ORANGE COUNTY GOVERNMENT

Interoffice Memorandum

June 15, 2017

To: Mayor Teresa Jacobs

and the Board of County Commissioners

(From:) Carrie Woodell, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division

(407) 836-0048

Subject: Award of Invitation for Bids Y17-748-CC, Sheriff's Sector IV

Parking Lot

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-748-CC, Sheriff's Sector IV Parking Lot, to the low responsive and responsible bidder, Condor Construction, Corp., in the total contract award amount of \$205,752.

PROCUREMENT:

The project involves repaving the existing parking lot, including selected removal and replacement of asphalt pavement and concrete curbing, new handicap accessible ramps, a valley gutter adjacent to the existing aluminum building, and parking lot striping. The repaving will consist of a 1-inch asphalt overlay. This project is located in District 6.

FUNDING:

Funding is available in account number 0001 043 1718 3810.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Six bids were received. Blacktip Services, Incorporated and Valencia Construction Group, Inc. failed to provide proof of ability to obtain all required permits and therefore were determined to be non-responsive. Preferred Materials, Inc. failed to achieve the MWBE goal and did not achieve good faith effort. Condor Construction, Corp. exceeded the MWBE goal with 32.32% participation and is within the sliding scale of 7% of the low bidder to allow award in accordance with the MWBE provision of the solicitation. Condor Construction, Corp. has been determined responsible. Therefore, award is recommended to Condor Construction, Corp.

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Bids Received:	Base Bid
Preferred Materials, Inc.	\$197,607.00
Condor Construction, Corp.	\$205,752.00
YD West Coast Home, Inc.	\$212,000.00
Hubbard Construction Company	\$288,131.08

Blacktip Services, Incorporated Non-responsive Valencia Construction Group, Inc.



BUSINESS DEVELOPMENT DIVISION

June 7, 2017

TO:

Corie Cummings, Senior Contract Administrator

Procurement Division

FROM:

Dexter Watts, Senior Contract Administrator

Business Development Division

SUBJECT:

Business Development Division Bid Evaluation

PROJECT:

Y17-748-CC / Sheriff's Sector IV Parking Lot

The Business Development Division evaluated the 4 bids submitted for this project and found that the apparent low bidder Preferred Materials, Inc. did not achieve good faith effort documentation and reported 1.75% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	E A C Transport	\$3,453.84
Total MWBE Participation		\$3,453.84 (1.75%)

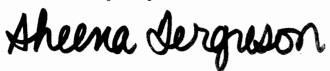
The second low bid submitted by Condor Construction, Corp. met the MWBE participation goal and reported 32.32% MWBE participation in their bid. The second low bid is within the 7% sliding scale range of the low bid for awards from \$100,000.00 to \$500,000.00, at 4.12%. Having met the MWBE participation goal and the sliding scale criteria, this award may be made to the second low bidder. Please note the following certified MWBE participation:

Mbe-hm	Siles & Sons	\$8,200
Mbe-hm	Colorado Concrete & Paving, Inc.	\$54,100
Wbe-wf	John B Webb & Associates	\$4,200
Total MWBE Participation		\$66,500.00 (32.32%)

The third low bid submitted by YD West Coast Home, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The fourth low bid submitted by Hubbard Construction Company did not achieve good faith effort documentation and reported 6.65% MWBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.



Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

-	IFB-Y17-748-CC / Sheriff's Sector IV Parking Lot										
Rank	Bidder	Bid Amount	M/WBE	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid		
Low Bid	Preferred Materials, Inc.	\$197,607.00	\$3,453.84	1.75%	no					47/4	
2nd Low	Condor Construction, Corp.	\$205,752.00	\$66,500.00	32.32%	na	\$8,145.00	4.12%			100/0	
3rd Low	YD West Coast Home, Inc.	\$212,000.00	\$0.00	0.00%	no	\$14,393.00	7.28%	\$6,248.00	3.04%	53/6	
4th Low	Hubbard Construction Company	\$288,131.08	\$19,162.39	6.65%	no	\$90,524.08	45.81%	\$82,379.08	40.04%	51/5	