



## Interoffice Memorandum

December 14, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: *CW* Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y17-724-CC, Animal Services –  
Building 300 Ventilation Renovation

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-724-CC, Animal Services – Building 300 Ventilation Renovation, to the low responsive and responsible bidder, Axios Construction Services, LLC, in the total contract award amount of \$337,600.

### PROCUREMENT:

The project includes the repair and replacement of the existing ventilation system in the Animal Services Building 300. This project is located in District 6.

### FUNDING:

Funding is available in account numbers 1023 043 2049 6210.

### APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

### REMARKS:

Two bids were received. Although the bid from Axios Construction Services, LLC is approximately 30% lower than the second bidder, staff evaluated the bids and determined the low bid is reasonable. Axios Construction Services, LLC has been determined to be responsible. Therefore, award is recommended to Axios Construction Services, LLC.

Award of Invitation for Bids Y17-724-CC

Bids Received:

Axios Construction Services, LLC  
MVB & Associates, Inc.

Bid Amount

\$337,600  
\$439,300



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

December 12, 2016

TO: Corie Cummings, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y17-724-CC / Animal Services - Building 300 Ventilation Renovation – Base Bid**

The Business Development Division evaluated the two bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 95.59% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	Axios Construction Services, LLC	\$170,805
Mbe-afam	J. B. Mechanical, Inc.	\$144,000
Mbe-hm	Lakeside Electrical Services, LLC	\$7,900
<b>Total MWBE Participation</b>		<b>\$322,705.00 (95.59%)</b>

The second low bid submitted by MVB & Associates, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

# **BID COMPARISON - BASE**

## **IFB-Y17-724-CC / Animal Services - Building 300 Ventilation Renovation**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (7%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Axios Construction Services, LLC [mbe-afam]	\$337,600	\$322,705	95.59%	na					62/0
2nd Low	MVB & Associates, Inc.	\$439,300	\$0	0.00%	no	\$101,700	30.12%			22/22