



Interoffice Memorandum

May 23, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *CW* Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y17-750-RM, Orange County Fire Station 67

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-750-RM, Orange County Fire Station 67, to the low responsive and responsible bidder, R.D. Michaels, Inc. in the total contract award amount of \$3,368,000.

PROCUREMENT:

The scope of work includes the construction of a new one story three bay fire station facility, consisting of office, living quarters, apparatus bays and all related site construction including roadway and parking spaces and signalization systems. The project is located in District 5.

FUNDING:

Funding is available in account number 1023 034 0697 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received. The low bidder R.D. Michaels, Inc. achieved the M/WBE goal of 25% with 47.53% participation. References provided were satisfactory for this type of work and R.D. Michaels, Inc. has been determined to be responsible. Therefore, award is recommended to R.D. Michaels, Inc.

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Award of Invitation for Bids Y17-750-RM

Bids Received

R.D. Michaels, Inc.	\$3,368,000.00
McCree Design Builders, Inc.	\$3,399,000.00
West Construction, Inc.	\$3,581,668.00
Wharton-Smith, Inc.	\$3,590,000.00
Tron Construction, LLC	\$3,690,506.50



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

May 8, 2017

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y17-750-RM / Orange County Fire Station 67

The Business Development Division evaluated the 5 bids submitted for this project and found that the apparent low bidder R.D. Michaels, Inc. met the MWBE participation goal and reported 47.53% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Central Florida Construction Walls	\$789,469
Mbe-hm	D & R Cabinetry & Millwork, Inc.	\$23,000
Wbe-wf	Cajun Installation & Distributing, Inc.	\$58,127
Mbe-hm	Sky Builders USA, LLC	\$98,339
Mbe-hm	Silvas Painting & General Services Corp.	\$44,143
Wbe-wf	Lavender Lady Plumbing Co Inc	\$102,000
Mbe-afam	Prime Electric, LLC	\$48,584
Total MWBE Participation		\$1,600,918.00 (47.53%)

The second low bid submitted by McCree Design Builders, Inc. met the MWBE participation goal and reported 35.73% MWBE participation in their bid.

The third low bid submitted by West Construction, Inc. met the MWBE participation goal and reported 32.65% MWBE participation in their bid.

The fourth low bid submitted by Wharton-Smith, Inc. did not achieve good faith effort documentation and reported 18.93% MWBE participation in their bid.

The fifth low bid submitted by Tron Construction, LLC did not achieve good faith effort documentation and reported 3.08% MWBE participation in their bid.

Sheena Ferguson

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None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

IFB-Y17-750-RM / Orange County Fire Station 67

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	R.D. Michaels, Inc.	\$3,368,000.00	\$1,600,918	47.53%	na					9/9
2nd Low	McCree Design Builders, Inc.	\$3,399,000.00	\$1,214,574	35.73%	na	\$31,000.00	0.92%			20/14
3rd Low	West Construction, Inc.	\$3,581,668.00	\$1,169,282	32.65%	na	\$213,668.00	6.34%	\$182,668.00	5.37%	55/2
4th Low	Wharton-Smith, Inc.	\$3,590,000.00	\$679,761	18.93%	no	\$222,000.00	6.59%	\$191,000.00	5.62%	31/13
5th Low	Tron Construction, LLC	\$3,690,506.50	\$113,600	3.08%	no	\$322,506.50	9.58%	\$291,506.50	8.58%	78/22