



Interoffice Memorandum

January 18, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y17-726-CC, Animal Services –
Building 500 HVAC and Building Renovation

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-726-CC, Animal Services – Building 500 HVAC and Building Renovation, to the low responsive and responsible bidder, Axios Construction Services, LLC, in the total contract award amount of \$377,672.

PROCUREMENT:

The project includes the repair and replacement of the existing ventilation system and additional renovations to Animal Services Building 500. The work consists of installation of a new HVAC system, removal and sealing of existing roll up doors and existing window mounted air conditioning units, and removal of individual heaters. The roof and walls will be insulated and a new electrical service will be run to the power unit and connected to the campus wide building automation system. Additional trench drains will be added into the truck port area and connected to the existing plumbing. This project is located in District 6.

FUNDING:

Funding is available in account numbers 1023 043 2049 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received. The bid submitted by the low bidder, Air Mechanical & Service Corp., failed to achieve the MWBE goal and did not achieve good faith effort. Axios Construction Services, LLC exceeded the MWBE goal with 50.61% participation and is within the sliding scale of 7% of the low bidder to allow award in accordance with the MWBE provision of the solicitation.

Award of Invitation for Bids Y17-726-CC

Axios Construction Services, LLC has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Axios Construction Services, LLC.

<u>Bids Received:</u>	<u>Bid Amount</u>
Air Mechanical & Service Corp.	\$374,000
Axios Construction Services, LLC	\$377,672



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

January 11, 2017

TO: Corie Cummings, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-726-CC / Animal Services - Building 500 HVAC and Building Renovation**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder Air Mechanical & Service Corp. did not achieve good faith effort documentation and reported 10.21% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	Prime Electrical Services, Inc.	\$38,200
Total MWBE Participation		\$38,200.00 (10.21%)

The second low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 50.61% MWBE participation in their bid. The second low bid is within the 7% sliding scale range, of the low bidder, for contract awards from \$100,000 to \$500,000. The second low bid is only 0.98% greater than the low bid. **Having met the MWBE participation goal and the sliding scale requirements, this bid may be awarded to the second low bidder.** Please note the following certified MWBE participation:

Mbe-afam	Axios Construction Services, LLC	\$191,135
Total MWBE Participation		\$191,135.00 (50.61%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

IFB-Y17-726-CC / Animal Services - Building 500 HVAC and Building Renovation

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$374,000	\$38,200	10.21%	no					38/5
2nd Low	Axios Construction Services, LLC [mbe-afam]	\$377,672	\$191,135	50.61%	na	\$3,672	0.98%			62/0