



Interoffice Memorandum

June 29, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

F. John Carrie Woodell, Manager, Procurement Division

Contact: Marc Cannata, Manager, Orange County Convention Center Capital
Planning Division
(407) 685-5953

Subject: Award of Invitation for Bids Y17-764-TA, Orange County Convention
Center West Building Wall Panels Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-764-TA, Orange County Convention Center West Building Wall Panels Replacement, to the sole responsive and responsible bidder, Wharton-Smith, Inc., in the total contract award amount of \$1,515,680.

PROCUREMENT:

The project includes replacement of over 45,000 square feet of acoustical fabric wrapped wall panels and coverings. The panels and wall coverings will be replaced with higher quality materials that are stain resistance and easier to clean. The panels and wall covering materials are original to the construction dating back to 1983 and, are loose and defective. In conjunction with removal of deficient wall panels, approximately 56,000 square feet of adjacent precast wall and column bases will be painted.

FUNDING:

Funding is available in account number 4430 035 0966 32 6210.

APPROVALS:

The Orange County Convention Center Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

A single bid was received in response to this Invitation for Bids and was evaluated for responsiveness, responsibility, and price reasonableness. Due to the fact that only one bid was received staff attempted to negotiate the price. No cost reduction could be found without deleting work. The Contractor's bid price is considered reasonable as it is below the project estimate by 11%.

The panels and wall covering materials are original to the construction respective of the phases of the building. Phase I, Concourse D dates to 1983, whereas Phases III and IV dates to 1996. The wall coverings have stains that cannot be removed or repaired and have deteriorated over this 20 and 30 year period. The fabrics are beyond their useful life and are not conducive for current cleaning practices. The panel replacement is similar to the panel replacement that was recently performed for the major Phase II renovation to provide consistently in materials and appearance throughout the West Building.

To ensure an open and competitive bid process, the Invitation for Bids was posted on the Orange County website. Queries from staff to those bidders who declined to compete on this project resulted in the following findings:

1. Envirostruct, LLC stated that they did not bid because they were already behind on their current workload and that this was a specialized niche of work to be performed.
2. Mulligan Constructors, Inc. stated that their firm's current workload was heavy and would not be able to commit resources to this project.
3. Kenpat- Central Florida, LLC stated that they are short-staffed and unable to review the bid document for consideration.
4. Votum Construction, LLC stated that they wanted to bid on the project, but were unable to obtain timely pricing from potential subcontractors.
5. Axios Construction Services, Inc. stated that they did not submit a response due to the schedule outlined in the bid.

The Orange County Convention Center does not believe there is any language that may have restricted the bid process. The corresponding feedback from the bidders was that they did not submit a bid due to the contractors' current workload, which reflects the current market conditions of the industry.

Wharton-Smith, Inc. has a satisfactory record of performance and has been determined to be responsible. Therefore, award is recommended to Wharton-Smith, Inc.

Bids Received:

Wharton-Smith, Inc.

\$1,515,680



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 23, 2017

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-764-TA / Orange County Convention Center West Building Wall
Panels Replacement**

The Business Development Division evaluated the one bid submitted for this project and found that the apparent low bidder Wharton-Smith, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON**Y17-764-TA / Orange County Convention Center West Building Wall Panels Replacement**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Wharton-Smith, Inc.	\$1,515,680	\$0	0.00%	no					31/13