




## Interoffice Memorandum

June 20, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Carrie Woodell, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Approval to Award Invitation for Bids Y17-751-PH Old Cheney Highway, Robinswood Hills, Sylvan Heights and Sheldon Terrace Wastewater Improvements Package 10

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-751-PH, Old Cheney Highway, Robinswood Hills, Sylvan Heights and Sheldon Terrace Wastewater Improvements Package 10, to the low responsive and responsible bidder, Prime Construction Group, Inc., for the estimated contract award amount of \$4,844,776.

### PROCUREMENT:

The improvements include the construction of 3,291 linear feet of 8-inch gravity sanitary sewer system and 2,800 linear feet of 4-inch sanitary sewer forcemain. Also included is the cured in place pipe liner of 38,000 linear feet of 8 and 10-inch sanitary sewer main and 4,046 linear feet of 4, 6 and 8-inch potable water main and the replacement of two duplex and one triplex pump station. These projects are located in Districts 5 and 6.

### FUNDING:

Funding is available in account number 4420-038-1500-6340.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

Four bids were received in response to the Invitation for Bids. The low bidder, Cathcart Construction Company-Florida, LLC did not achieve good faith effort with 2.52% MWBE participation. The second low bidder, Prime Construction Group, Inc., achieved good faith effort with 2.61% MWBE participation and was within the 4% sliding scale range, and meeting the criteria for award to other than the low bidder. Cathcart Construction Company-Florida, LLC submitted a protest that was determined to be untimely and was not considered. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore award is recommended to Prime Construction Group, Inc.

Y17-751- PH Old Cheney Highway, Robinswood Hills, Sylvan Heights and Sheldon  
Terrace Wastewater Improvements Package 10

BIDDERS:

BID AMOUNT

Cathcart Construction Company-Florida, LLC	\$4,720,599
<b>Prime Construction Group, Inc.</b>	<b>\$4,844,776</b>
Pospiech Contracting, Inc.	\$4,885,000
Metro Equipment Service, Inc.	\$5,897,301




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

May 4, 2017

TO: Patty Hobbs, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-751-PH / Old Cheney Highway, Robinswood Hills, Sylvan Heights and Sheldon Terrace Wastewater Improvements Package 10**

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder Cathcart Construction Company-Florida did not achieve good faith effort documentation and reported 2.52% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	Celectsys, Inc	\$34,975
Mbe-hm	Diversified Supply	\$52,026.50
Wbe-wf	Winter Garden Grassing	\$18,000
Wbe-wf	KMG Fence	\$11,500
Wbe-wf	Kathy's Video	\$2,500
<b>Total MWBE Participation</b>		<b>\$119,001.50 (2.52%)</b>

The second low bid submitted by Prime Construction Group, Inc. achieved good faith effort documentation and reported 2.61% MWBE participation in their bid. The second low bidder is within the 4% sliding scale range of the low bidder's bid for awards from \$2,000,000.01 to \$5,000,000.00, at 2.52%. **Since the second low bidder met the sliding scale range criteria and has a greater MWBE participation rate than the low bidder, this contract may be awarded to the second low bidder.** Please note the following certified MWBE participation:

Mbe-afam	HZ Construction, Inc.	\$32,177
Wbe-wf	Kathy's Video	\$800
Mbe-hm	Central Florida Construction Walls	\$76,458
Wbe-wf	Winter Garden Grassing	\$17,220
<b>Total MWBE Participation</b>		<b>\$126,655.00 (2.61%)</b>

The third low bid submitted by Pospiech Contracting, Inc. did not achieve good faith effort documentation and reported 5.93% MWBE participation in their bid.



### BID COMPARISON

#### IFB-Y17-751-PH / Old Cheney Highway, Robinswood Hills, Sylvan Heights and Sheldon Terrace Wastewater Improvements Package 10

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Cathcart Construction Company-Florida, LLC	\$4,720,599	\$119,001.50	2.52%	no					69/2
2nd Low	Prime Construction Group, Inc.	\$4,844,776	\$126,655.00	2.61%	yes	\$124,177	2.63%			50/10
3rd Low	Pospiech Contracting, Inc.	\$4,885,000	\$289,924.46	5.93%	no	\$164,401	3.48%	\$40,224	0.83%	43/12
4th Low	Metro Equipment Service, Inc.	\$5,897,301	\$71,500.00	1.21%	no	\$1,176,702	24.93%	\$1,052,525	21.72%	66/0