



## Interoffice Memorandum

April 4, 2017

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM: Carrie Woodell, Manager, Procurement Division

CONTACT: Robert Dudas, Section Manager, Field Services Division  
407-836-6835

SUBJECT: Award of Invitation for Bids Y17-1023-MV, Water Meters

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-1023-MV, Water Meters, to the low responsive and responsible bidder by lot in the estimated contract award amounts below, for a 3-year term.

<u>Bidder</u>	<u>Estimated Award Amount</u>
Lot 1 - Neptune Technology Group, Inc.	\$2,606,100
Lot 2B - Neptune Technology Group, Inc.	\$983,250
Lot 3 - Neptune Technology Group, Inc.	\$170,970
Lot 4 - Neptune Technology Group, Inc.	\$159,270

Further request authorization for the Procurement Division to renew the contract for two additional 1-year terms.

### PROCUREMENT:

To provide water meters for the Field Services Division on an as needed basis.

### FUNDING:

Funds are available in account number 4420 038 1310 9310.

### APPROVALS:

The Field Services and Business Development Divisions concur with this recommendation.

REMARKS:

Five bids were received in response to Invitation for Bids Y17-1023-MV, and were evaluated for responsiveness, responsibility and price. The following bids were determined to be non-responsible for failing to meet specifications requirements.

Municipal Water Works, Inc.	Non-responsible on Lots 1 and 2.
Mueller Systems, LLC.	Non-responsible on Lots 2B, 3 and 4.
RG-5 Company, LP. d/b/a RG-3 Meter Company	Non-responsible on Lot 1.

Staff has determined the bid prices of Neptune Technology Group, Inc. are reasonable, based on comparison to current contract prices. The low bidder, Neptune Technology Group, Inc., meets all specifications and other requirements of the solicitation. Therefore, recommendation for award is made to Neptune Technology Group, Inc.

The bid tabulation is as follows:

Lot 1

Neptune Technology Group, Inc.	\$2,606,100
Mueller Systems, LLC.	\$2,895,165
Innovative Metering Solutions, Inc.	\$3,132,495
Municipal Water Works, Inc.	Non-Responsible
RG-5 Company, LP d/b/a RG-3 Meter Company	Non-Responsible

Lot 2A

Neptune Technology Group, Inc.	No Bid
Mueller Systems, LLC.	No Bid
Innovative Metering Solutions, Inc.	No Bid
Municipal Water Works, Inc.	Non-Responsible
RG-5 Company, LP d/b/a RG-3 Meter Company	No Bid

Or

Lot 2B

Neptune Technology Group, Inc.	\$983,250
Innovative Metering Solutions, Inc.	\$1,126,500
Mueller Systems, LLC.	Non-Responsible
Municipal Water Works, Inc.	Non-Responsible
RG-5 Company, LP d/b/a RG-3 Meter Company	No Bid

Lot 3

Neptune Technology Group, Inc.	\$170,970
Innovative Metering Solutions, Inc.	\$183,225
Mueller Systems, LLC.	Non-Responsible
Municipal Water Works, Inc.	No Bid
RG-5 Company, LP d/b/a RG-3 Meter Company	No Bid

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Lot 4

Neptune Technology Group, Inc.

\$159,270

Innovative Metering Solutions, Inc.

\$179,130

Mueller Systems, LLC.

Non-Responsible

Municipal Water Works, Inc.

No Bid

RG-5 Company, LP d/b/a RG-3 Meter Company

No Bid




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

March 14, 2017

TO: Melisa Vergara, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y17-1023-MV, Water Meters**

The Business Development Division evaluated the **5 bids** submitted for this project and found that **none** of the bidders are Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

