




## Interoffice Memorandum

January 30, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Jennifer Cummings, Environmental Program Supervisor,  
Public Works Department  
407-836-7795

Subject: Award of Invitation for Bids Y17-143-PD, Median Tree Program

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-143-PD, Median Tree Program, to the low responsive and responsible bidder, Ameriscapes Landscape Management Services, LLC, for Lot B, Commission Districts 4, 5 and 6 in the estimated contract award amount of \$971,626 for a 3-year term contract.

### PROCUREMENT:

This contract provides for all manpower, equipment and materials for the removal of existing sod in right of way medians and replace with new sod, trees and shrubs as designed by the County. This includes maintenance of the newly installed landscape for two years after installation.

### FUNDING:

Funding is available in account number 1002 072 5143 6311.

### APPROVALS:

The Public Works Department and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids. The bids were evaluated for price, responsiveness and responsibility. Award is recommended to the low responsive and responsible bidder Ameriscapes Landscape Management Services, LLC for Lot B, Commission Districts 4, 5 and 6. Lot A was awarded under a prior solicitation Y16-1076 and approved by the Board on October 18, 2016. No responsive bids were received for Lot B under solicitation Y16-1076 therefore Lot B was re-bid under Y17-143-PD.

Staff has determined the price submitted is fair and reasonable, based on comparison to FDOT projects and current County contracts.

Bid Tabulation:

**Lot B**

Ameriscapes Landscape Management Services, LLC	\$ 971,626.00
DeAngelo Brothers, LLC	\$1,088,034.25
Lafleur Nurseries and Garden Center, LLC	\$1,159,102.00




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

December 14, 2016

TO: Perry Davis, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y17-143-PD, Median Tree Program Lot B**

The Business Development Division evaluated the **3 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

