



## Interoffice Memorandum

May 30, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: James Becker, Manager, Solid Waste Division  
407-254-9660

Subject: Award of Invitation for Bids Y17-1092-PD, Automated Bear  
Resistant Carts

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-1092-PD, Automated Bear Resistant Carts, to the low responsive and responsible bidder, Northland Products, Inc., for the total contract award amount of \$367,425. We further request authorization for the Procurement Division to renew the contract for two additional 1-year terms.

### PROCUREMENT:

To provide automated bear-resistant garbage carts compatible with the County automated collection program.

### FUNDING:

Funding is available in account numbers 0001-062-3125-4123 and 1006-038-1250-4123. Solid Waste was awarded a \$200,000 grant from the Florida Wildlife Commission (FWC) for the initial purchase. The Solid Waste Division may purchase additional carts if needed and if future funding becomes available.

### APPROVALS:

The Solid Waste and Business Development Divisions concur with this recommendation.

### REMARKS:

Two bids were received and evaluated for responsiveness, responsibility and price. Northland Products, Inc. is the low responsive and responsible bidder. The bid is considered reasonable based on the technical evaluation and recommendation of staff. The bid from Rehrig Pacific Company was determined to be non-responsive due to not meeting the minimum bid requirements.

On October 12, 2016, Orange County revised Article IV of Chapter 32 of the County Code to include a designated Bear Management Area located in the northwest region of the County. This area showed a significant number of bear/human interactions based on information from the FWC. Orange County residential customers in the curbside collection program were issued 95- or 65-gallon roll carts for the automated collection system. Any Orange County residential customer who lives in the designated Bear Management Area in northwest Orange County is eligible to swap out their roll cart for a county approved 95-gallon bear-resistant roll cart at a discounted price while supplies last.

Orange County was awarded a grant from FWC to purchase bear-resistant carts for use in the designated Bear Management Area. Based on this grant award and County funding, Orange County plans to make an initial purchase of \$225,000 of bear-resistant carts.

Bid tabulation is as follows:

<u>Bidders</u>	<u>Price</u>
Northland Products, Inc.	\$367,425
Rehrig Pacific Company	Non-Responsive




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

May 22, 2017

TO: Perry Davis, Senior Purchasing Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y17-1092-PD, Automated Bear Resistant Garbage Carts**

The Business Development Division evaluated the **1 bid** submitted for this project and found that the **bidder is not an** Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

