



Interoffice Memorandum

July 5, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Marc Cannata, Manager, Orange County Convention Center
Capital Planning and Building Systems Division
407-685-5953

Subject: Award of Invitation for Bids Y17-769-TA, Orange County
Convention Center West Building Roof Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids, Y17-769-TA, Orange County Convention Center West Building Roof Replacement, to the low responsive and responsible bidder, CORE Construction Services of Florida, LLC., for the total contract award amount of \$13,672,000.

PROCUREMENT:

The scope of work includes, but is not limited to, removal and replacement of approximately 1.4 million square feet of roofing on the west building at the Orange County Convention Center. The current roof leaks, and there is water intrusion throughout the building. The roofing components have exceeded its useful life and are not in compliance with the governing building code. In addition to the removal and replacement of roofing materials, the project also entails necessary removal, storage, and reinstallation of rooftop mechanical units, electrical connections, removal of roof drains, and removal and reinstallation of the lighting protection system. All work is anticipated to be performed after hours, excluding pre-determined non-construction working days, allowing continuous use of the Convention Center's facilities without interruption. The project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0966 26 6210.

APPROVALS:

The Capital Planning and Building Systems Division and the Business Development Division concur with this recommendation.

Award of Invitation for Bids Y17-769-TA, Orange County Convention Center
West Building Roof Replacement

REMARKS:

Three bids were received from the prequalified contractors. The County used a two-step bid process for this solicitation. Step one prequalified the three bidders.

The low bidder, CORE Construction Services of Florida, LLC is within approximately 8% of the 2nd low bidder and the County's third party estimate. The Contractor is currently working other projects at the Convention Center, which could potentially have resulted in reduced mobilization costs. The Contractor also confirmed their understanding of the scope of work to be performed. Therefore award is recommended to the low responsive, responsible bidder, CORE Construction Services of Florida, LLC.

Bids Received:

Bid Amount:

CORE Construction Services of Florida, LLC.	\$13,672,000
Wharton-Smith, Inc.	\$14,923,804
The Morganti Group, Inc.	\$15,447,000



BUSINESS DEVELOPMENT DIVISION

June 28, 2017

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y17-769-TA / Orange County Convention Center West Building Roof
Replacement

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Core Construction Services of Florida, LLC. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Wharton-Smith, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The third low bid submitted by The Morganti Group, Inc. met the MWBE participation goal and reported 25.02% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

A handwritten signature in black ink that reads "Sheena Ferguson".

BID COMPARISON

Y17-768-TA / Orange County Convention Center West Building Roof Replacement

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Core Construction Services of Florida, LLC.	\$13,672,000	\$0	0.00%	no					13/12
2nd Low	Wharton-Smith, Inc.	\$14,923,804	\$0	0.00%	no	\$1,251,804	9.16%			32/13
3rd Low	The Morganti Group, Inc.	\$15,447,000	\$3,865,000	25.02%	na	\$1,775,000	12.98%	\$523,196	3.51%	20/20