



Interoffice Memorandum

March 20, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y17-739-CC, Fire Station 86 – Bay
Extension and Parking Lot Addition

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-739-CC, Fire Station 86 – Bay Extension and Parking Lot Addition, to the low responsive and responsible bidder Café Construction & Development, Inc., in the total contract award amount of \$121,200.

PROCUREMENT:

The project includes constructing an extension to an existing metal canopy system at Fire Station 86 to match the existing style. Additionally, a new concrete slab will be added along with an increase to the size of the existing asphalt parking lot to provide additional parking spaces for patrons. This project is located in District 5.

FUNDING:

Funding is available in account number 1009 034 0772 6310.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received. Although the bid from Café Construction & Development, Inc. is approximately 43% lower than the second bidder, staff evaluated the bids and determined that the low bid is reasonable. The difference in prices is attributable to contractor means and methods. Café Construction & Development, Inc. exceeded the MWBE goal of 25% with 64% participation. Café Construction & Development, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Café Construction & Development, Inc.

Page 2
Award of Invitation for Bids Y17-739-CC

<u>Bids Received:</u>	<u>Total Bid:</u>
Café Construction & Development, Inc.	\$121,200
MVB & Associates, Inc.	\$173,425
Grove Construction Corporation	\$339,540



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

March 31, 2017

TO: Corie Cummings, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y17-739-CC / Fire Station 86 - Bay Extension and Parking Lot Addition

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Café Construction & Development Inc. met the MWBE participation goal and reported 64.01% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Café Construction & Development Inc.	\$61,920
Mbe-hm	M&M Electric of Central Florida	\$15,660
Total MWBE Participation		\$77,580.00 (64.01%)

The second low bid submitted by MVB & Associates, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by Orange County MWBE firm Grove Construction Corporation met the MWBE participation goal and reported 69.27% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Vasanthi J. Raper for

BID COMPARISON										
Y17-739-CC / Fire Station 86 - Bay Extension and Parking Lot Addition										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Café Construction & Development Inc. [mbe-hm]	\$121,200	\$77,580.00	64.01%	na					16/0
2nd Low	MVB & Associates, Inc.	\$173,425	\$0.00	0.00%	no	\$52,225	43.09%			22/22
3rd Low	Grove Construction Corporation [mbe-af]	\$339,540	\$235,200.00	69.27%	na	\$218,340	180.15%	\$166,115	95.78%	100/0