



Interoffice Memorandum

May 30, 2017

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM: ^{Clm} Carrie Woodell, Manager, Procurement Division

CONTACT: James Bates, Assistant Chief, Fire Rescue Department
(407) 836-9031

SUBJECT: Approval of Contract Y16-1042-MG, Electronic Patient Care Report System

ACTION REQUESTED:

Approval of Contract Y16-1042-MG, Electronic Patient Care Report System with, ImageTrend at a contract award amount of \$227,920.93 for implementation. Further request authority for the Procurement Division to execute five 1-year licensing and maintenance terms, in the amount of \$94,663.02 per year.

PURPOSE:

The electronic patient care reporting system is web-based, which allows confidential sharing of the electronic record across the Orange County Emergency Medical Services System. Critical components include comprehensive quality assurance and reporting options.

FUNDING:

Funding will be made available in account number: 1009-034-0652-6440.

APPROVALS:

The Orange County Fire Rescue Department concurs with this recommendation.

DISCUSSION:

The selection of ImageTrend was approved by the Board on January 10, 2017, with an authorization for the Procurement Division to negotiate and execute a final contract.

ImageTrend's initial proposal was \$1,512,430. Through a series of negotiation sessions the scope was refined and the price was reduced to \$701,236.03, inclusive of implementation, licensing and maintenance over a five-year period. Through market research process, staff has determined the final price negotiated is within range of components procured by the following entities: City of Vallejo Fire Rescue, Martin County Fire Rescue and Charlotte County Fire Rescue.