EXHIBIT A**

#### NOTICE OF PUBLIC HEARING ORANGE COUNTY HOUSING FINANCE AUTHORITY RESIDENTIAL RENTAL PROJECT

Notice is hereby given that the Orange County Housing Finance Authority (the "Authority") will conduct a public hearing concerning the proposed issuance by the Authority of its not to exceed \$17,750,000 Multifamily Housing Revenue Bonds, Series [to be designated] (Westwood Park Apartments) (the "Bonds"). The proceeds of the Bonds would be used to finance the acquisition and construction of the following residential rental project:

#### PROJECT/LOCATION

#### DESCRIPTION OF PROJECT/NO. OF UNITS

#### **OWNER**

Westwood Park Apartments
East side of Westwood Blvd, south of the intersection of Westwood Blvd and Harbor

Vista Drive in Unincorporated Orange County, Florida, 32821

178 units on approximately 11.92 acres, garden-type construction, and related amenities Westwood Park Partners, Ltd., a Florida limited partnership, or such successor in interest in which Atlantic Housing Partners, L.L.L.P., or an affiliate thereof, is a managing member, general partner and/or controlling stockholder or an affiliate thereof

The public hearing will be held at the following time and location:

#### TIME

#### LOCATION

10:00-10:30 A.M. Monday, October 3, 2016 Orange County Administration Center 3<sup>rd</sup> Floor, Conference Room Legal "A" 201 South Rosalind Avenue Orlando, Florida 32801

Interested persons are invited to submit written comments or present oral comments at the hearing regarding the proposed issuance of the Bonds. Written comments should be received by the Authority on or before September 28, 2016. Oral comments will be limited to no more than 3 minutes per person. Written comments or notice of intent to present oral comments should be directed to:

Orange County Housing Finance Authority 2211 E. Hillcrest Street Orlando, Florida 32803 Attention: Executive Director

SECTION 286.0105, <u>FLORIDA STATUTES</u>, STATES THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY A BOARD, AGENCY, OR COMMISSION WITH RESPECT TO ANY MATTER CONSIDERED AT A MEETING OR HEARING, SUCH PERSON WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT, FOR SUCH PURPOSE, MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

# **ATTACHMENT 'A'**

Project Description and Location Map

#### BRIEF DESCRIPTION OF THE PROPOSED PROJECT

Property Name:

Westwood Park Apartments

Property Address:

East side of Westwood Blvd., South of the intersection of

Westwood Blvd. and Harbor Vista Drive, unincorporated

Orange County

Census Tract:

170.17

Property

Identification Number:

13-24-28-6283-07-010

Acreage:

Approximately 11.92 +/- Acres

Legal Description:

GOLD COURSE PARCEL 2, ORANGEWOOD NEIGHBORHOOD – 2, ACCORDING TO THE PLAT THEREOF AS RECORDED IN PLAT BOOK 17, PAGE(S) 81 THROUGH 87, OF THE PUBLIC RECORDS OF

ORANGE COUNTY, FLORIDA.

Present Zoning:

P-D

Type of Construction:

Garden

#### PROJECT DESCRIPTION

This "new construction" affordable rental community will offer 178 spacious one, two three and four bedroom units with to accommodate the lifestyle of all residents. Located within a short radius of the most essential needs of our residents, the development offers convenient access to major employers in the area and convenient access to grocery stores, pharmacies, banks, etc.

Number of Units:

178

Unit Type	Number of Units	Proposed Rents*
1 Bedroom / 1 Bath	18	\$532
2 Bedroom / 2 Bath	24	\$619
3 Bedroom / 2 Bath	125	\$689
4 Bedroom / 3 Bath	11	\$749

<sup>\*</sup> These may not be the actual rents, as those will be determined by the income/rent limits, along with utility allowances, at the time of lease up and will be subject to future adjustments in accordance with Federal law and regulations, and state rules.

Minimum Set-Aside

For bonds will comply with federal minimum of either 20% @ 50%

AMI or less or 40% @ 60% AMI or less

Total Set-Aside

Other Amenities

(Estimated monthly Fee)

100% @ 60% AMI or less for 4% housing credits

\*Cable TV

\$77/month/unit

\*Washer/Dryer

\$45/month/unit

\*Parking

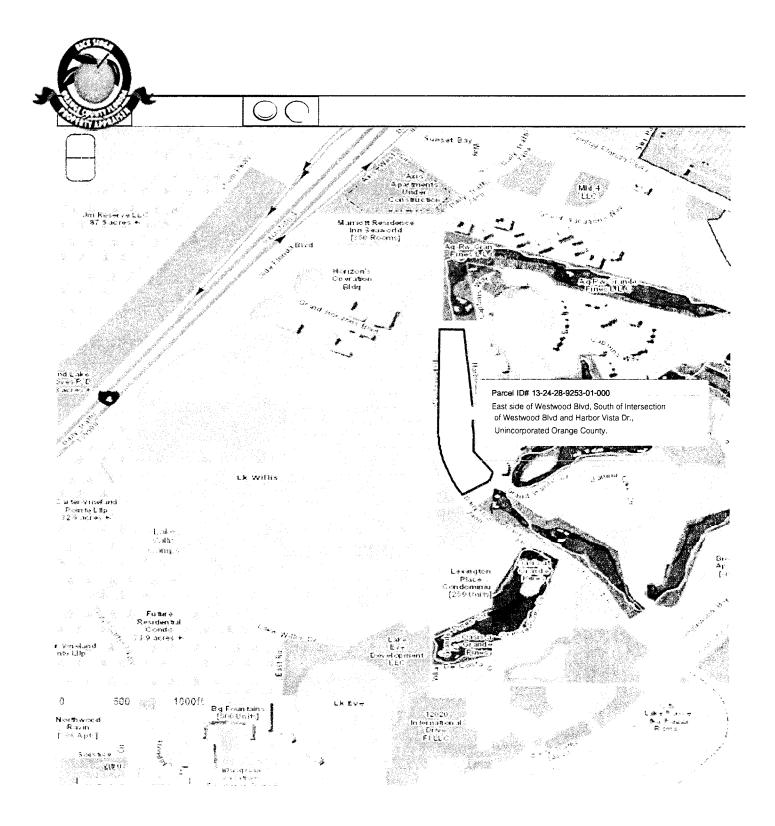
\$40/month

(costs will not be included in tax credit eligible basis if charged)

#### FINANCING STRUCTURE

The Proposed project will be financed with a combination of the following:

- 1. Tax-Exempt Bonds issued by OCHFA, in the amount of \$17,750,000. The anticipated bond structure will be private placement.
- 2. It is anticipated that the proposed structure of the tax-exempt bonds will be private placement with the bonds purchased in part by BankUnited and Fairview Bond Holdings, L.L.C. ("Fairview") (an entity owned/controlled by Mike Sciarrino, the principal of the developer, Atlantic Housing Partners, L.L.L.P.). BankUnited's participation in the private placement will be limited by its maximum "LTV" requirement and debt service coverage ratios. Fairview will purchase the balance of the bonds.
- 3. Equity Proceeds from the sale of Federal 4% Tax Credits issued by FHFC.
- 4. Deferred Developer Fee (if necessary)



#### **Elected Officials:**

State Senate - Kelli Stargel School Board Representative - Pam Gould State Representative - Eric Eisnaugle US Representative - Daniel Webster

County Commissioner - S. Scott Boyd

Orange County Property Appraiser - Rick Singh

**ATTACHMENT 'B'** 

**Related Financials** 

#### PROPOSED FINANCING

The community's proposed financing plan includes tax-exempt financing as well as equity derived from the sale of non-competitive 4% housing credits. It is anticipated that the proposed structure of tax-exempt bonds will be private placement with the bonds purchased in part by BankUnited and Fairview Bond Holdings, L.L.C. ("Fairview")(an entity owned/controlled by Mike Sciarrino, the principal of Atlantic Housing Partners, L.L.L.P.).

BankUnited's participation in the private placement will be limited by its maximum "LTV" requirement and debt service coverage ratios. As such, the balance of the bonds will be purchased by Fairview Bond Holdings, LLC. Please note Mike Sciarrino will not be a principal in the final ownership as either a general or limited partner.

It is anticipated the bonds will have a 35-year term with interest only payments for 36 months followed by payments of principal and interest commencing in the 37th month. Amortization will be based on 42 years at 12%. The BankUnited bonds are expected to have a fixed rate for 10 years and then reset for seven years to a fixed rate equal to the greater of the original rate or 200 basis points (bps) over the 10-year Treasury Rate. The Fairview bonds will have a floating interest rate with payments soft and subject to available cash flow.

Upon approval by the Orange County Housing Finance Authority and other agencies, as may be required, and together with the issuance of the bonds the Applicant will submit the necessary application to Florida Housing Finance Corporation ("FHFC") to receive its "as of right" 4% low-income housing tax credits. As these credits do not count against the FHFC annual credit authority, the FHFC only requires the Applicant to meet its minimum threshold criteria. It is anticipated that Regions Bank (or another experienced purchaser/financial institution) will purchase the 4% Housing Credits.

The Project may also seek other federal, state and/or local funds, which may be available to assist with "gap" financing. If the Project does not receive funding from any of these sources and is still deemed financial feasible, the developer intends to proceed with the Project by deferring its developer fee to the extent necessary to offset any financing shortfall.

# ORANGE COUNTY HOUSING FINANCE AUTHORITY WESTWOOD APARTMENT SOURCES AND USES STATEMENTS

SOURCES		Construction	Permanent
First Mortgage Financing		17,750,000	14,750,000
Equity 100%	\$1.02	10,889,010	12,098,900
Deferred Developer Fee		4,514,723	2,747,622
TOTAL FUNDS AVAILABLE	_	\$33,153,733	\$29,596,522
Total Actual Construction Costs			19,277,392
Total Financial Costs			1,014,899
Total General Development Costs			4,789,508
Total Developer Fee			4,514,723
Total Land Costs		_	LEASE*
TOTAL USE OF FUNDS		=	29,596,522
otal Project Cost			29,596,522
Total Cost Per Unit			166,273
Project Cost Less Land			29,596,522
Cost Per Unit Net of Land Cost			166,273

<sup>\*</sup>The purchase contract allows for either a lease or a purchase of theproperty. It is anticipated the land will be leased.

# WESTWOOD APARTMENT ORANGE COUNTY

and the second			Eligible		Ineligible		Total	
<b>RC</b>	DJECT COST							
	Accessory Buildings						0	
A STATE OF THE STA	Demolition	-					0	
Parison in	New Rental Units		16,560,500		349,494		16,909,994	
Î	Off-Site: <explain></explain>						0	
į	Recreational Amenities						0	
	Rehab of Existing Common Areas						0	
	Rehab of Existing Rental Units			,			0	
A ch	Site Work						0	
	Other: <explain></explain>						0	
A.1.	1 Subtotal	\$	16,560,500	\$	349,494	\$	16,909,994	
1								
A.1.2	2 General Contractor Fee	\$	2,367,398	\$		\$	2,367,398	
	(Max 14% of A1.1., column 3)							
A.1.3	3 Total Actual Construction Cost	\$	18,927,898	\$	349,494	<b>\$</b> _	19,277,392	
FINA	ANCIAL COSTS							
	Construction Loan Origination/Commitment Fee						0	
	Construction Loan Credit Enhancement Fee		133,125				133,125	
	Construction Loan Interest		377,750				377,750	
	Permanent Loan Origination/Commitment Fee						0	
	Permanent Loan Credit Enhancement						0	
	Permanent Loan Closing Costs	Ş. v	S. S. S. J. S. S.				0	
1	Bridge Loan Origination/Commitment Fee						0	
	Bridge Loan Interest		133,225				133,225	
	Non-Permanent Loan(s) Closing Costs						0	
	Other: BOND COST OF ISSUANCE		23,175		347,624		370,799	
A.2	Total Financial Cost	\$	667,275	\$	347,624	\$	1,014,899	

# WESTWOOD APARTMENT ORANGE COUNTY

		Eligible	Ineligible	Total
GEN	ERAL DEVELOPMENT COST			
	Accounting Fees	5,000		5,000
	Appraisal	10,000		10,000
	Architect's Fee - Site/Building Design	277,021		277,021
	Architect's Fee - Supervision			0
	Builder's Risk Insurance	38,480		38,480
	Building Permit	157,222		157,222
	Brokerage Fees-Land/Buildings			0
	Capital Needs Assessment			0
	Engineering Fee	147,862		147,862
	Environmental Report	15,000		15,000
	FHFC Administrative Fee	9%	106,761	106,761
	FHFC Application Fee		3,000	3,000
	FHFC Compliance Fee		130,857	130,857
	FHFC Credit Underwriting Fee	11,661		11,661
	Green Building Cert/HERS Inspection	77,430		77,430
	Impact Fees	1,348,170		1,348,170
	Inspection Fees	140,710		140,710
	Insurance			0
	Legal Fees	6,250	93,750	100,000
	Market Study	9,000		9,000
	Marketing/Advertising	raging and a second a second and a second an	50,000	50,000
	Property Taxes	50,000		50,000
	Soil Test Report	18,000		18,000
	Survey	62,053		62,053
	Title Insurance/Recording Fees	30,000		30,000
	Utiltiy Connection Fee	855,238		855,238
	Other: <explain></explain>	0		0
A.3	<b>Total General Development Cost</b>	\$3,259,097	\$ 384,368.00	\$3,643,465
A.4	Contingency Reserves	\$ 1,146,043	\$ 0	\$ 1,146,043
73.4	Contingency Reserves			
В.	<b>Total Acquisition</b>	\$	\$	\$0
C.	Development Cost	\$ 24,000,313	\$ 4.1,081,486	\$ 25,081,799
	(A.1.3.+A2+A3+A4+B)			
D.	Developer Fee	\$ 4,514,723	\$ 0	\$ 4,514,723
	1			
E.	<b>Operating Deficit Reserves</b>	\$	\$0	\$0
F.	Total Land Cost	\$	\$0	\$0
G	Total Development Cost (C+D+E+F)	\$ 28,515,036	\$ 1,081,486	\$ 29,596,522

**ATTACHMENT 'C'** 

**Proforma** 

December   19	WESTWOOD POINA .IMENT	'S.	178	Units			1	5 YEAR	r'ORMA								
Gross Remailmennes	ORANGE COUNTY		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15
Control Control   Control Control   Control Control Control   Control Contro		NCREAS			*1 4.55	Mark Transport Control of the Contro	AND MEDITION SOURCESSESSESSESSESSESSESSESSESSESSESSESSESS	A CONTRACTOR OF THE PROPERTY OF THE PARTY OF	The second second second	TOUR BUILDING TO STORY OF THE PARTY OF THE P	A SECULAR SERVED A PROPERTY OF THE	Committee of the contract of t	STATE OF STATE STATE OF THE STATE OF	the state of the same of the s		AND ALTERNATION OF THE PARTY OF	Section Control of Section 19
	77/																1,880,984
Minne Collection Visionery 56   71,7278   727,729   74,1577   73,4601   72,735   72,4601   72,013																	606,130
EVALUATION CONCERNING   1,486,917   1,486,915   1,246,545   1,263,147   2,004,419   2,004,419   2,004,419   2,004,419   2,104,719   2,115,719   2,104,719   2,10	V																2,487,114
EXPENSE - 394 ANNIAL PICELASES		y 5%															(94,049)
Percent   1518   195,800   291,674   297,724   213,595   220,575   226,986   233,786   249,810   246,825   255,475   265,135   277,035   279,164   287,575   296,136   241,104   246,126   241,104   256,136   241,104															2,300,139		2,393,065
Unitines   No   164,668   169,590   174,678   179,918   185,316   190,875   190,609   202,690   202,690   202,690   202,090   202,000   30,174   241,778   242,000   202,000   202,000   202,000   30,174   232,766   334,000   30,174   322,766   334,000   30,174   322,766   334,000   30,174   322,766   334,000   30,174   322,766   334,000   322,000   30,174   322,766   334,000   322,000   30,174   322,766   334,000   322,000   30,000   322,000						and the state of t		Children and a Committee of the Committe		The state of the s		A STATE OF THE PARTY OF THE PAR				The Arrange of the Control of the Control of the Control of the	DEMONSTRUCTURE
Reducement communication   11   22.25   22.918   23.606   24.314   25.045   22.708   27.708   25.56   27.265   22.816   22.925   29.903   30.000   31.728   32.676   32.686   22.028   32.006   31.728   32.676   32.686   32.028   33.901																	296,165
Repair & Maintenance   1st   \$5,000   \$5,668   \$37,768   \$35,001   \$40,068   \$41,270   \$42,506   \$43,485   \$43,506   \$44,507   \$43,505   \$45,525   \$55,227   \$52,278   \$53,600   \$40,000   \$35,000   \$30,000   \$35,000   \$30,000   \$35,000																	249,048
Groom Maintenance   135   22,046   33,001   33,001   33,001   30,001   31		-															33,656
Administrating Markening   100   26,480   72,334   30,214   31,120   32,094   33,016   34,009   55,026   56,077   37,179   38,274   39,422   40,655   41,823   43,000   43,0		~~~															53,846
Administrative   100   \$73,560   \$93,560   \$61,374   \$63,215   \$63,111   \$67,064   \$90,076   \$71,148   \$73,282   \$73,680   \$77,744   \$80,076   \$82,478   \$84,972   \$87,760   \$73,760   \$																	48,464
Management Fess   1.9%   8.16.14   83,246   84,911   86,699   88,342   90,108   91,911   93,749   95,624   97,536   99,487   10,147   103,506   105,376   107,506   10,147   103,306   103,376   107,506   10,147   103,306   103,376   107,506   10,147   103,306   103,376   107,506   10,147   103,306   103,376   107,506   103,376   103,																	43,078
REPRET Prov. Taxes   79																	87,501
Enumeric   231   41,744   42,718   44,000   45,320   46,680   54,080   54,080   57,850   57																	107,688
Replacement Reserve   30   53,400   5		-															201,930
First More   Pirst More   Pir																	62,732
Expense per unit	Replacement Reserve	300															62,300
Commons   1,813,644   1,849,917   1,886,915   1,924,654   1,963,147   2,002,410   2,042,458   2,083,307   2,114,973   2,10,822   2,255,038   2,001,39   2,361,442   2,393,07   2,104,973																	1,246,408
Total Income						5,155											7,002
Total Expenses   446,658  (486,658) (486,658) (480,640) (493,296) (217,643) (242,705) (272,949) (299,501) (1,026,831) (1,024,951) (1,026,952) (1,033,918) (1,118,174) (1,148,544) (1,180,435) (1,212,944) (1,246,646)   PRINTED PRIN						Called (1965)							AND THE PROPERTY.			ART OF THE CASE OF A STATE OF THE PARTY.	(0.1000 h 23 h 0.20 h 23 h 24 h 27
Net   Operating   Defined   P66,986   980,277   993,619   1,007,011   1,020,442   1,029,461   1,042,987   1,056,476   1,070,011   1,083,555   1,092,448   1,106,184   1,119,704   1,133,198   1,146,68   1,1428																	
DEPT_SERVICE_COVERAGE																	
Namual Decis Service   1,005,476   1,007,011   1,003,555   1,002,648   1,106,148   1,119,704   1,133,198   1,146.6			and the second s	980,277													
B. Annual Debt Service   First Mortgage Only   811,428		GE		75,000,000		COLUMN TO THE COLUMN THE PARTY OF THE PARTY				Control of the state of the sta							
First Mortgage Only   \$11,428   \$1			966,986	980,277]	993,619	1,007,011	1,020,442	1,029,461	1,042,957	1,056,476	1,070,011	1,083,555	1,092,648	1,106,184	1,119,704	1,133,198	1,146,657
C. Debt Service Coverage   First Mortgage Only   1.19   1.21   1.22   1.24   1.26   1.27   1.29   1.30   1.32   1.34   1.35   1.36   1.38   1.40																	
First Mortgage Only			811,428	811,428	811,428	811,428	811,428	811,428	811,428	811,428	811,428	811,428	811,428	811,428	811,428	811,428	811,428
Cash Flow   155,558   168,849   182,191   195,583   209,014   218,033   231,529   245,048   258,583   272,127   281,220   294,756   308,276   321,770   335,22   321,770   321,770   321,770   321,770   321,770   321,770   321,770   321,770   321,770   321,770																	
100% @ 60% Median Income																	1.413
100% @ 60% Median Income	Cash Flow						209,014	218,033							308,276	321,770	335,229
Unit Type			SCHEDULI	E OF RENTAL	OTHER INCO	JME			SC	HEDULE OF	DEBT SERVIC	JK	ASSUMPTION	45			
BEDROOM	100% @ 60% Median Inco	me			Less Utility				First M	ortgage	Mo. P &	I	a. Annual	Income Increases	2%		
2 BEDROOM   24   \$787   (\$168)   \$619   \$14,856   \$178,272   Assumption:	Unit Type		# Units		Allowance				\$14,75	0,000					THE RESERVE OF THE PERSON OF T		
Second   125   \$909   \$520   \$689   \$86,125   \$1,033,500   Rate:   4.75%   R	1 BEDROOM				` '						\$811,428				The second second second second		
A BEDROOM	2 BEDROOM								<u>Assumpt</u>	ion:			-	•	4.5%		
SUBTOTAL 178	3 BEDROOM		125	\$909	(\$220)					Rate:			e. Replace	ment Reserve/Un			Yrs. 11-15
Unit Type #Units Gross Rents Allowance Net Rents Total Annual Income TOTAL ANNUAL DEBT SERVICE: \$811,428  1 BEDROOM 0 S0 S	4 BEDROOM		11	\$1,015	(\$266)	\$749				Term:	42	years					
Unit Type # Units Gross Rents Allowance Net Rents Total Annual Income TOTAL ANNUAL DEBT SERVICE: \$811,428  1 BEDROOM 0 \$0 \$0 \$0 2 BEDROOM 0 \$0 \$0 \$0 3 BEDROOM 0 \$0 \$0 \$0 4 BEDROOM 0 \$0 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 \$0 5 \$0 5	SUBTOTAL		178			<u> </u>	\$118,796	\$1,425,552									mp.
BEDROOM   0   \$0   \$0   \$0   \$0   \$0   \$0   \$0													-				
2 BEDROOM 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$			# Units	Gross Rents	Allowance	Net Rents			TOTAL ANNU	JAL DEBT SE	RVICE:	\$811,428					
Section   Sect	1 BEDROOM		0									1					mination
4 BEDROOM 0 \$0 \$0  SUBTOTAL 0 0 \$0 \$0  GROSS RENTAL INCOME \$1,425,552  Cable TV Income @ 75% of total units @ \$85/mo \$136,170  Washer/Dryer Income @ 347 Spaces @ \$40/mo \$166,560  Miscellaneous Income @ 100% of total units @ \$550/unit/yr \$97,900			0										-	-	_		
SUBTOTAL 0 S0 S0  GROSS RENTAL INCOME S1,425,552  Cable TV Income @ 75% of total units @ \$85/mo \$136,170  Washer/Dryer Income @ 30% of total units @ \$55/mo \$58,740  Parking Income @ 347 Spaces @ \$40/mo \$166,560  Miscellaneous Income @ 100% of total units @ \$550/unit/yr \$97,900	3 BEDROOM		0										k Other I	ncome- Cancellati	on & Late Fees, De	posits forfeited, e	tc.
GROSS RENTAL INCOME  Cable TV Income @ 75% of total units @ \$85/mo \$136,170  Washer/Dryer Income @ 50% of total units @ \$55/mo \$58,740  Parking Income @ 347 Spaces @ \$40/mo \$166,560  Miscellaneous Income @ 100% of total units @ \$550/unit/yr \$97,900						-											
Cable TV Income       @ 75% of total units       @ \$85/mo       \$136,170         Washer/Dryer Income       @ 50% of total units       @ \$55/mo       \$58,740         Parking Income       @ 347 Spaces       @ \$40/mo       \$166,560         Miscellaneous Income       @ 100% of total units       @ \$550/unit/yr       \$97,900	SUBTOTAL		0				\$0	\$0									
Cable TV Income       @ 75% of total units       @ \$85/mo       \$136,170         Washer/Dryer Income       @ 50% of total units       @ \$55/mo       \$58,740         Parking Income       @ 347 Spaces       @ \$40/mo       \$166,560         Miscellaneous Income       @ 100% of total units       @ \$550/unit/yr       \$97,900	GROSS RENTAL INCOM	IR.						\$1,425,552									
Washer/Dryer Income         @ 50% of total units         @ \$55/mo         \$58,740           Parking Income         @ 347 Spaces         @ \$40/mo         \$166,560           Miscellaneous Income         @ 100% of total units         @ \$550/unit/yr         \$97,900	1		of total units	@ \$85/ma		;	\$136,170	42, 720,002									
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Miscellaneous Income @ 100% of total units @ \$550/unit/yr \$97,900																	
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	TOTAL OTHER INCOME		or total miles	- 2550/milyi		-	-57,500	\$459,370									
TOTAL INCOME \$1,884,922																	

# **ATTACHMENT "D"**

Financial Advisor's Summary of Sales Method



Atlanta • Los Angeles • New York • San Francisco

1725 Windward Concourse, Suite 425 Alpharetta, Georgia 30005 Telephone: (678) 319-1911 Facsimile: (678) 319-1901

E-mail: diones@csgadvisors.com

#### **MEMORANDUM**

TO: W.D. Morris, Executive Director

**FROM:** David Jones, CSG Advisors

**SUBJECT:** Orange County Housing Finance Authority

Multifamily Housing Revenue Bonds

(Westwood Park Apartments)

**DATE:** November 23, 2015

CSG Advisors serves as Financial Advisor to the Orange County Housing Finance Authority in connection with multifamily debt issues. In that capacity we are asked to comment on proposed multifamily debt issues under certain circumstances prior to submitting the TEFRA approval request to Orange County.

#### **Summary Description**

The applicant for Westwood Park Apartments is Westwood Park Partners, Ltd. The primary contact person for Westwood Park Partners, Ltd is Jay Brock, located in Winter Park, FL, and its General Partner is SAS Westwood Park Managers, L.L.C., a wholly-owned subsidiary of Southern Affordable Services, Inc., ("SAS"). SAS serves as the Limited Partner to the applicant and is a 501(c)(3) not-for-profit organization. Key principals of SAS include Scott Clark, Thomas Shaw, David Ross, and Jay Brock. SAS is currently the general partner of the owner entity for Landstar Park Apartments as well as Dean Woods Place; two communities which recently underwent construction and that were financed with tax-exempt bonds issued by the Orange County Housing Finance Authority. SAS is the general partner of the owner of in excess of 5,500 affordable apartment units throughout Florida. Atlantic Housing Partners, L.L.P., based in Winter Park, Florida, will serve as the developer and whose principals include Mike Sciarrino, Scott Culp, and Paul Missigman.

The development is located on the east side of Westwood Boulevard, south of the intersection of Westwood Boulevard and Harbor Vista Drive, unincorporated Orange County. The new construction affordable rental community will consist of a total of 178 apartment units. The sponsors have proposed that Orange County Housing Finance Authority issue up to \$17,750,000 of multifamily housing revenue bonds to finance a \$17,750,000 first lien mortgage loan. The bond proceeds along with other sources described below will be used by the applicant for the purchase and new construction of Westwood Park Apartments.

In accordance with the tax exempt bond requirements, a minimum of 40% of the rental units will be set aside for rental to persons or families with household incomes of 60% or less of the Area

Orange County Housing Finance Authority Multifamily Housing Revenue Bonds (Westwood Park Apartments)

Median Income. For purposes of the Orange County application, 100% of the units will be set aside at household incomes of 60%.

In addition to net proceeds of the bonds, the sources of funds for this development at construction anticipate the following financing sources: (a) Federal Tax Credit equity in the amount of \$10,889,900, and (b) deferred developer fee in the amount of \$4,514,723. The proposed financing plan anticipates land costs, construction, financing and other development costs currently expected to total approximately \$33,153,733. After conversion to permanent financing, the first mortgage as well as the bonds are scheduled to be paid down from \$17,750,000 to \$14,750,000 and after the receipt of additional Federal Tax Credit equity and a partial pay down of the deferred developer fee, the total use of funds will be \$29,596,522.

#### **Proposed Debt Structure**

The multifamily mortgage revenue bonds are proposed to be issued in multiple series including (A) an estimated \$10,000,000 of senior tax-exempt bonds as well as (B) an estimated \$7,750,000 of tax-exempt subordinate bonds that pay down to \$4,750,000 after completion of construction. Such bonds are anticipated to have up to a thirty-five (35) year term and amortization of forty-two (42) years with three (3) years of interest only. Such bonds will be secured by a first mortgage loan with term to match the bonds. The bonds will be privately placed, and are not expected to be rated by any rating agency. The bonds will bear a fixed rate of interest over the life of the bonds, and will meet all of the underwriting requirements of the Orange County Housing Finance Authority for such unrated and privately placed bonds.

#### Method of Bond Sale

The senior bonds are anticipated to be privately purchased by BankUnited. The subordinate bonds are anticipated to be privately purchased by Fairview Bond Holdings, L.L.C., an entity controlled by Mike Sciarrino, the principal of Atlanta Housing Partners, L.L.L.P. The Applicant has designated Raymond James & Associates as structuring agent subject to the approval of Orange County Housing Finance Authority.

The bonds are anticipated to be issued as fully registered bonds, in the minimum denomination of \$100,000. The bonds will bear a legend restricting subsequent transfers to investors who make certain written representations that they are a sophisticated investor (a "qualified institutional buyer" or "accredited investor"), and other representations indicating their understanding of the business matters and information necessary to make an informed decision to invest in the bonds.

#### **Equity**

The tax credits are anticipated to be purchased by Southern Affordable Services, Inc (or another experience tax credit purchaser) in return for a 99.995% limited partnership interest in the property.

Orange County Housing Finance Authority Multifamily Housing Revenue Bonds (Westwood Park Apartments)

#### **Credit Underwriting**

Pursuant to Orange County Housing Finance Authority's policy, the proposed financing will be subject to credit underwriting by a third party firm qualified in affordable housing real estate underwriting and loan servicing. A credit underwriting report acceptable to the Orange County Housing Finance Authority will be required prior to authorizing the issuance of the bonds.

#### **Investment of Proceeds**

To the extent bond proceeds will be available to be drawn down during construction, the Orange County Housing Finance Authority will require such proceeds be invested pursuant to its investment policy. If applicable, CSG Advisors will oversee competitive bidding of any investment agreements.

## **ATTACHEMENT 'E'**

OCHFA Staff Report of the Board of Directors meeting of 12/02/2015

12/2/15
APPROVED BY:
Orange County Housing Finance Authority
BOARD OF DIRECTORS



W.D. MORRIS
EXECUTIVE DIRECTOR

DISCUSSION ITEM

#### BOARD OF DIRECTORS

SASCHA RIZZO CHAIRMAN

MARSHELL SIPLIN BOARD MEMBER

MERCEDES MCCALL BOARD MEMBER

CLEMEMTE CUEVAS
BOARD MEMBER

VERNICE ATKINS-BRADLEY BOARD MEMBER

MEMO	DRAN	DUM
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TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
DATE:	November 12, 2015
RE:	CONSIDER APPROVAL OF THE WESTWOOD PARK APARTMENTS APPLICATION FOR MULTI-FAMILY TAX-EXEMPT BONDS PROPOSAL SUBMITTED FOR THE 2015 OPEN CYCLE PROCESS, NOT-TO-EXCEED \$17.750MM – REGION 14.  DECEMBER 2, 2015 REGULAR BOARD OF DIRECTORS' MEETING

#### **BACKGROUND**

On November 4, 2015, the Authority received the Westwood Park Apartments proposal under the 2015 Open Cycle Allocation Process. The Open Cycle process allows developers to submit Multi-Family proposals for the Authority's consideration throughout the year, or as long as Volume Cap Allocation remains available. Once the Reimbursement Resolution is approved by the Board, staff will conduct a TEFRA hearing and engage Professionals and proceed with the underwriting process.

#### CURRENT

The applicant for Westwood Park Apartments is Westwood Partners, a Florida Limited Partnership. The General Partner is Southern Affordable Services, Inc. A Florida not-for-profit corporation, and sole member of the general partner, anticipated to be replaced by Regions Bank or similar financial institution, purchasing the 4% Housing Credits and a special limited Partner, SLPG Limited an affiliate of the developer, Atlantic Housing Partners, LLP.

The proposed financing will involve the private placement of the bonds with BankUnited and Fairview Bond Holdings, LLC (Fairview) an entity owned/ controlled by Mike Sciarrino, the principal of Atlantic Housing Partners. The proposal involves building 178-units of affordable multi-family housing. The community will offer one, two, three and four bedroom units. The development offers convenient access to grocery stores, pharmacy, post office, banks, day care and employment centers. The proposed development will consist of eighteen 1-bd/1-ba; twenty-four 2-bd/2-ba; one hundred twenty-five 3-bd/2-ba and eleven 4-bd/3-ba — with rents ranging from \$532 - \$749 per month. The set-asides are 40% at 60% Area Medium Income (AMI), at the minimum with total set-asides of 20% at 50% or 40% at 60% AMI. The Tax-exempt bonds amount is \$17.550MM, with a Total Development Cost (TDC) of \$32,596,522 (during project development) with \$3MM payment of the bonds at permanent financing reducing the bonds to \$14,750,000 and TDC to \$29,596,522. The developer is Atlantic Housing Partners, Investment Banker, Raymond James and the Bank of New York, as the Trustee. Mr. Singh, Deputy Exec. Director/ CFO has reviewed the proposal and determined that it meets the Authority's Threshold Criteria and has a 1.20 Debt Coverage Ratio (attached).

#### **ACTION REQUESTED**

Board approval of the Reimbursement Resolution in an amount not-to-exceed \$17.750MM for the proposed Multi-Family development, Westwood Park Apartments and authorization for staff and Bond Counsel to take the required steps to complete the TEFRA Hearing process, with subsequent submission to the Division of Bond Finance.

## **ATTACHMENT 'F'**

**Proof of Publication of TEFRA Public Hearing** 



#### Published Daily **ORANGE County, Florida**

#### STATE OF FLORIDA

#### COUNTY OF ORANGE

Before the undersigned authority personally appeared Maria Torres / Ingrid Quiles, who on oath says that he or she is an Advertising Representative of the ORLANDO SENTINEL, a DAILY newspaper published at the ORLANDO SENTINEL in ORANGE County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter of 11150-Public Hearing Notice, Monday, October 3, 2016 at 10:00 a.m. was published in said newspaper in the issues of Sep 16, 2016.

Affiant further says that the said ORLANDO SENTINEL is a newspaper published in said ORANGE County, Florida, and that the said newspaper has heretofore been continuously published in said ORANGE County, Florida, each day and has been entered as periodicals matter at the post office in ORANGE County, Florida, in said ORANGE County, Florida, for a period of one year next preceding the first publication of the attached copy of advertisement; and affiant further says that he or she has neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

Signature of Affiant

Sworn to and subscribed before me on this 16 day of September, 2016, by above Affiant, who is personally known to me (X) or who has produced identification ( ).

Signature Notary Public



Name of Notary, Typed, Printed, or Stamped

NOTICE OF PUBLIC HEARING ORANGE COUNTY HOUSING FINANCE AUTHORITY RESIDENTIAL RENTAL PROJECT

Notice is hereby given that the Orange County Housing Finance Authority (the "Authority") will conduct a public hearing concerning the proposed issuance by the Authority of its not to exceed \$17,750,000 Multifamily Housing Revenue Bonds, Series [to be designated] (Westwood Park Apartments) (the "Bonds"). The proceeds of the Bonds would be used to finance the acquisition and construction of the following residential rental project:

PROJECT/LOCATION PROJECTICUATION
Westwood Park Apartments
East side of Westwood Blyd, south of
the intersection of Westwood Blyd and
Harbor' Vista Drive in Unincorporated
Orange County, Florida, 32821

DESCRIPTION OF PROJECT/NO. OF UNITS 178 units on approximately 11.92 acres, garden-type construction, and related amenities

OWNER Westwood

Park Partners, Ltd.,

a Florida limited partnership, or such successor in interest in which Atlantic Housing Partners, L. L. J., or an affiliate thereof, is a managing member, general partner and/or mber, general partner and/or trolling stockholder or an affiliate

The public hearing will be held at the following time and location:

10:00-10:30 A.M Monday, October 3, 2016

LOCATION Oranse Caunty Administration Center 3rd Floor, Conference Room Legal "A" 201 South Rosalind Avenue Orlando, Florida 32801

Interested persons are invited to submit written comments or present oral comments at the hearing regarding the proposed issuance of the Bonds. Written comments should be received by the Authority on or before September 28, 2016. Oral comments will be limited to no more than 3 minutes per person. Written comments or notice of intent to present oral comments should be directed to:

Orange County Housing Finance Authority 2211 E. Hillcrest Street Orlando, Florida 32803 Attention: Executive Director

ATTENTION: EXECUTIVE DIRECTOR

SECTION 286.0105, FLORIDA
STATUTES, STATES THAT IF A
PERSON DECIDES TO APPEAL
ANY DECISION MADE BY A
BOARD, AGENCY, OR COMMISSION
WITH RESPECT TO ANY MATTER
CONSIDERED AT MEETING
OR HEARING, SUCH PERSON
WILL NEED A RECORD OF THE
PROCEEDINGS, AND THAT, FOR
SUCH PURPOSE, MAY NEED TO
ENSURE THAT A VERBATIM
RECORD OF THE PROCEEDINGS IS
MADE, WHICH RECORD INCLUDES
THE TESTIMONY AND EVIDENCE
UPON WHICH THE APPEAL IS TO
BE BASED,
MIA 185225729V3 MIA 185225729v3

O54458309

9/16/2016

# **Meeting Notice**



Board Name: Orange County Housing Finance Authority

TEFRA Public Hearing Meeting for Westwood

Park Apartments

Date: Monday, October 3, 2016

Location: Third Floor Conference Room Legal "A"

Orange County Administration Center

Time: 10:00 - 10:30 AM

TEFRA (Tax Equity and Fiscal Responsibility Act) public hearing meeting for the proposed issuance of Multi Family Housing Revenue Bonds to finance the acquisition and construction of Westwood Park Apartments.

Section 286.0105, Florida Statutes states that if a person decides to appeal any decision made by a board, agency, or commission with respect to any matter considered at a meeting or hearing, he or she will need a record of the proceedings, and that, for such purpose, he may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.

In accordance with the Americans with Disabilities Act (ADA), if any person with a disability as defined by the ADA needs special accommodation to participate in this proceeding, then not later than two business days prior to the proceeding, he or she should contact the Orange County Communications Division at (407) 836-3111.

Para mayor información en español, por favor llame al (407) 836-3111.

Received	9-19-16
	9-26-16
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# **ATTACHMENT 'G'**

**TEFRA Public Hearing Minutes** 

W.D. MORRIS
EXECUTIVE DIRECTOR

BOARD OF DIRECTORS

SASCHA RIZZO CHAIRMAN

TO: FILE

FROM: Mildred Guzman, Multi Family Prog

DATE: October 3, 2016

RE: TEFRA Hearing Meeting Minutes for Multi-family Housing

Revenue Tax Exempt Bonds – Westwood Pointe Apartments

MERCEDES MCCALL
BOARD MEMBER

MARSHELL SIPLIN

VICE CHAIRMAN

CLEMENTE CUEVAS
BOARD MEMBER

VERNICE ATKINS-BRADLEY BOARD MEMBER Today, Monday, October 3, 2016, at 10:00 A.M. a TEFRA Public Hearing was conducted in Orange County at the Orange County Administration Center, 3<sup>rd</sup> floor, Conference Room Legal "A".

**MEMORANDUM** 

Administrator

The meeting was presided over by Mildred Guzman, Multi-Family Program Administrator. Also present at the meeting was W.D. Morris, Executive Director, OCHFA, Danielle Philippe, Orange County Fiscal & Business Services Div., and Scott Culp, Atlantic Housing Partners, Developer.

The purpose of the hearing was to receive public comments regarding the issuance by the Orange County Housing Finance Authority of Multi-Family Housing Revenue Tax Exempt Bonds to finance the acquisition and construction of multifamily rental development in unincorporated Orange County as follows:

PROJECT/LOCATION	DESCRIPTION OF PROJECT/NO. OF <u>UNITS</u>	OWNER	AMOUNT
Westwood Park Apartments East side of Westwood Blvd, south of the intersection of Westwood Blvd and Harbor Vista Drive in Unincorporated Orange County, Florida, 32821	178 units on approximately 11.92 acres, garden-type construction, and related amenities	Westwood Park Partners, Ltd., a Florida limited partnership, or such successor in interest in which Atlantic Housing Partners, L.L.L.P., or an affiliate thereof, is a managing member, general partner and/or controlling stockholder or an affiliate thereof	\$17,750.000

No comments, oral or written, were presented during or before the hearing. The meeting adjourned at 10:30 AM.