



## Interoffice Memorandum

May 3, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y17-740-CC, Corrections Horizons  
AHU Hot Water Replacement

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-740-CC, Corrections Horizons AHU Hot Water Replacement, to the low responsive and responsible bidder Starr Mechanical, Inc., in the total contract award amount of \$895,800 (base bid).

### PROCUREMENT:

The project includes replacing the hot water piping in the Horizons building with schedule 40 black steel pipes with wrought-steel fittings, as well as replacing the heating hot water hydronic equipment, including the air separator, chemical shot feeder, expansion tank and space heating pumps. The project will also include the removal and reinstallation or replacement of all existing architectural items that will be affected, including the interior ceiling, interior CMU block walls, and roof surface pipe penetration locations. An alternate bid was included in the solicitation for use of Schedule 80 Corzon CPVC plastic pipe and fittings, in lieu of Schedule 40 black steel throughout the entire project. The base bid was determined to be reasonable and more cost effective due to the longer life expectancy of the steel pipe from a replacement and maintenance standpoint. This project is located in District 6.

### FUNDING:

Funding is available in account number 1023 043 2049 6310.

### APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

### REMARKS:

Two bids were received. Although the bid from Starr Mechanical, Inc. is approximately 78% lower than the second bidder, staff evaluated the bids and determined that the low bid is reasonable. The difference in price may be attributed to the low bidder being a mechanical contractor, removing the need for the work to be subcontracted, as compared to the second bidder who is a

Award of Invitation for Bids Y17-740-CC

general contractor and would need to subcontract the work to a mechanical contractor. Starr Mechanical, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Starr Mechanical, Inc.

<u>Bids Received:</u>	<u>Base Bid</u>	<u>Alternate Bid</u>
Starr Mechanical, Inc.	\$895,800.00	\$ 865,800.00
Axios Construction Services, LLC	\$1,599,695.67	\$1,439,202.67



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

April 12, 2017

TO: Corie Cummings, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-740-CC / Corrections Horizons AHU Hot Water Replacement – Base Bid**

The Business Development Division evaluated the two bids submitted for this project and found that the apparent low bidder Starr Mechanical, Inc. did not achieve good faith effort documentation and reported 1.67% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	Celectsys, Inc.	\$15,000
<b>Total MWBE Participation</b>		<b>\$15,000.00 (1.67%)</b>

The second low bid submitted by Orange County MWBE firm Axios Construction Services, LLC, met the MWBE participation goal and reported 46.76% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

# **BID COMPARISON - BASE**

## **IFB-Y17-740-CC / Corrections Horizons AHU Hot Water Replacement**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Starr Mechanical, Inc.	\$895,800.00	\$15,000.00	1.67%	no					20/15
2nd Low	Axios Construction Services, LLC [mbe-afam]	\$1,599,695.67	\$748,081.67	46.76%	na	\$703,895.67	78.58%			62/0