



Interoffice Memorandum

April 28, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Marc Cannata, Manager, Capital Planning and Building
Systems Division
(407) 685-5953

Subject: Award of Invitation for Bids Y17-737-RM, Orange County Convention
Center Hall C – Driveway Improvement

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-737-RM, Orange County Convention Center Hall C – Driveway Improvement, to the low responsive and responsible bidder, Valencia Construction Group, Inc. in the estimated contract award amount of \$337,337.

PROCUREMENT:

The scope of work includes the removal and replacement of concrete pavement adjacent to the Orange County Convention Center Hall C entrance. Also includes replacement of portions of curb and gutter, installation of speed tables and pavement markings.

FUNDING:

Funding is available in account number 4430 035 0960 6310.

APPROVALS:

The Orange County Convention Center Capital Planning and Building Systems Division and Business Development Division concur with this recommendation.

REMARKS:

Six bids were received. The bid of Condor Construction, Corp. did not provide the reference information required and were found non-responsible. The bid submitted from Valencia Construction Group, Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Valencia Construction Group, Inc. has been determined to be responsible. Therefore, award is recommended to Valencia Construction Group, Inc.

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Award of Invitation for Bids Y17-737-RM

Bids Received

Valencia Construction Group, Inc.	\$337,337.00
Blacktip Service, Incorporated	\$337,971.87
Florida Safety Contractors, Inc.	\$343,362.50
RMS Constructors Group, LLC	\$395,911.00
Cathcart Construction Company-Florida	\$796,621.50
Condor Construction, Corp.	Non-Responsible



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

April 27, 2017

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-737-RM / Orange County Convention Center Hall C - Driveway Improvement**

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder Valencia Construction Group, Inc. did not achieve good faith effort documentation and reported 10.52% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-am	Central Hauling & Excavating, Inc.	\$10,000
Mbe-hm	EM Paving	\$14,000
Wbe-wf	American Eagle Concrete Sawing & Drilling, Inc.	\$4,500
Wbe-wf	Secom, LLC	\$7,000
Total MWBE Participation		\$35,500.00 (10.52%)

The second low bid submitted by Blacktip Service, Incorporated did not achieve good faith effort documentation and reported 1.70% MWBE participation in their bid.

The third low bid submitted by Florida Safety Contractors, Inc. did not achieve good faith effort documentation and reported 6.0% MWBE participation in their bid.

None of the bids met the the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON

IFB-Y17-737-RM / Orange County Convention Center Hall C - Driveway Improvement

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Valencia Construction Group, Inc.	\$337,337.00	\$35,500	10.52%	no					0/0
2nd Low	Blacktip Service, Incorporated	\$337,971.87	\$5,750	1.70%	no	\$634.87	0.19%			45/15
3rd Low	Florida Safety Contractors, Inc.	\$343,362.50	\$20,600	6.00%	no	\$6,025.50	1.79%	\$5,390.63	1.59%	56/5
4th Low	RMS Constructors Group, LLC.	\$395,911.00	\$95,250	24.06%	no	\$58,574.00	17.36%	\$57,939.13	17.14%	62/12
5th Low	Cathcart Construction Company-Florida	\$796,621.50	\$76,950	9.66%	no	\$459,284.50	136.15%	\$458,649.63	135.71%	53/3