



## Interoffice Memorandum

January 30, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Richard Steiger, Manager, Facilities Management Division  
(407) 836-7473

Subject: Award of Invitation for Bids Y17-723-EB, Lila Mitchell Center  
Parking Lot Resurfacing

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-723-EB, Lila Mitchell Center Parking Lot Resurfacing, to the low responsive, and responsible bidder, Condor Construction Corporation, in the total contract award amount of \$368,400.

### PROCUREMENT:

The proposed project involves the repaving of the existing parking lot, including concrete curbing and tie-in to existing stormwater retention. The repaving will consist of 12" sand sub base, 6" crushed concrete base, and 1 ½" asphalt paving components. This project will eliminate puddling and accelerated degradation of the parking lot. The project is located in District 5.

### FUNDING:

Funding is available in account number 1023 042 0263 3810.

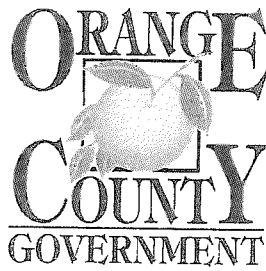
### APPROVALS:

The Facilities Management Division and Business Development Division concur with this recommendation.

### REMARKS:

Two bids were received. The low bid submitted by Condor Construction Corporation is approximately 17.5% lower than the second low bid. Staff attributed the price difference to current market fluctuations and contractor's means and methods. Condor Construction Corporation has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Condor Construction Corporation.

| <u>Bids Received</u>                 | <u>Bid Amount</u> |
|--------------------------------------|-------------------|
| Condor Construction Corporation      | \$368,400         |
| Ranger Construction Industries, Inc. | \$432,835         |



**BUSINESS DEVELOPMENT DIVISION**

December 16, 2016

TO: Elia Batista, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y17-723-EB / Lila Mitchell Center Parking Lot Resurfacing**

The Business Development Division evaluated the two bids submitted for this project and found that the apparent low bidder Condor Construction Corp. did not achieve good faith effort documentation and reported 1.90% MWBE participation in their bid. Please note the following certified MWBE participation:

|                                 |                          |                           |
|---------------------------------|--------------------------|---------------------------|
| Wbe-wf                          | John B Webb & Associates | \$7,000                   |
| <b>Total MWBE Participation</b> |                          | <b>\$7,000.00 (1.90%)</b> |

The second low bid submitted by Ranger Construction Industries, Inc. did not achieve good faith effort documentation and reported 2.66% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

# BID COMPARISON

## IFB-Y17-723-EB / Lila Mitchell Center Parking Lot Resurfacing

| Rank    | Bidder                               | Bid Amount | M/WBE<br>\$'s in Bid | % M/WBE<br>(Goal 25%) | GFE | \$ Over<br>Low Bid | %<br>Difference<br>From Low<br>Bid (7%) | \$ Over<br>2nd Low<br>Bid | %<br>Difference<br>From 2nd<br>Low Bid | EEO %<br>M / W |
|---------|--------------------------------------|------------|----------------------|-----------------------|-----|--------------------|---|---------------------------|--|----------------|
| Low Bid | Condor Construction Corp.            | \$368,400  | \$7,000              | 1.90%                 | no  |                    |   |                           |  | 100/0          |
| 2nd Low | Ranger Construction Industries, Inc. | \$432,835  | \$11,518             | 2.66%                 | no  | \$64,435           | 17.49%                                  |                           |  | 50/3           |