



Interoffice Memorandum

April 13, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y17-1004-RM, Asphalt Milling and
Resurfacing with Friction Course and Asphalt Berms

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-1004-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms to the low responsive and responsible bidders, The Middlesex Corporation in the estimated annual contract award amount of \$4,895,850, Hubbard Construction Company in the estimated annual contract award amount of \$5,001,372.20 and Preferred Materials, Inc. in the estimated annual contract award amount of \$5,262,025. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under these contracts includes all supervision, quality control, labor, materials, equipment and incidentals including mobilization and maintenance of traffic (MOT), necessary to perform the milling and resurfacing of Orange County maintained roadways, including the resurfacing of roadways that require the installation of friction course and/or asphalt berms. Work shall be issued on an as needed basis throughout Orange County, Florida.

FUNDING:

Funding is available in account number 1004-072-2990-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y17-1004-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms

REMARKS:

Four bids were received. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. The other contractors will be utilized in the event the low cost contractor is unable to perform within the required timeframe. The Middlesex Corporation, Hubbard Construction Company, and Preferred Materials, Inc. have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received

The Middlesex Corporation	Base Year:	\$ 4,895,850.00
	Option Year 1:	\$ 5,074,500.00
	Option Year 2:	<u>\$ 5,250,700.00</u>
	Total Bid:	\$15,221,050.00
Hubbard Construction Company	Base Year:	\$ 5,001,372.20
	Option Year 1:	\$ 5,258,153.60
	Option Year 2:	<u>\$ 5,512,790.20</u>
	Total Bid:	\$15,772,316.00
Preferred Materials, Inc.	Base Year:	\$ 5,262,025.00
	Option Year 1:	\$ 5,661,125.00
	Option Year 2:	<u>\$ 6,070,975.00</u>
	Total Bid:	\$16,994,125.00
Ranger Construction Industries, Inc.	Base Year:	\$ 5,903,548.00
	Option Year 1:	\$ 6,184,054.50
	Option Year 2:	<u>\$ 6,561,922.00</u>
	Total Bid:	\$18,649,524.50




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BUSINESS DEVELOPMENT DIVISION

February 17, 2017

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-1004-RM, Asphalt Milling and Resurfacing with friction Course and Asphalt Berms**

The Business Development Division evaluated the 4 bids submitted for this project and found that the apparent low bidder The Middlesex Corporation did not meet the Orange County MWBE participation goal of 25%. They reported 4.14% MWBE participation in their bid and provided good faith effort documentation. Please note the following certified MWBE participation:

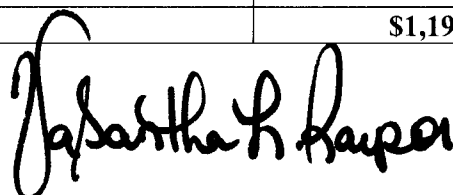
AM(Pac)	Asphalt365, Inc	\$40,000.00
HM	Transpremier, LLC	\$245,000.00
AM(Is)	Road Runner Trucking, Inc.	\$100,000.00
AM(Is)	Sancho Trucking, Inc	\$245,000.00
Total MWBE Participation		\$630,000.00

The second low bid submitted by Hubbard Construction Company did not meet the Orange County MWBE participation goal of 25%. They reported 16% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

HM	Transpremier, LLC	\$2,575,672.91
Total MWBE Participation		\$2,575,672.91

The third low bid submitted by Preferred Materials, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 7% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

HM	Transpremier, LLC	\$754,750.00
HM	E.A.C. Transport	\$441,250.00
Total MWBE Participation		\$1,196,000.00



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The fourth low bid submitted by Ranger Construction Industries, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 10% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

HM	Siles and Sons, Inc.	\$1,775,941.20
Total MWBE Participation		\$1,775,941.20

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON										
IFB-Y17-1004-RM, Asphalt Milling and Resurfacing with Friction Course and Asphalt Berms										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	The Middlesex Corporation	\$15,221,050	\$630,000	4.14%	Yes					15%/12%
2nd Low	Hubbard Construction Company	\$15,772,316	\$2,575,673	16%	No	\$551,266	3.62%			25%/06%
3rd Low	Preferred Materials, Inc.	\$16,994,125	\$1,196,000	7%	No	\$1,773,075	11.65%	\$1,221,809	7.75%	19%/03%
4th Low	Ranger Constrction Industries, Inc.	\$18,649,524.50	\$1,775,941	10%	No	\$3,428,475	22.52%	\$2,877,209	18.24%	7%/7%