




## Interoffice Memorandum

February 14, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
(407) 836-7871

Subject: Award of Invitation for Bids Y17-140-RM, Sidewalk Repair and Replacement

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-140-RM, Sidewalk Repair and Replacement, to the low responsive and responsible bidders, Onopa Services, LLC in the estimated annual contract award amount of \$1,012,335, LMR Construction, Inc. in the estimated annual contract award amount of \$1,096,600, Stage Door II, Inc. in the estimated annual contract award amount of \$1,111,600, All Terrain Tractor Services, Inc. in the estimated annual contract award of \$1,075,385 and RMS Constructors Group, LLC in the estimated annual contract award amount of \$1,265,100. Further request authorization for the Procurement Division to exercise contract option years one and two.

### PROCUREMENT:

Work under these contracts include removal and replacement of existing damaged sidewalks, driveway approaches, pedestrian ramps and curbs, on designated areas. Work shall be issued on an as needed basis throughout Orange County, Florida.

### FUNDING:

Funding is available in account number 1004-072-2906-3816.

### APPROVALS:

The Business Development and Roads and Drainage Divisions concur with this recommendation.

## Award of Invitation for Bids Y17-140-RM, Sidewalk Repair and Replacement

REMARKS:

Eight bids were received. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. The other contractors will be utilized in the event the low cost contractor is unable to perform within the required timeframe. A protest was filed by Schuller Contractors Incorporated. The protest was denied by the Procurement Manager and was not appealed. Onopa Services, LLC, LMR Construction Inc., Stage Door II, Inc., All Terrain Tractor Services, Inc. and RMS Constructors Group, LLC have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received

Onopa Services, LLC	Base Year:	\$1,012,335.00
	Option Year 1:	\$1,012,235.00
	Option Year 2:	<u>\$1,012,235.00</u>
	Total Bid:	\$3,036,805.00
LMR Construction, Inc.	Base Year:	\$1,096,600.00
	Option Year 1:	\$1,096,500.00
	Option Year 2:	<u>\$1,096,500.00</u>
	Total Bid:	\$3,289,600.00
Stage Door II, Inc.	Base Year:	\$1,111,600.00
	Option Year 1:	\$1,111,500.00
	Option Year 2:	<u>\$1,111,500.00</u>
	Total Bid:	\$3,334,600.00
All Terrain Tractor Services, Inc.	Base Year:	\$1,075,385.00
	Option Year 1:	\$1,150,660.00
	Option Year 2:	<u>\$1,230,215.75</u>
	Total Bid:	\$3,456,260.75
RMS Constructors Group, LLC	Base Year:	\$1,265,100.00
	Option Year 1:	\$1,265,000.00
	Option Year 2:	<u>\$1,151,250.00</u>
		\$3,681,350.00



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**BUSINESS DEVELOPMENT DIVISION**

February 23, 2017

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation Revision

PROJECT: Y17-140-RM, Sidewalk Repair and Replacement

*1.7 for K.W.*

The Business Development Division evaluated the 5 lowest bids of the 8 bids submitted for this project and found that the apparent low bidder Onopa Services, LLC met the Orange County MWBE participation goal of 25%. They reported 73.35% MWBE participation in their bid. Please note the following certified MWBE participation:

HM	Onopa Services, LLC	\$2,227,541.00
<b>Total MWBE Participation</b>		<b>\$2,227,541.00</b>

The second low bid submitted by LMR Construction, Inc. met the Orange County MWBE participation goal of 25%. They reported 35% MWBE participation in their bid. Please note the following certified MWBE participation:

HM	Enriquez Construction, LLC	\$1,150,000.00
<b>Total MWBE Participation</b>		<b>\$1,150,000.00</b>

The third low bid submitted by Stage Door II, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The fourth low bid submitted by All Terrain Tractor Services, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The fifth low bid submitted by RMS Constructors Group, LLC met the Orange County MWBE participation goal of 25%. They reported 27% MWBE participation in their bid. Please note the following certified MWBE participation:

*Aheena Ferguson*

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HM	Enriquez Construction, LLC	\$985,000.00
<b>Total MWBE Participation</b>		<b>\$985,000.00</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

*Sheena Ferguson*

# BID COMPARISON

## IFB-Y17-140-RM, Sidewalk Repair and Replacement

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Onopa Services, LLC (HM)	\$3,036,805	\$2,227,541	73.35%	N/A					33%/25%
2nd Low	LMR Construction, Inc.	\$3,289,600	\$1,150,000	35%	N/A	\$252,795	8.32%			50%/0%
3rd Low	Stage Door II, Inc.	\$3,334,600	\$0	0%	No	\$297,795	9.81%	\$45,000	1.37%	0%/20%
4th Low	All Terrain Tractor Services, Inc.	\$3,456,260.75	\$0	0%	No	\$419,456	13.81%	\$166,661	5.07%	0%
5th Low	RMS Constructors Group, LLC	\$3,681,350	\$985,000	27%	N/A	\$644,545	21.22%	\$391,750	11.91%	0%
6th Low	Schuller Contractors Incorporated	\$3,704,350	\$0	0%	No	\$667,545	21.98%	\$414,750	12.61%	0%/25%
7th Low	Condor Construction Corp.	\$3,803,877.50	\$5,300	0.14%	No	\$767,073	25.26%	\$514,278	15.63%	66%/33%
8th Low	CM Engineering Services Florida, PLLC (HM)	\$4,291,400	\$3,939,860	92%	N/A	\$1,254,595	41.31%	\$1,001,800	30.45%	66%/33%