



## Interoffice Memorandum

May 18, 2017

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM: Carrie Woodell, Manager, Procurement Division

CONTACT: Blain Mustain, Sr. Monitoring & Evaluation Coordinator  
Health Services, Department  
407-836-8994

SUBJECT: Award of Invitation for Bids Y17-1043-LC, Hospitalist  
Group Services for Corrections Health Services Division

### **RECOMMENDATION**

Approval to award Invitation for Bids Y17-1043-LC, Hospitalist Group Services for Corrections Health Services Division, to the sole responsive and responsible bidder, David Mazer, MD PA, in the estimated contract award amount of \$181,250 for a 1-year term. Further request authority for the Procurement Division to renew the contract for two additional 1-year terms. This is an estimated contract amount and the annual usage is uncertain.

### **PROCUREMENT:**

To provide inpatient hospital care and management of Corrections Health Services patients admitted to the hospital or sent to the emergency room for evaluation and treatment. The hospitalist will manage the medical care of all hospitalized inmates, provide greater continuity of care and streamline operations of hospitalization. Services will be provided on a 24-hour, 7-day-per-week basis.

### **FUNDING:**

Funding is available in accounting line 0001-081-3806-3275.

### **APPROVALS:**

The Health Services Department and the Business Development Division concur with this recommendation.

## **DISCUSSION**

The hospitalist will manage the medical care of all hospitalized inmates, provide greater continuity of care and streamline operations of hospitalization. Services will be provided on a 24-hour, 7-day-per-week basis. The hospitalist group must have a licensed physician with rounding privileges at Orlando Health and Florida Hospital.

In 2016, Corrections Health Services had 575 emergency room visits and 312 admissions to the hospital. Having a 24/7/365 hospitalist group for these patients is critical, not only for providing excellent care, but monitoring length of stay, managing cost and providing safe discharge planning.

To ensure an open and competitive process, the Invitation for Bids was posted on the Orange County website. While this service is critical, it is not always an attractive proposition for community providers who often see our population as challenging, as they are non-compliant and difficult to manage. For these reasons, these services are not an attractive proposition for many hospital groups.

A single bid was received and evaluated for responsiveness and responsibility. The bid received is from Dr. Mazer, who has provided these services satisfactorily for the past four contract terms. The reimbursement is near market value for a physician hospitalist.




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

March 22, 2017

TO: Linda Carson, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y17-1043-LC, Hospitalist Group Services

The Business Development Division evaluated the **1 bid** submitted for this project and found that **the one bidder is not an** Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

