



Interoffice Memorandum

June 16, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Raymond Williams, P.E., Manager, Public Works Engineering Division
407-836-7909

Subject: Award of Invitation for Bids Y17-735-CH, Lake Pickett Road at
North Tanner Road Intersection Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-735-CH, Lake Pickett Road at North Tanner Road Intersection Improvements, to the low responsible and responsible bidder, Blacktip Services, Incorporated, in the total contract award amount of \$346,359.29.

PROCUREMENT:

The project improvements include the construction of a dedicated 554 feet right-turn lane along westbound Lake Pickett Road at the intersection with North Tanner Road, including milling and resurfacing, grading, stabilized subgrade, soil cement base, and structural and frictional courses. Construction of 4 feet unpaved shoulder, type F curb and gutter, and a 6 foot concrete sidewalk at the intersection are included. The project is located in District 5.

FUNDING:

Funding is available in account number: 1033-072-2722-6311.

APPROVALS:

The Public Works Engineering Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received. The low bid submitted by Blacktip Services, Incorporated is approximately 16% lower than the second low bid. Staff attributed the price difference to current market fluctuations and contractor's means and method. Blacktip Services, Incorporated has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Blacktip Services, Incorporated.

Bids Received

Base Bid

Blacktip Services, Incorporated	\$346,359.29
Florida Safety Contractors, Inc.	\$399,357.80
Condor Construction, Corp.	\$426,661.89
Stage Door II, Inc.	\$434,519.30



BUSINESS DEVELOPMENT DIVISION

April 3, 2017

TO: Carol Hewitt, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *AW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y17-735-CH / Lake Pickett Road at North Tanner Road Intersection Improvements

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder Blacktip Services, Incorporated did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Florida Safety Contractors, Inc. did not achieve good faith effort documentation and reported 12.81% MWBE participation in their bid.

The third low bid submitted by Condor Construction, Corp. did not achieve good faith effort documentation and reported 5.86% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON

IFB-Y17-735-CH / Lake Pickett Road at North Tanner Road Intersection Improvements

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Blacktip Services, Incorporated	\$346,359.29	\$0	0.00%	no					26/20
2nd Low	Florida Safety Contractors, Inc.	\$399,357.80	\$51,152	12.81%	no	\$52,998.51	15.30%			58/5
3rd Low	Condor Construction, Corp.	\$426,661.89	\$25,000	5.86%	no	\$80,302.60	23.18%	\$27,304.09	6.84%	100/0
4th Low	Stage Door II, Inc.	\$434,519.30	\$0	0.00%	no	\$88,160.01	25.45%	\$35,161.50	8.80%	60/20