



Interoffice Memorandum

May 1, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y17-741-CC, Sheriff's Office
Command and Monitor Center

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-741-CC, Sheriff's Office Command and Monitor Center, to the low responsive and responsible bidder EPS Contractor Group, Corp., in the total contract award amount of \$730,000.

PROCUREMENT:

The project consists of office space renovations at the Sheriff's Office Central Operations Center. The renovation includes adding offices, a conference room, and a break room in an existing area within the building. This work is required to relocate the Alternate Emergency Operations Center and camera monitoring and control station and bring the technology up to current industry standards within the renovated Central Operations Center. This will also include a storefront window system and raised flooring. Mechanical work will include but not be limited to ductwork, insulation, and diffusers. Electrical work will include but not be limited to electrical circuits, panelboards, wiring, j-boxes, outlets, switches and other general electrical work. This project is located in District 6.

FUNDING:

Funding is available in account number 1035 023 0143 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received. Although the bid from EPS Contractor Group, Corp. is approximately 21% lower than the second bidder, staff evaluated the bids and determined that the low bid is reasonable. The difference in price is attributable to contractor means and methods. EPS Contractor Group, Corp. has been determined responsible. Therefore, award is recommended to EPS Contractor Group, Corp.

Award of Invitation for Bids Y17-741-CC

<u>Bids Received:</u>	<u>Base Bid</u>
EPS Contractor Group, Corp.	\$730,000
D.J. Haycook Construction Co.	\$887,600
Wharton-Smith, Inc.	\$946,000
Leisure Construction, Inc.	\$995,317



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

April 13, 2017

TO: Corie Cummings, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y17-741-CC / Sheriff's Office Command and Monitor Center

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder EPS Contractor Group, Corp. achieved good faith effort documentation and reported 5.81% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-af	Ace Staffing, Inc.	\$26,400
Mbe-hm	D & R Cabinetry & Millwork, Inc.	\$9,600
Wbe-wf	Lavender Lady Plumbing Co., Inc.	\$6,400
Total MWBE Participation		\$42,400.00 (5.81%)

The second low bid submitted by D. J. Haycock Construction Co. did not achieve good faith effort documentation and reported 11.60% MWBE participation in their bid.

The third low bid submitted by Wharton-Smith, Inc. did not achieve good faith effort documentation and reported 16.01% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON**Y17-741-CC / Sheriff's Office Command and Monitor Center**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	EPS Contractor Group, Corp.	\$730,000	\$42,400	5.81%	yes					66/0
2nd Low	D. J. Haycook Construction Co.	\$887,600	\$102,990	11.60%	no	\$157,600	21.59%			0/50
3rd Low	Wharton-Smith, Inc.	\$946,000	\$151,431	16.01%	no	\$216,000	29.59%	\$58,400	6.58%	31/13
4th Low	Leisure Construction, Inc.	\$995,317	\$0.00	0.00%	no	\$265,317	36.34%	\$107,717	12.14%	0/22