



## Interoffice Memorandum

May 1, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
(407) 836-7871

Subject: Award of Invitation for Bids Y17-1036-RM, Storm Sewer Slip Lining  
Rehabilitation

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-1036-RM, Storm Sewer Slip Lining Rehabilitation, to the low responsive and responsible bidder, Layne Inliner, LLC in the estimated annual contract award amount of \$3,270,660. Further request authorization for the Procurement Division to exercise contract option years one and two.

### PROCUREMENT:

Work under this contract includes providing all labor, materials, equipment and incidentals necessary to repair and/or restore stormwater lines, including installation of a resin impregnated cured in place pipe lining throughout Orange County.

### FUNDING:

Funding is available in account number 1002-072-2906-3816.

### APPROVALS:

The Roads and Drainage Division and Business Development Divisions concur with this recommendation.

### REMARKS:

Seven bids were received. The bid of Lanzo Trenchless Technologies South did not provide the reference information required and were found non-responsible. Layne Inliner, LLC has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Layne Inliner LLC.

Award of Invitation for Bids Y17-1036-RM, Storm Sewer Slip Lining Rehabilitation

Bids Received

Layne Inliner, LLC	Base Year:	\$3,270,660
	Option Year 1:	\$3,270,560
	Option Year 2:	<u>\$3,270,560</u>
	Total Bid:	\$9,811,780
LMR Construction, Inc.	Base Year:	\$3,379,082
	Option Year 1:	\$3,378,982
	Option Year 2:	<u>\$3,378,982</u>
	Total Bid:	\$10,137,046
Shen-Line, LLC	Base Year:	\$3,705,530
	Option Year 1:	\$3,705,430
	Option Year 2:	<u>\$3,705,430</u>
	Total Bid:	\$11,116,390
Ric-Man Construction Florida, Inc.	Base Year:	\$4,537,150
	Option Year 1:	\$4,537,150
	Option Year 2:	<u>\$4,537,150</u>
	Total Bid:	\$13,611,450
Insituform Technologies, LLC	Base Year:	\$4,987,270
	Option Year 1:	\$4,987,170
	Option Year 2:	<u>\$4,987,170</u>
	Total Bid:	\$14,961,610
Kenny Construction Company	Base Year:	\$6,262,475.00
	Option Year 1:	\$6,420,299.50
	Option Year 2:	<u>\$6,558,949.00</u>
	Total Bid:	\$19,241,723.50
Lanzo Trenchless Technologies South	Non-Responsible	




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

April 21, 2017

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-1036-RM, Storm Sewer Slip Lining Rehabilitation**

The Business Development Division evaluated the 4 lowest bids of the 6 bids submitted for this project and found that the apparent low bidder **Layne Inliner, LLC** did not meet the Orange County MWBE participation goal of 25%. They reported 2.14% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	Amazon Hose & Rubber Co.	\$210,000.00
<b>Total MWBE Participation</b>		<b>\$210,000.00</b>

The second low bid submitted by LMR Construction, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0.00% MWBE participation in their bid and did not provide good faith effort documentation.

The third low bid submitted by Shen-Line, LLC did not meet the Orange County MWBE participation goal of 25%. They reported 3.0% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	John B. Webb & Associates, Inc.	\$360,000.00
<b>Total MWBE Participation</b>		<b>\$360,000.00</b>

The fourth low bid submitted by Ric-Man Construction Florida, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 3.0% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.



BID COMPARISON										
IFB-Y17-1036-RM, Storm Sewer Slip Lining Rehabilitation										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Layne Inliner, LLC	\$9,811,780	\$210,000	2.14%	No					6%/13%
2nd Low	LMR Construction, Inc.	\$10,137,046	\$0	0%	No	\$325,266	3.32%			66%/0%
3rd Low	Shen-Line, LLC	\$11,116,390	\$360,000	3%	No	\$1,304,610	13.30%	\$979,344	9.66%	11%/11%
4th Low	Ric-Man Construction Florida, Inc.	\$13,611,450	\$0	0%	No	\$3,799,670	38.73%	\$3,474,404	34.27%	35%/5%
5th Low	Insituform Technologies, LLC	\$14,961,610	\$0	0%	No	\$5,149,830	52.49%	\$4,824,564	47.59%	67%/66%
6th Low	Kenny Construction Company	\$19,241,723.50	\$0	0%	No	\$9,429,944	96.11%	\$9,104,678	89.82%	5%/10%