



Interoffice Memorandum

April 14, 2016

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: ^{Low} Carrie Woodell, Manager, Procurement Division

CONTACT: Deodat Budhu, Manager, Roads and Drainage Division
407-836-7919

SUBJECT: Award of Invitation for Bids Y17-1047-PD, Right-of-Way
Mowing – Zellwood Area

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-1047-PD, Right-of-Way Mowing – Zellwood, to the low responsive and responsible bidder, Lawnwalker Services, Inc., in the estimated contract award amount of \$439,530 for a 1-year term. Further request authorization for the Procurement Division to exercise option years one and two.

PROCUREMENT:

To provide right-of-way mowing in the Zellwood Area, located in District 2.

FUNDING:

Funding is available in account number 1002 072 2906 3816. The Roads and Drainage Division anticipates that the entire contract amount will be ordered during the contract period. Funds will be cited on individual delivery orders.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids from pre-qualified bidders were received and evaluated for responsiveness, responsibility and price. Lawnwalker Services, Inc. is the lowest responsive responsible bidder. The bid is considered reasonable based on comparison to prices for the same services under the current County right-of-way contract for the same area. Therefore, award is recommended to Lawnwalker Services, Inc.

Bid tabulation is as follows:

	BASIC YEAR	OPTION YEAR 1	OPTION YEAR 2	TOTAL EST BID
Lawnwalker Services, Inc.	\$439,530	\$367,870	\$411,140	\$1,218,540
Begley's Cleaning Service, Inc. dba Millennium Grounds and Waters	\$435,600	\$446,060	\$447,040	\$1,328,700
Groundtek of Central Florida	\$450,130	\$463,670	\$463,900	\$1,377,700
Ameriscapes Landscape Management Services, LLC	\$745,890	\$756,050	\$758,600	\$2,260,540




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

March 22, 2017

TO: Perry Davis, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y17-1047-PD, Right-of-Way Mowing Zellwood Area**

The Business Development Division evaluated the ~~4 bids~~ submitted for this project and found that the ~~one (1)~~ Orange County certified Minority Women Business Enterprise bidder ~~was not within 5%~~ of the low bid for bid awards from \$750,000.01 to 2,000,000.00. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON

Y17-1047-PD, Right-of-Way Mowing Zellwood Area

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Lawnwalker Services, Inc.	\$1,218,540				
2nd Low	Begley's Cleaning Service, Inc. dba Millennium Grounds & Waters	\$1,328,700	\$110,160	9.04%		
3rd Low	Groundtek of Central Florida (HM)	\$1,377,700	\$159,160	13.06%	\$49,000	3.69%
4th Low	AmeriScapes Landscape and Management Services, LLC	\$2,260,540	\$1,042,000	85.51%	\$931,840	70.13%