



Interoffice Memorandum

August 3, 2017

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: *CW* Carrie Woodell, Manager, Procurement Division

Contact: Michael Drozeck, Manager, Stormwater Management Division
(407) 836-7473

Subject: Award of Invitation for Bids Y17-766-EB, Little Wekiva River Erosion
Control Project at Kathleen Drive

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-766-EB, Little Wekiva River Erosion Control Project at Kathleen Drive, to the low responsive, and responsible bidder, Bio-Mass Tech, Inc. in the total contract award amount of \$579,485.

PROCUREMENT:

The goal of this project is to address erosion and maintenance problems in the Little Wekiva River north of Kathleen Drive where shoreline erosion has long been a problem in the river. The river in this area has steep slopes, severe erosion, limited vegetation, and limited access for maintenance crews. These erosion problems will be remedied with the construction of a gabion lined channel and sheet pile walls. Additionally, several existing gabion structures will be repaired under this contract. The project is located in District 2.

FUNDING:

Funding is available in account number 1023-072-2753-6330.

APPROVALS:

The Stormwater Management Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids. The low bid submitted by Bio-Mass Tech, Inc. is approximately 12% lower than the second low bid. Staff attributed the price difference to current market fluctuations and contractor's means and methods. Bio-Mass Tech, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Bio-Mass Tech, Inc.

Bids Received:

Bio-Mass Tech, Inc.	\$579,485
Cathcart Construction Company - Florida, LLC	\$649,534
Condor Construction, Corp.	\$690,840
Landshore Enterprises, LLC	\$895,577
Stage Door II, Inc.	\$961,892



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 10, 2017

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-766-EB / Little Wekiva River Erosion Control Project at Kathleen Drive**

The Business Development Division evaluated the 5 bids submitted for this project and found that the apparent low bidder Bio-Mass Tech, Inc. did not achieve good faith effort documentation and reported 13% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-am	KBC Construction	\$67,552.50
Wbe-wf	John B Webb & Associates	\$7,800.00
Total MWBE Participation		\$75,352.50 (13%)

The second low bid submitted by Cathcart Construction Company – Florida, LLC did not achieve good faith effort documentation and reported 0.31% MWBE participation in their bid.

The third low bid submitted by Condor Construction, Corp. did not achieve good faith effort documentation and reported 4.79% MWBE participation in their bid.

The fourth low bid submitted by Landshore Enterprises, LLC did not achieve good faith effort documentation and reported 7.82% MWBE participation in their bid.

The fifth low bid submitted by Stage Door II, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Aheena Ferguson

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Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y17-766-EB / Little Wekiva River Erosion Control Project at Kathleen Drive

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Bio-Mass Tech, Inc.	\$579,485	\$75,352.50	13.00%	no					7/15
2nd Low	Cathcart Construction Company – Florida, LLC	\$649,534	\$2,000.00	0.31%	no	\$70,049	12.09%			69/2
3rd Low	Condor Construction, Corp.	\$690,840	\$33,100.00	4.79%	no	\$111,355	19.22%	\$41,306	6.36%	100/0
4th Low	Landshore Enterprises, LLC	\$895,577	\$70,000.00	7.82%	no	\$316,092	54.55%	\$246,043	37.88%	41/0
5th Low	Stage Door II, Inc.	\$961,892	\$0.00	0.00%	no	\$382,407	65.99%	\$312,358	48.09%	56/5