



December 13, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Marc Cannata, Manager, Orange County Convention Center
Capital Planning and Building Systems Division
407-685-5953

Subject: Award of Invitation for Bids Y17-715-MM, Orange County
Convention Center North South Building Exterior Electrical,
Water & Parking Upgrades

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-715-MM, Orange County Convention Center North South Building Exterior Electrical, Water & Parking Upgrades, to the low responsive and responsible bidder, Allstate Paving, Inc., for the total contract award amount of \$1,574,000 (Alternate Bid), including Additive Bids 1 and 2.

PROCUREMENT:

This scope includes, but is not limited to, supplying the exterior power connections and water connections in the existing parking area and development of overflow parking at the Orange County Convention Center North South Building, to consist of installation of three exterior main electrical services, additional power connections, a water distribution system, paving, storm water drainage structures and an established stand of grass in all effected turf areas. The solicitation provided for an alternate bid to increase the thickness of the asphalt. It was determined that the alternate bid was more cost effective due to the long term durability of the pavement. Additive Bids 1 and 2 include additional electrical provisions in the parking areas. The project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0965 6310.

APPROVALS:

The Capital Planning Division and the Business Development Division concur with this recommendation.

Award of Invitation for Bids Y17-715-MM, Orange County Convention Center North South Building Exterior Electrical, Water & Parking Upgrades

REMARKS:

Ten bids were received. The bid received from ONOPA Services, LLC was deemed non-responsible because their references were unable to verify required similar project experience. Allstate Paving, Inc. has a satisfactory performance record per references and County evaluations on record for similar projects. The bid submitted by Allstate Paving, Inc. is considered reasonable based on technical evaluation of staff and the consultant, including the analysis of the third party estimate. Therefore, award is recommended to Allstate Paving, Inc.

Bidder	Base Bid	Alternate Bid	Additive 1	Additive 2
Allstate Paving, Inc.	\$1,399,000	\$1,499,000	\$40,000	\$35,000
CORE Construction Services of Florida, LLC	\$1,408,000	\$1,537,000	\$57,500	\$63,400
Wharton-Smith, Inc.	\$1,434,221	\$1,561,537	\$53,841	\$46,696
Jordan Brothers Construction, LLC	\$1,559,208	\$1,728,343	\$55,656	\$48,264
Mercon Construction Co., Inc.	\$1,618,742	\$1,740,615	\$57,420	\$63,642
Axios Construction Services, LLC	\$1,728,000	\$1,868,900	\$62,700	\$69,000
Cathcart Construction Company-Florida	\$1,780,000	\$1,922,000	\$55,000	\$57,000
Valencia Construction Group, Inc.	\$1,755,000	\$2,113,000	\$39,100	\$35,650
Hubbard Construction Company	\$2,223,271	\$2,388,376	\$65,800	\$41,100

ONOPA Services, LLC

Non-responsible



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

December 14, 2016

TO: Marsha Mussori, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-715-MM / Orange County Convention Center North South Building
Exterior Electrical, Water & Parking Upgrades (Alternate + Additive 1
and Additive 2)**

The Business Development Division evaluated the 4 lowest bids of the 9 bids submitted for this project and found that the apparent low bidder Allstate Paving, Inc. met the MWBE participation goal and reported 34.50% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	Winter Garden Grassing	\$10,000
Mbe-am	Power Engineering Group, Inc.	\$533,000
Total MWBE Participation		\$543,000.00 (34.50%)

The second low bid submitted by CORE Construction Services of Florida, LLC met the MWBE participation goal and reported 27.42% MWBE participation in their bid.

The third low bid submitted by Wharton-Smith, Inc. met the MWBE participation goal and reported 28.66% MWBE participation in their bid.

The fourth low bid submitted by Jordan Brothers Construction, LLC met the MWBE participation goal and reported 25.01% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Aheena Ferguson

Interoffice Memorandum

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON (ALTERNATE + ADDITIVE 1 AND ADDITIVE 2)

IFB-Y17-715-MM / Orange County Convention Center North South Building Exterior Electrical, Water & Parking Upgrades

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Allstate Paving, Inc.	\$1,574,000	\$543,000.00	34.50%	na					66/9
2nd Low	CORE Construction Services of Florida, LLC	\$1,657,900	\$454,515.00	27.42%	na	\$83,900	5.33%			21/14
3rd Low	Wharton-Smith, Inc.	\$1,662,074	\$476,286.00	28.66%	na	\$88,074	5.60%	\$4,174	0.25%	31/13
4th Low	Jordan Brothers Construction, LLC	\$1,832,263	\$458,201.50	25.01%	na	\$258,263	16.41%	\$174,363	10.52%	25/6
5th Low	Mercon Construction Co., Inc.	\$1,861,677	\$556,565.00	29.90%	na	\$287,677	18.28%	\$203,777	12.29%	59/9
6th Low	Axios Construction Services, LLC [mbe-afam]	\$2,000,600	\$1,032,562.00	51.61%	na	\$426,600	27.10%	\$342,700	20.67%	62/0
7th Low	Cathcart Construction Company-Florida	\$2,034,000	\$220,500.00	10.84%	no	\$460,000	29.22%	\$376,100	22.69%	70/3
8th Low	Valencia Construction Group, Inc. [mbe-am]	\$2,187,750	\$479,000.00	21.89%	no	\$613,750	38.99%	\$529,850	31.96%	90/0
9th Low	Hubbard Construction Company	\$2,495,276	\$779,000.00	31.22%	na	\$921,276	58.53%	\$837,376	50.51%	47/6