



## Interoffice Memorandum

May 30, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: James W. Becker, Manager, Utilities Solid Waste Division  
407-254-9660

Subject: Award of Invitation for Bids Y17-1073-RM, Operation, Maintenance & Monitoring of the Landfill Gas, Leachate and Stormwater Management System at the Orange County Landfill

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-1073-RM, Operation, Maintenance & Monitoring of the Landfill Gas, Leachate and Stormwater Management System at the Orange County Landfill to the low responsive and responsible bidder, Carlson Environmental Consultants, PC in the estimated annual contract award amount of \$2,178,317. Further request authorization for the Procurement Division to exercise contract option years one and two.

### PROCUREMENT:

Work under this contract includes all labor, materials, equipment, and supervision for the installation of horizontal and vertical landfill gas collection wells, stormwater management pipes, and leachate recirculation pipes, as well as operation, monitoring, and maintenance of the landfill and leachate collection and control systems.

### FUNDING:

Funding is available in accounts 4410-038-1081-02-9256, 4410-038-1086-05-9256, 4410-038-1099-03-9256 and 4410-038-1021-3687.

### APPROVALS:

The Solid Waste and Business Development Divisions concur with this recommendation.

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Award of Invitation for Bids Y17-1073-RM, Operation, Maintenance & Monitoring of the Landfill Gas, Leachate and Stormwater Management System at the Orange County Landfill

REMARKS:

Three bids were received. The bid of Comanco Environmental Corporation did not provide sufficient similar project reference information required and were deemed non-responsible. Carlson Environmental Consultants, PC has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Carlson Environmental Consultants, PC.

Bids Received

Carlson Environmental Consultants, PC

Base Year:	\$2,178,317.00
Option Year 1:	\$1,943,431.90
Option Year 2:	<u>\$1,820,347.04</u>
Total Bid:	\$5,942,095.94

Stearn, Conrad & Schmidt Consulting Engineers, Inc. dba  
SCS Field Services

Base Year:	\$2,961,688.00
Option Year 1:	\$2,605,096.45
Option Year 2:	<u>\$2,543,646.00</u>
Total Bid:	\$8,110,430.45

Comanco Environmental Corporation      Non-Responsible




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

May 22, 2017

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

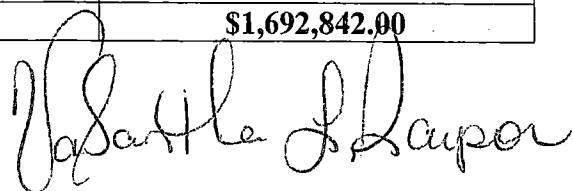
PROJECT: Y17-1073-RM, Operation, Maintenance and Monitoring of the  
Landfill Gas, Leachate and Stormwater Management Systems at  
the Orange County Landfill

The Business Development Division evaluated 2 bids submitted for this project and found that the apparent low bidder Carlson Environmental Consultants, PC did not meet the Orange County MWBE participation goal of 25%. They reported 16.07% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	John B. Webb & Associates, Inc.	\$72,000.00
AFAM	Tek Hauling, Inc.	\$331,000.00
WF	Winter Garden Grassing, Inc.	\$552,000.00
Total MWBE Participation		\$955,000.00

The second low bid submitted by Stearn, Conrad & Schmidt Consultation Engineers, Inc. dba SCS Field Services did not meet the Orange County MWBE participation goal of 25%. They reported 21% MWBE participation in their bid and did not provide good faith effort documentation. Please note the following certified MWBE participation:

WF	John B. Webb & Associates, Inc.	\$72,000.00
AF(PAC)	MSE Group (sub)	\$166,655.00
AF(PAC)	MSE Group (supplier)	\$340,315.00
AFAM	Solan Trucking	\$526,472.00
WF	Winter Garden Grassing, Inc	\$587,400.00
Total MWBE Participation		\$1,692,842.00



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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

# **BID COMPARISON**

**IFB-Y17-1073-RM, Operation, Maintenance & Monitoring of the Landfill Gas, Leachate and Stormwater Management Systems at the Orange County Landfill**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Carlson Environmental Consultants, PC	\$5,942,095.94	\$955,000	16.07%	No					7%/17%
2nd Low	Stearn, Conrad & Schmidt Consultation Engineers, Inc. dba SCS Field Services	\$8,110,430.45	\$1,692,842	21%	No	\$2,168,335	36.49%			15%/23%