



Interoffice Memorandum

June 16, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Michael Drozeck , Acting Manager, Stormwater Management Division
(407) 836-7473

Subject: Award of Invitation for Bids Y17-754-EB, Hansel Pond Improvements
Project

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-754-EB, Hansel Pond Improvements Project, to the low responsive and responsible bidder, Gregori Construction, Inc., in the estimated contract award amount of \$1,031,494.

PROCUREMENT:

This scope of the project includes, but is not limited to, dredging of excess sediment material from the pond; deepening the pond shelf around the outfall structure and the main portion of the pond; replacing the existing V-notch weir with a bleed down orifice; securing the existing outfall trash racks; installing a new angled skimmer to direct trash to the southern pond bank; installing limerock stabilization material at the southwest and southeast corners of the project site; installing a new 54-inch inflow pipe with associated manhole and mitered end section; installing a steel sheet pile wall to extend along the western and southern banks of the pond; and installation of articulated concrete block for side bank stabilization of pond slopes. The project is located in District 3.

FUNDING:

Funding is available in account number 1023-072-2753-6330.

APPROVALS:

The Stormwater Management Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received. The bid submitted by Custom Built Marine Construction, Inc. was allowed to be withdrawn due to a mistake in bid.

The low bid submitted by Gregori Construction, Inc. is approximately 12% lower than the second low bid. Staff attributed the price difference to current market fluctuations and contractor's means and methods. Gregori Construction, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Gregori Construction, Inc.

Bids Received:

Gregori Construction, Inc.	\$1,031,494
Gibbs & Register, Inc.	\$1,159,464
PAC Comm, Inc.	\$1,273,355
Cathcart Construction Company-Florida, LLC	\$1,469,345

Custom Built Marine Construction, Inc.	Bid Withdrawal due to mistake in bid.
--	---------------------------------------



BUSINESS DEVELOPMENT DIVISION

June 5, 2017

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y17-754-EB / Hansel Pond Improvements Project

The Business Development Division evaluated the 4 bids submitted for this project and found that the apparent low bidder Gregori Construction, Inc. met the MWBE participation goal and reported 27.78% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	Secom LLC	\$9,000.00
Mbe-afam	Tek Hauling	\$25,000.00
Wbe-wf	Winter Garden Grassing	\$5,000.00
Wbe-wf	Unlimited Welding Inc.	\$30,000.00
Wbe-wf	KMG Fence	\$17,500.00
Wbe-wf	The Pipe Nipple Supply Company	\$200,000.00
Total MWBE Participation		\$286,500.00 (27.78%)

The second low bid submitted by Gibbs & Register, Inc. met the MWBE participation goal and reported 26.35% MWBE participation in their bid.

The third low bid submitted by Pac Comm, Inc. did not achieve good faith effort documentation and reported 1.47% MWBE participation in their bid.

The fourth low bid submitted by Cathcart Construction Company-Florida did not achieve good faith effort documentation and reported 18.40% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Sheena Ferguson

Interoffice Memorandum

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

IFB-Y17-754-EB / Hansel Pond Improvements Project

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Gregori Construction, Inc.	\$1,031,494	\$286,500.00	27.78%	na					31/12
2nd Low	Gibbs & Register, Inc.	\$1,159,464	\$305,520.00	26.35%	na	\$127,970	12.41%			52/5
3rd Low	PAC Comm, Inc.	\$1,273,355	\$18,728.00	1.47%	no	\$241,861	23.45%	\$113,891	9.82%	92/0
4th Low	Cathcart Construction Company-Florida, LLC	\$1,469,345	\$270,283.50	18.39%	no	\$437,851	42.45%	\$309,881	26.73%	54/2