



Interoffice Memorandum

May 11, 2017

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: Carrie Woodell, Manager, Procurement Division

CONTACT: James Flynt, Chief Engineer, Solid Waste Division
407-836-6605

SUBJECT: Approval to award of Invitation for Bids Y17-1035-MV, Mowing
of Closed Areas at the Orange County Landfill

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-1035-MV, Mowing of Closed Areas at the Orange County Landfill, to the low responsive and responsible bidder, Aristocuts Lawn & Garden Services, Inc. in the estimated contract award amount of \$106,500 for a 1-year term. Further request authorization for the Procurement Division to renew the contract for four additional 1-year terms.

PROCUREMENT:

To provide mowing services in the closed areas of the landfill.

FUNDING:

Funding is available in account numbers 4410 038 1081 02 9256, 4410 038 1086 05 9256, 4410 038 1099 03 9256, and 4410 038 1021 3687.

APPROVALS:

The Solid Waste and Business Development Divisions concur with this recommendation.

REMARKS:

Seven bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility and price. The bid of A.L.G. Landscaping & Concrete Work was determined to be non-responsible due to past performance. The low bidder, Aristocuts Lawn & Garden Services, Inc. has the necessary manpower and equipment to perform this contract. Aristocuts Lawn & Garden Services, Inc. has a record of satisfactory contract performance with the County. Therefore, award is recommended to Aristocuts Lawn & Garden Services, Inc.

Y17-1035-MV Mowing of Closed Areas at the Orange County Landfill

Bid tabulation is as follows:

<u>Bids Received</u>	<u>Bid Price</u>
Aristocuts Lawn & Garden Services, Inc.	\$106,500.00
D3 Enviroscape, LLC.	\$110,700.00
Duval Landscape Maintenance	\$126,900.00
Florida Greenscapes Management, Inc.	\$314,160.00
Industrial Mowing & Maintenance, LLC.	\$336,000.00
ABM Landscape & Turf Services	\$416,358.24
A.L.G. Landscaping & Concrete Work	Non-Responsible




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

May 23, 2017

TO: Melisa Vergara, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y17-1035-MV, Mowing of Closed Areas at Orange County Landfill**

The Business Development Division evaluated the **6 bids** submitted for this project and found that the **two (2)** Orange County certified Minority Women Business Enterprise bidders **were not within 7%** of the low bid for bid awards from \$100,000 to \$500,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON

Y17-1035-MV, Mowing of Closed Areas at Orange County Landfill

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Aristocuts Lawn and Garden Services, Inc. (WF)	\$106,500				
2nd Low	D3 Enviroscope, LLC (AFAM)	\$110,700	\$4,200	3.94%		
3rd Low	Duval Landscape Maintenance	\$126,900	\$20,400	19.15%	\$16,200	14.63%
4th Low	Florida Greenscapes Management, Inc.	\$314,160	\$207,660	194.99%	\$203,460	183.79%
5th Low	Industrial Mowing & Maintenance, LLC	\$336,000	\$229,500	215.49%	\$225,300	203.52%
6th Low	ABM Landscape & Turf Services	\$416,358.24	\$309,858	290.95%	\$305,658	276.11%