



Interoffice Memorandum

January 4, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y17-713-CC, Barnett Park Air
Handling Units Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-713-CC, Barnett Park Air Handling Units Replacement, to the low responsive and responsible bidder Air Mechanical & Service Corp., in the total contract award amount of \$419,000.

PROCUREMENT:

The project includes the replacement of two existing air handling units with new variable frequency drives and all associated duct and electrical work. This project is located in District 6.

FUNDING:

Funding is available in account number 1023 043 2049 3810.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received. The bids submitted by Base Construction, Inc. and Ryman Mechanical, Inc. were both found non-responsible for failure to submit similar projects. Air Mechanical & Service Corp. is approximately 19% lower than the second bidder; however, staff evaluated the bids and determined that the low bid is reasonable. Air Mechanical & Service Corp. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

Award of Invitation for Bids Y17-713-CC

Bids Received:

Air Mechanical & Service Corp.

Pipeline Mechanical, Inc.

Axios Construction Services, LLC

Bid Amount

\$419,000

\$498,900

\$542,500

Base Construction, Inc.

Ryman Mechanical, Inc.

Non-Responsible (Failure to submit similar projects)

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Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

December 21, 2016

TO: Corie Cummings, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y17-713-CC / Barnett Park Air Handling Units Replacement

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Air Mechanical & Service Corp. did not achieve good faith effort documentation and reported 0.08% MWBE participation in their bid. Please note the following MWBE participation:

Wbe-wf	One Source Roofing	\$350
Total MWBE Participation		\$ 350.00 (0.08%)

The second low bid submitted by Pipeline Mechanical, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 56.35% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON

IFB-Y17-713-CC / Barnett Park Air Handling Units Replacement

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$419,000	\$350	0.08%	no					38/5
2nd Low	Pipeline Mechanical, Inc.	\$498,900	\$0	0.00%	no	\$79,900	19.07%			30/21
3rd Low	Axios Construction Services, LLC [mbe-afam]	\$542,500	\$305,687	56.35%	na	\$123,500	29.47%	\$43,600	8.74%	62/0