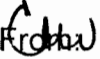




February 28, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Sarah Flynn Kramer, Manager, Capital Projects Division  
407-836-0048

Subject: Award of Invitation for Bids Y17-725-MM, Orange County Facilities  
Management Division Special Services Building 1944 HVAC, Electrical and  
Interior Upgrades

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y17-725-MM, Orange County Facilities Management Division Special Services Building 1944 HVAC, Electrical and Interior Upgrades, to the low responsive and responsible bidder, Onopa Services, LLC, for the total contract award amount of \$571,703.

**PROCUREMENT:**

The scope includes, but is not limited to the installation of one exterior ground mounted packaged Direct Expansion (DX) system to provide dedicated conditioned outside air and one new Variable Refrigerant Flow (VRF) DX system consisting of a single condensing unit and fifteen fan coil units to provide conditioned air to the building and demolition of supply and return air ductwork. The new HVAC units will be connected to the existing main building automation system. Electrical work will include the replacement of all existing panel boards, installation of two new panel boards and existing circuits reconnections, and the replacement of all lighting fixtures with new 2'x2' light-emitting diode (LED) lighting fixtures (excluding the locksmith and generator area). Interior renovations include restroom, break room, finish, millwork, and entry improvements. Exterior renovations include the addition of an exterior premanufactured canopy system. The project is located in District 6.

**FUNDING:**

Funding is available in account numbers 1023 043 0263 6210 and 1023 043 20449 6210.

**APPROVALS:**

The Capital Projects Division and Business Development Division concur with this recommendation.

**REMARKS:**

Four bids were received. General Mechanical Corporation was determined to be non-responsible based on previous unsatisfactory work performed for the County. The 13.56% difference between Onopa Services, LLC and the next low bidder, Axios Construction Services, LLC is attributed to the contractor's means and methods. Onopa Services, LLC achieved the MWBE goal with 55.06% participation. Onopa Services, LLC has a satisfactory record of performance on similar projects has been determined responsible. Therefore, award is recommended to Onopa Services, LLC.

**Bids Received:****Bid Amount:**

Onopa Services, LLC	\$571,703.00
Axios Construction Services, LLC	\$654,900.00
CORE Engineering & Construction, Inc.	\$684,053.64
General Mechanical Corporation	Non-responsible



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

March 6, 2017

TO: Marsha Mussori, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y17-725-MM / Orange County Facilities Management Division Special Services Building 1944 HVAC, Electrical & Interior Upgrades**

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Onopa Services, LLC met the MWBE participation goal and reported 55.06% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Onopa Services, LLC	\$262,983
Mbe-hm	APD Construction	\$47,300
Mbe-hm	AP Construction Contractor	\$4,490
<b>Total MWBE Participation</b>		<b>\$314,773.00 (55.06%)</b>

The second low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 53.15% MWBE participation in their bid.

The third low bid submitted by CORE Engineering & Construction, Inc. met the MWBE participation goal and reported 38.93% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

### BID COMPARISON

#### IFB-Y17-725-MM / Orange County Facilities Management Division Special Services Building 1944 HVAC, Electrical & Interior Upgrades

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Onopa Services, LLC [mbe-hm]	\$571,703.00	\$314,773	55.06%	na					20/16
2nd Low	Axios Construction Services, LLC [mbe-afam]	\$654,900.00	\$347,974	53.13%	na	\$83,197.00	14.55%			62/0
3rd Low	CORE Engineering & Construction, Inc.	\$684,053.64	\$266,311	38.93%	na	\$112,350.64	19.65%	\$29,153.64	4.45%	9/27