



## Interoffice Memorandum

July 10, 2017

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
(407) 836-7871

Subject: Award of Invitation for Bids Y17-1099-RM, Roadbase, Asphalt,  
Curb, Gutter and Miscellaneous Concrete Repairs

### ACTION REQUESTED:

Approval to award Invitation for Bids Y17-1099-RM, Roadbase, Asphalt, Curb, Gutter and Miscellaneous Concrete Repairs to the low responsive and responsible bidders, Stage Door II, Inc. in the estimated annual contract award amount of \$1,070,200 and RMS Constructors Group, LLC in the estimated annual contract award amount of \$1,068,100. Further request authorization for the Procurement Division to exercise contract option years one and two for each contract.

### PROCUREMENT:

Work under these contracts includes all labor, materials, and equipment necessary to perform roadway roadbase, asphalt, curbs, gutters, sidewalks and other miscellaneous concrete repairs to include but not limited to removal, replacement, repair, hauling, grading, stabilization and sodding on designated areas. Work will be issued on an as needed basis throughout Orange County, Florida.

### FUNDING:

Funding is available in account number 1002-072-2906-3816.

### APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y17-1099-RM, Roadbase, Asphalt, Curb, Gutter & Miscellaneous Concrete Repairs

REMARKS:

Four bids were received. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. The other contractor will be utilized in the event the low cost contractor is unable to perform within the required timeframe. Stage Door II, Inc. and RMS Constructors Group, LLC have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received

Stage Door II, Inc.	Base Year:	\$1,070,200
	Option Year 1:	\$1,070,100
	Option Year 2:	<u>\$1,070,100</u>
	Total Bid:	\$3,210,400
RMS Constructors Group, LLC	Base Year:	\$1,068,100
	Option Year 1:	\$1,096,950
	Option Year 2:	<u>\$1,106,830</u>
	Total Bid:	\$3,271,880
Altair Environmental Group, LLC.	Base Year:	\$1,550,310
	Option Year 1:	\$1,550,210
	Option Year 2:	<u>\$1,550,210</u>
	Total Bid:	\$4,650,730
Cathcart Construction Company- Florida, LLC	Base Year:	\$1,938,400
	Option Year 1:	\$1,938,300
	Option Year 2:	<u>\$1,938,300</u>
	Total Bid:	\$5,815,000



**BUSINESS DEVELOPMENT DIVISION**

June 22, 2017

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-1099-RM, Roadbase, Asphalt, Curb, Gutter and Miscellaneous Concrete Repairs**

The Business Development Division evaluated the 4 bids submitted for this project and found that the apparent low bidder Stage Door II, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by **RMS Constructors Group, LLC** met the Orange County MWBE participation goal of 25%. They reported 25% MWBE participation in their bid and provided good faith effort documentation. Based on the sliding scale range, this bid is 1.92% and is within the 4% sliding scale range of the low bidder. **Hence, the sliding scale requirements of the IFB can be applied.** Please note the following certified MWBE participation:

HM	EM Paving	\$820,000.00
<b>Total MWBE Participation</b>		<b>\$820,000.00</b>

The third low bid submitted by Altair Environmental Group, LLC met the Orange County MWBE participation goal of 25%. They reported 28% MWBE participation in their bid and provided good faith effort documentation. **Altair Environmental Group, LLC has a history of listing 25% M/WBE participation in their bid proposal. However, after the contract is awarded, they never achieve their M/WBE participation. They have received a letter of non M/WBE compliance for failure to achieve M/WBE participation. They were given an opportunity to address, but did not.** Please note the following certified MWBE participation:

HM	Nicola Transport & Excavating, Inc.	\$1,302,204.40
<b>Total MWBE Participation</b>		<b>\$1,302,204.40</b>

*Aheena Ferguson*

**Interoffice Memorandum**

The third low bid submitted by Cathcart Construction Company Florida, LLC met the Orange County MWBE participation goal of 25%. They reported 29% MWBE participation in their bid and provided good faith effort documentation. Please note the following certified MWBE participation:

WF	Winter Garden Grassing	\$22,100.00
AFAM	Solan Trucking & Excavating	\$135,000.00
HM	Central Florida Construction Walls, Inc.	\$1,501,000.00
<b>Total MWBE Participation</b>		<b>\$1,658,100.00</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

**BID COMPARISON**

**IFB-Y17-1099-RM, Roadbase, Asphalt, Curb, Gutter and Miscellaneous Concrete Repairs**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Stage Door II, Inc.	\$3,210,400	\$0	0.00%	No					0/0%
2nd Low	RMS Constructors Group, LLC	\$3,271,880	\$820,000	25%	N/A	\$61,480	1.92%			0/0%
3rd Low	Altair Environmental Group, LLC	\$4,650,730	\$1,302,204.40	28%	N/A	\$1,440,330	44.86%	\$1,378,850	42.14%	0/0%
4th Low	Cathcart Construction Company Florida, LLC	\$5,815,000	\$1,658,100	29%	N/A	\$2,604,600	81.13%	\$2,543,120	77.73%	50/0%